Parkland

Budget & Finance Committee

Agenda

Committee Members

Ramon Miguez, PE - Chair
Don O'Bannon, Esq
Eric G. Bing, MD, PhD
John Proctor
Lisa Sutter

Agenda for the ***Budget and Finance Committee*** meeting of the Dallas County Hospital District is scheduled for ***Tuesday, February 21, 2023, at 11:30 AM*** at 5200 Harry Hines Blvd (WISH Building) Dallas, TX 75235, Executive Conference Room 02-175. (If assistance is needed in locating the room, please see the Administration receptionist on the 4th floor, 04-131.) A quorum will be physically present at the location of the meeting. Videoconferencing access is also possible via Webex. That application is available at https://www.webex.com/downloads.html. Teleconferencing access is possible by calling +1-415-655-0001. Both virtual access forms require inputting (meeting number: 2620 000 7931; meeting password: 1234) to join the meeting. The ***Budget and Finance Committee*** reserves the right to exercise discretion and may convene in Executive Session as permitted by Texas Government Code §§551.071 (consultation with attorney), 551.072 (deliberations regarding real estate), 551.074 (personnel matters), 551.076 (deliberations regarding security devices or security audits), 551.078 and/or 551.0785 (deliberations by medical committee or by governmental body that administers a public insurance, health or retirement plan regarding individuals' medical or psychiatric records), 551.085 (deliberation by governing board of certain providers of health care services), 551.087 (deliberation regarding economic development negotiations), 551.088 (deliberation regarding test item); Texas Government Code §418.183 (deliberation of information under §§418.175 – 418.182 for purposes of disaster management or disaster planning); Texas Health & Safety Code §161.032 (medical committee or medical peer review committee records, information or reports; and/or medical committee or medical peer review committee proceedings under Tex. Health & Safety Code Chapter 161 and/or Tex. Occ. Code Chapters 151 and 160); and/or as otherwise authorized by law on any item listed below. The ***Budget and Finance Committee*** may consider any of the agenda items in open or executive session and may continue the meeting as necessary to accomplish the business at the time and place designated by the Chair to reconvene.

		PAGE	TIME (MIN)	PRESENTER(S)
I.	**Declare a Quorum Present/Call to Order/Mission Statement** ***Advance Wellness | Relieve Suffering | Develop and Educate*** **I CARE** **I**ntegrity **C**ompassion and Collaboration **A**ccountability **R**espect **E**quity			Chair
II.	**Public Comments Regarding Agenda Items** *See public comment registration information and rules at* *https://www.parklandhospital.com/board-of-managers*			
III.	**Reports Requiring Deliberation(s) or Approval(s)**			
A.	Approve Contracts over $200,000	*2*	25	Pamela Bryant
B.	Parkland Financial Performance Presentation	*45*	25	Rick Humphrey
IV.	**Reference Documents**			
A.	Project Summary	*103*		
B.	Tax Increment Financing District	*106*		
V.	**Action Item**			
A.	The Board may take action on any agenda item(s) above			Chair
VI.	**Closing Remarks**			Chair
VII.	**Adjourn**			Chair

Parkland

Approve Contracts over $200,000

Full Board - Contracts for Approval

Item	Page No.	Contract Type	Service or Product	Supplier	Contract Term	Current Contract Approval Amount Request	New Approved Contract Value	Selection Method	Budgeted?	Business Owner / Dept.	MWBE %	MWBE Gender	MWBE Ethnicity
February 22, 2023													
NON-SOLE SOURCE CONTRACTS - Sorted by Size													
N1		Expense	Mod to Add Funds: Health Plan Third Party Administrator	United Medical Resources (UMR), a subsidiary of United Healthcare	10/1/2016 - 12/31/2023	$5,650,000	$54,588,766	Non-Sole Source Modification	Yes	Tawana McCullough, Office of Talent Management (Total Rewards	0%	N/A	N/A
N2		Capital	BiPlane IR System	Siemens Medical Solutions USA, Inc.	Last Signature - 12/31/2024	$3,181,372	$3,181,372	GPO Purchase	Yes	Patrick Eaton & Justin Mahan, Clinical Engineering	12.57%	N/A	N/A
N3		Capital	Azurion 7 C20 FlexArm	Philips Healthcare	Last Signature - 3/7/2024	$1,750,403	$1,750,403	GPO Purchase	Yes	Patrick Eaton & Justin Mahan, Clinical Engineering	0%	N/A	N/A
N4		Capital	OK Paper Warehouse Deconstruction and Demolition	GCC Enterprises, Inc.	2/23/2023 - 7/13/2023	$866,251	$866,251	Task Order Competition	Yes	Paul Woodard, Planning Design and Construction	100%	Black or African American	Male
N5		Capital	ARveo 8 Microscope for Neurosurgery	Leica Microsystems, Inc.	Last Signature - 9/28/2023	$524,161	$524,161	GPO Purchase	Yes	Shika Shakelli/ Lily Tredemeyer, Clinical Engineering	0%	N/A	N/A
N6		Capital	Camera Install for 17 Behavioral Health and Emergency Department / Observation Unit	Siemens Industry, Inc.	Last Signature - 5 years	$510,337	$510,337	GPO Purchase	Yes	Bruce McDaniels/ Joe Longo, Information Technologies	0%	N/A	N/A
N7		Capital	System 8 saws for Operation Room	Stryker Sales, LLC, through its Instruments Division	Last Signature - 9/1/2023	$312,199	$312,199	GPO Purchase	Yes	Cheston Chan, Perioperative Services	0%	N/A	N/A
N8		Expense	Mod #3 Level III armed guard services	Vets Securing America	1/1/2022 - 12/31/2023	$180,000	$610,335	Non-Sole Source Modification	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Marlin Suell, Police Department	0%	N/A	N/A

Full Board - Contracts for Approval

Item	Page No.	Contract Type	Service or Product	Supplier	Contract Term	Current Contract Approval Amount Request	New Approved Contract Value	Selection Method	Budgeted?	Business Owner / Dept.	MWBE %	MWBE Gender	MWBE Ethnicity
SOLE SOURCE CONTRACTS - Sorted by Size													
S1		Expense	Mod #4 Spine Implants	Integra Lifesciences Corporation	1/1/2021 - 12/31/2025	$1,815,000	$2,920,000	Sole Source Modification	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Cheston Chan, Surgical Services Administration	0%	N/A	NA
S2		Expense	COVID/Flu Tests	Cepheid	Last Signature - 1 Year	$1,500,000	$1,500,000	Sole Source	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Kristi Morgan/ Tim Lenz, Microbiology/Pathology	0%	N/A	NA
S3		Expense	Mod #6 Interventional and On-Control Products	Teleflex, LLC	5/1/2019 - 2/28/2025	$1,386,000	$2,395,158	Sole Source Modification	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Pam Bryant, Supply Chain	0%	N/A	N/A
S4		Expense	Mod #5 Neuro Coils & Accessories	MicroVention Inc.	7/1/2019 - 7/1/2024	$805,000	$2,505,000	Sole Source Modification	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Crystal Harrison, Interventional Radiology	0%	N/A	N/A
S5		Expense	Radio Frequency Ablation Probes & Accessories	AngioDynamics, Inc.	Last Signature - 3 Years	$688,000	$688,000	Sole Source	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Crystal Harrison, Interventional Radiology	0%	N/A	N/A
S6		Expense	Mod #2 Surgical First Assistant Services	TexAssist	1/27/2022 - 2/28/2025	$540,320	$725,320	Sole Source Modification	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Donne Hale / Marjorie Quint-Bouzid, Peri-Op	0%	N/A	N/A
S7		Expense	Mod #5 Neurovascular Products w/ Consignment	Medtronic USA, Inc.	10/24/2018 - 10/23/2023	$238,000	$1,428,000	Sole Source Modification	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Crystal Harrison, Interventional Radiology	0%	N/A	N/A
S8		Expense	Mod #2 Cardiovascular Products & Consignment	Medtronic USA, Inc.	6/26/2019 - 7/2/2024	$128,000	$393,000	Sole Source Modification	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Crystal Harrison, Interventional Radiology	0%	N/A	N/A

Full Board - Contracts for Approval

Item	Page No.	Contract Type	Service or Product	Supplier	Contract Term	Current Contract Approval Amount Request	New Approved Contract Value	Selection Method	Budgeted?	Business Owner / Dept.	MWBE %	MWBE Gender	MWBE Ethnicity
S9		Expense: Court Approval	Mod #1 First Amendment to Lease Agreement – Garland COPC	City of Garland	9/16/1993 - 9/15/2033	$100	$400	Sole Source Modification	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.	Beall Carothers, Planning Design & Construction	N/A	N/A	N/A
INFORMATION ONLY													
I1		Expense	Secondary Pharmaceutical Wholesaler Distribution	Cardinal Health	3/1/2023 - 4/30/2025	$13,300,000	$13,300,000	Request for Proposals (Best Value)	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year	Carrie Berge, Pharmacy	70%	Caucasian	Female

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod to Add Funds : Health Plan Third Party Administrator	
Business Owner: Tawana McCullough	**Business Owner Dept:** Office of Talent Management (Total Rewards	**Contract Number:** HR-20041 A6
Vendor/Supplier: United Medical Resources (UMR), a subsidiary of United Healthcare **Basis of Original Contract Award** Request for Proposals (Best Value) **Basis of this Modification** Non-Sole Source Modification	BOM Approved Contract Total (10/26/2021):	$48,938,766
Revenue, Expense or Capital: Expense	Modification to Add Funds :	$5,650,000
Original Start Date: 10/1/2016 **Current Expiration:** 12/31/2023 **Mod Start Date:** 2/22/2023 **Expiration after this Mod:** 12/31/2023	New Contract Amount:	$54,588,766

Approvals

Has the final modification been approved by Legal for legal sufficiency?	No change to contract document
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes
FTE Impact:	None

Diversity

Current M/WBE Participation?	0%
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): Felicia Miller, Executive Vice President & Chief Talent Officer

Parkland

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

SUBJECT: Mod to Add Funds : Health Plan Third Party Administrator

VENDOR: United Medical Resources (UMR), a subsidiary of United Healthcare

COST:

BOM Approved Contract Total (10/26/2021):	$48,938,766
Modification to Add Funds ::	+ $5,650,000
Total:	$54,588,766

Recommendation
Approve this contract modification for Health Plan Third Party Administrator.

Background
In 2016, District issued a request for proposals to recompete the expiring Third Party Administrator engagement for the Parkland Employee Health Plan. UMR, the incumbent, had the highest technical score and the lowest priced proposal. The recommendation was made to amend the existing UMR contract for the term of three (3) years with four (4) 1-year option periods. This is an IDIQ based agreement with no ceiling limitation. This request is only for approval of additional funding needed for the final unilateral option period, which was previously executed, and does not require any further contractual action. This service is currently out for public bid.

Fair and Reasonable Price Determination
The renewal period was priced during the original competition by all vendors. The vendor has not changed the agreed-upon pricing. This is to fund the final option year.

Financial Forecast

Current Contract Amount	FY2023	FY2024	Total
$48,938,766	$4,237,500	$1,412,500	$54,588,766

Document Contact/Author:	Terence Durham

Parkland

Board Approval Request For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** BiPlane IR System	
Business Owner: Patrick Eaton & Justin Mahan	**Business Owner Dept:** Clinical Engineering	**Contract Number:** POCP-22343
Vendor/Supplier**/Contractor:** Siemens Medical Solutions USA, Inc.	**Source Selection Methodology:** GPO Purchase	**Fair and Reasonable Price Determination:** Adequate Competition

Revenue, Expense or Capital:

Capital

	Contract Dates	Contract Price
Base Term:	Last Signature – 12/31/2024	$3,181,372
Out Years:	0 Year(s)	+$0
Total:	Last Signature – 12/31/2024	$3,181,372

Lowest Bidder

Is this contractor the lowest bidder/supplier? GPO Purchase

If not, what premium will be paid for this contract over the lowest bidder? N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency? Yes

Does this contract have an IT Component? No

Does this contract have a Construction Component? No

Financial

Is Funding included in the applicable FY Budget? Yes

FTE Impact: None

Diversity

Potential for M/WBE engagement: Vendor self performs; there are no opportunities through subcontractors, and vendor does not have a corporate plan.

Were M/WBE's Directly Solicited? N/A-no solicitation performed

Number Responding M/WBE's: N/A-no solicitation performed

What % of this contract is M/WBE? 12.57%

M/WBE Race/Ethnicity? N/A

M/WBE Gender? N/A

Submitted By (Division VP): John Raish, Senior Vice President, Support Services

Parkland

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

SUBJECT: BiPlane IR System

VENDOR: Siemens Medical Solutions USA, Inc.

COST:		
	Base Term:	$3,181,372
	Out Years:	+ $0
	Total:	$3,181,372

Recommendation
Approve this contract for BiPlane IR System.

Background
There will be a replacement of the Biplane IR system; Parkland will procure a new Siemens Artis Icono biplane IR Pro system with Corepath GRX option. The "turnkey" install will include the construction portion of installation. Radiology management and Dr. Barr determined replacement system.

Fair and Reasonable Price Determination
The GPO contract and pricing was obtained in a solicitation process performed by Vizient and the pricing is 27.3% below that established by Vizient. Market research conducted through ECRI shows that Parkland price for the capital equipment by quote is less than 2.9% above the average price for other facilities however the pricing data is historical and may not reflect the current inflationary impact. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products. The construction portion of this project is only 17.5% of the total price and is for highly specialized electrical work specific to the equipment being purchased therefor internal estimates were not available to confirm pricing. The cost, however, is within the established budget for the overall project.

Financial Forecast

Base Term	FY2023
Equipment / Licenses	$3,181,372

Document Contact/Author:	Andrew Barter

Parkland

Board Approval Request For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** Azurion 7 C20 FlexArm	
Business Owner: Patrick Eaton & Justin Mahan	**Business Owner Dept:** Clinical Engineering	**Contract Number:** POCP-22275
Vendor/Supplier/Contractor: Philips Healthcare	**Source Selection Methodology:** GPO Purchase	**Fair and Reasonable Price Determination:** Adequate Competition

Revenue, Expense or Capital:

Capital

	Contract Dates	Contract Price
Base Term:	Last Signature – 3/7/2024	$1,750,403
Out Years:	0 Year(s)	+$0
Total:	Last Signature – 3/7/2024	$1,750,403

Lowest Bidder

Is this contractor the lowest bidder/supplier? GPO Purchase

If not, what premium will be paid for this contract over the lowest bidder? N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency? Yes

Does this contract have an IT Component? No

Does this contract have a Construction Component? No

Financial

Is Funding included in the applicable FY Budget? Yes

FTE Impact: None

Diversity

Potential for M/WBE engagement: Vendor self performs; there are no opportunities through subcontractors, and vendor does not have a corporate plan.

Were M/WBE's Directly Solicited? N/A-no solicitation performed

Number Responding M/WBE's: N/A-no solicitation performed

What % of this contract is M/WBE? 0%

M/WBE Race/Ethnicity? N/A

M/WBE Gender? N/A

Submitted By (Division VP): John Raish, Senior Vice President, Support Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Azurion 7 C20 FlexArm

VENDOR: Philips Healthcare

COST:		
	Base Term:	$1,750,403
	Out Years:	+ $0
	Total:	$1,750,403

Recommendation
Approve this contract for Azurion 7 C20 FlexArm.

Background
The Philips Azurion system will be the main piece of equipment for the second hybrid Operating Room project. The department and Dr. Shih reviewed systems but chose this unit based on meetings and site visits with vendors.

Fair and Reasonable Price Determination
The GPO contract and pricing was obtained in a solicitation process performed by Vizient. Market research conducted through ECRI shows that Parkland price for the Azurion 7 C20 FlexArm is 1.9% higher than the average for other facilities. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

Financial Forecast

Base Term	FY2023
Equipment / Licenses	$1,750,403

Document Contact/Author:	Andrew Barter

Board Approval Request For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** OK Paper Warehouse Deconstruction and Demolition	
Business Owner: Paul Woodard	**Business Owner Dept:** Planning Design and Construction	**Contract Number:** POCRE-18963 A11
Vendor/Supplier/Contractor: GCC Enterprises, Inc.	**Source Selection Methodology:** Task Order Competition	**Fair and Reasonable Price Determination:** Adequate Competition

Revenue, Expense or Capital:

Capital

	Contract Dates	Contract Price
Base Term:	2/23/2023 – 7/13/2023	$866,251
Out Years:	0 Year(s)	+$0
Total:	2/23/2023 – 7/13/2023	$866,251

Lowest Bidder

Is this contractor the lowest bidder/supplier? Yes
If not, what premium will be paid for this contract over the lowest bidder? N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency? Yes
Does this contract have an IT Component? No
Does this contract have a Construction Component? Yes; and Construction is approved

Financial

Is Funding included in the applicable FY Budget? Yes
FTE Impact: None

Diversity

Potential for M/WBE engagement: This award is to a M/WBE vendor.
Were M/WBE's Directly Solicited? Yes
Number Responding M/WBE's: 4
What % of this contract is M/WBE? 100%
M/WBE Race/Ethnicity? Black or African American
M/WBE Gender? Male

Submitted By (Division VP): John Raish, Senior Vice President, Support Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: OK Paper Warehouse Deconstruction and Demolition

VENDOR: GCC Enterprises, Inc.

COST:		
	Base Term:	$866,251
	Out Years:	+ $0
	Total:	$866,251

Recommendation
Approve this contract for OK Paper Warehouse Deconstruction and Demolition.

Background
Parkland intends for the site occupied by the former BIG OK Paper Warehouse to be converted to a secure staff parking lot. Demolition of existing improvements is indicated as Deliverable A (this Work) while construction of the parking lot is indicated as Deliverable B (a separate Project).Deliverable B bids will be solicited from MATOC Contractors during March 2023. This Deliverable A project includes asbestos abatement at the existing building, removal and disposal of building contents, deconstruction and demolition of the existing building, demolition of existing site utilities serving that building, and demolition of parts of the site's existing paved surface.

Fair and Reasonable Price Determination
A solicitation was sent to all MATOC contractors and Parkland received 5 proposals. The costs have been reviewed by the Facilities team and a Fair and Reasonable price was determined through historical pricing for similar construction projects and the District's internal estimates. Based on Parkland's internal knowledge and assessment of the costs, the costs are in line with the market.

Vendor	Price Differential
GCC Enterprises, Inc.	$0
Vendor B	$162,042
Vendor C	$356,624
Vendor D	$751,612
Vendor E	$1,405,082

Financial Forecast

Base Term	FY2023
Expenses	$866,251

Document Contact/Author:	Kimberly Bell

Parkland

Board Approval Request For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** ARveo 8 Microscope for Neurosurgery	
Business Owner: Shika Shakelli/Lily Tredemeyer	**Business Owner Dept:** Clinical Engineering	**Contract Number:** POCP-22107
Vendor/Supplier/Contractor: Leica Microsystems, Inc.	**Source Selection Methodology:** GPO Purchase	**Fair and Reasonable Price Determination:** Adequate Competition

Revenue, Expense or Capital:

Capital

	Contract Dates	Contract Price
Base Term:	Last Signature – 9/28/2023	$524,161
Out Years:	0 Year(s)	+$0
Total:	Last Signature – 9/28/2023	$524,161

Lowest Bidder

Is this contractor the lowest bidder/supplier? GPO Purchase

If not, what premium will be paid for this contract over the lowest bidder? N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency? Yes

Does this contract have an IT Component? No

Does this contract have a Construction Component? No

Financial

Is Funding included in the applicable FY Budget? Yes

FTE Impact: None

Diversity

Potential for M/WBE engagement: Vendor self performs; there are no opportunities through subcontractors, and vendor does not have a corporate plan.

Were M/WBE's Directly Solicited? N/A-no solicitation performed

Number Responding M/WBE's: 0

What % of this contract is M/WBE? 0%

M/WBE Race/Ethnicity? N/A

M/WBE Gender? N/A

Submitted By (Division VP): John Raish, Senior Vice President, Support Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: ARveo 8 Microscope for Neurosurgery

VENDOR: Leica Microsystems, Inc.

COST:		
	Base Term:	$524,161
	Out Years:	+ $0
	Total:	$524,161

Recommendation
Approve this contract for ARveo 8 Microscope for Neurosurgery.

Background
The hospital operating room budgeted for this microscope to replace the current one, which is reaching “end of life” and Parkland is unable to get timely repairs. The fluoroscopy and blue light capabilities of the new unit will focus on treatment of aneurysms and brain tumors in the neuro/spine + ortho/spine service, providing greater versatility.

Fair and Reasonable Price Determination
The GPO contract and pricing was obtained in a solicitation process performed by Vizient. Market research conducted through ECRI shows that Parkland price is 8.7% lower than the average for other facilities. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

A fair and reasonable price was determined through adequate competition.

Financial Forecast

Base Term	FY2023
Equipment	$524,161

Document Contact/Author:	Farrah Smith

Board Approval Request For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** Camera Install for 17 Behavioral Health and Emergency Department / Observation Unit	
Business Owner: Bruce McDaniels/Joe Longo	**Business Owner Dept:** Information Technologies	**Contract Number:** POIT-22098
Vendor/Supplier/Contractor: Siemens Industry, Inc.	**Source Selection Methodology:** GPO Purchase	**Fair and Reasonable Price Determination:** Adequate Competition

Revenue, Expense or Capital:

Capital

	Contract Dates	Contract Price
Base Term:	Last Signature – 5 Years	$510,337
Out Years:	0 Year(s)	+$0
Total:	Last Signature – 5 Years	$510,337

Lowest Bidder

Is this contractor the lowest bidder/supplier? GPO Purchase
If not, what premium will be paid for this contract over the lowest bidder? N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency? Yes
Does this contract have an IT Component? Yes; and IT approved
Does this contract have a Construction Component? No

Financial

Is Funding included in the applicable FY Budget? Yes
FTE Impact: None

Diversity

Potential for M/WBE engagement: Vendor self performs; there are no opportunities through subcontractors, and vendor does not have a corporate plan.
Were M/WBE's Directly Solicited? N/A-no solicitation performed
Number Responding M/WBE's: 0
What % of this contract is M/WBE? 0%
M/WBE Race/Ethnicity? N/A
M/WBE Gender? N/A

Submitted By (Division VP): Joe Longo, Senior Vice President & Chief Information Officer

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Camera Install for 17 Behavioral Health and Emergency Department / Observation Unit

VENDOR: Siemens Industry, Inc.

COST:		
	Base Term:	$510,337
	Out Years:	+ $0
	Total:	$510,337

Recommendation
Approve this contract for Camera Install for 17 Behavioral Health and Emergency Department / Observation Unit.

Background
Security cameras are needed to help the Police Department and Parkland maintain physical security at all facilities. Most devices have exceeded the expected lifespan (and firmware support) of 5 years and security risks increase each year that the devices are used beyond the intended expectancy. A 4-year plan has been established to replace/install/upgrade existing video surveillance throughout the enterprise. This is the year one of the four year replacement plan.

Fair and Reasonable Price Determination
The GPO contract and pricing was obtained in a solicitation process performed by Sourcewell. The average discount price from MSRP is 13.41% for all hardware as noted on the quote. Market research conducted through ECRI notes that they do not have any previous purchase history. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products. Moving forward with this purchase is in the District's best interest.

Financial Forecast

Base Term	FY2023
Equipment / Licenses	$510,337

Document Contact/Author:	Farrah Smith

Parkland

Board Approval Request For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** System 8 saws for Operation Room	
Business Owner: Cheston Chan	**Business Owner Dept:** Perioperative Services	**Contract Number:** POCP-22161
Vendor/Supplier/Contractor: Stryker Sales, LLC, through its Instruments Division	**Source Selection Methodology:** GPO Purchase	**Fair and Reasonable Price Determination:** Adequate Competition

Revenue, Expense or Capital:

Capital

	Contract Dates	Contract Price
Base Term:	Last Signature – 9/1/2023	$312,199
Out Years:	0 Year(s)	+$0
Total:	Last Signature – 9/1/2023	$312,199

Lowest Bidder

Is this contractor the lowest bidder/supplier? GPO Purchase
If not, what premium will be paid for this contract over the lowest bidder? N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency? Yes
Does this contract have an IT Component? No
Does this contract have a Construction Component? No

Financial

Is Funding included in the applicable FY Budget? Yes
FTE Impact: None

Diversity

Potential for M/WBE engagement: Vendor self performs; there are no opportunities through subcontractors, and vendor does not have a corporate plan.
Were M/WBE's Directly Solicited? N/A-no solicitation performed
Number Responding M/WBE's: 0
What % of this contract is M/WBE? 0%
M/WBE Race/Ethnicity? N/A
M/WBE Gender? N/A

Submitted By (Division VP): John Raish, Senior Vice President, Support Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: System 8 saws for Operation Room

VENDOR: Stryker Sales, LLC, through its Instruments Division

COST:		
	Base Term:	$312,199
	Out Years:	+ $0
	Total:	$312,199

Recommendation
Approve this contract for System 8 saws for Operation Room

Background
The capital purchase is needed to meet increased operational need. Surgical case volume in the orthopaedic surgery space is approximately 3000 cases per year, and trending upward. Additionally, the current equipment is obsolete and will no longer be supported by the manufacturer, Stryker.

Fair and Reasonable Price Determination
The GPO Contract and pricing was obtained in a solicitation performed by Vizient. Market research conducted through ECRI shows that Parkland price is 0.4% lower than average for other facilities. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

A fair and reasonable price was determined through adequate competition.

Financial Forecast

Base Term	FY2023
Equipment	$312,199

Document Contact/Author:	Farrah Smith

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod # 3 Level III armed guard services	
Business Owner: Marlin Suell	**Business Owner Dept:** Police Department	**Contract Number:** PONCS-20399 A4
Vendor/Supplier: Vets Securing America **Basis of Original Contract Award** Request for Proposals (Best Value) **Basis of this Modification** Non-Sole Source Modification	BOM Approved Contract Total (12/14/2021): Modifications Totaling < $100,000 Modification # 1 Amount: Modification # 2 Amount:	$430,335 $0 $30,000
Revenue, Expense or Capital: Expense	Modification that increases contract value to $100,000 more than BOM Approved Contract Total Modification # 3 Amount:	$150,000
Original Start Date: 1/1/2022 **Current Expiration:** 12/31/2023 **Mod Start Date:** Last Signature **Expiration after this Mod:** 12/31/2023	New Contract Amount:	$610,335

Approvals

Has the final modification been approved by Legal for legal sufficiency?	Yes
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
FTE Impact:	None

Diversity

Current M/WBE Participation?	0%
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): Geoffrey Camp, Vice President, Operations Support

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Mod # 3 Level III armed guard services

VENDOR: Vets Securing America

COST:

BOM Approved Contract Total (12/14/2021):	$430,335
Modification #1:	$0
Modification #2:	$30,000
Modification # 3:	+ $150,000
Total:	$610,335

Recommendation
Approve this contract modification to Level III armed guard services.

Background
Previously Parkland issued a Request for Proposals to select a new Level III armed guard services vendor. This increase is due to the vendors inability to provide sufficient vaccinated guards at the contract rate. Parkland is preparing a solicitation for this service to be completed prior to the expiration of this contract.

Fair and Reasonable Price Determination
Based on internal market review by the business owner.

Financial Forecast

Current Contract Amount	FY2022	FY2023	Total
$430,335	$30,000	$150,000	$610,335

Document Contact/Author:	Elizabeth Addleman

Parkland

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod # 4 Spine Implants	
Business Owner: Cheston Chan	**Business Owner Dept:** Surgical Services Administration	**Contract Number:** POCP-18029 A4
Vendor/Supplier: Integra Lifesciences Corporation **Basis of Original Contract Award** Sole Source **Basis of this Modification** Sole Source Modification	BOM Approved Contract Total (11/17/2022):	$1,105,000
	Modifications Totaling < $100,000 Modification # 3 Amount:	$99,000
Revenue, Expense or Capital: Expense	Modification that increases contract value to $100,000 more than BOM Approved Contract Total Modification # 4 Amount:	$1,716,000
Original Start Date: 1/1/2021 **Current Expiration:** 2/28/2023 **Mod Start Date:** 3/1/2023 **Expiration after this Mod:** 12/31/2025	New Contract Amount:	$2,920,000

Approvals

Has the final modification been approved by Legal for legal sufficiency?	Yes
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
FTE Impact:	None

Diversity

Current M/WBE Participation?	0%
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): Donna Hale, Interim Vice President, Nursing Periop

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Mod # 4 Spine Implants

VENDOR: Integra Lifesciences Corporation

COST:

BOM Approved Contract Total (11/17/2022):	$1,105,000
Modification # 3:	$99,000
Modification # 4:	+ $1,716,000
Total:	$2,920,000

Recommendation
Approve this contract modification to Spine Implants.

Background
This project is for the procurement of Spine Implant items used by the Surgical Team for repair of the lining of the brain and spinal cord. These products are the necessary complement implant products used alongside instrument implant products procured from our standard spinal implant vendors.

Fair and Reasonable Price Determination
Although the item being purchased is a sole source for the reasons discussed below, this item is sold in substantial quantities in the commercial marketplace. Market research conducted through ECRI shows that the Parkland price is 27% higher than the average for other member hospitals. This pricing represents a 3% decrease in cost based on commitments and negotiations and results in a $38,000 per years savings based on previous 12 months purchase history. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

Financial Forecast

Current Contract Amount	FY2023	FY2024	FY2025	FY2026	Total
$1,105,000	$452,294	$605,647	$546,765	$210,294	$2,920,000

Sole Source Justification
This contract is for a good or service for which it is impractical to obtain competition. Implants, heart valves, bone screws, prosthetics, etc. are patient care devices and are exempt.

Document Contact/Author:	Bryson Hendrix

Board Approval Request For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** COVID/Flu Tests	
Business Owner: Kristi Morgan/Tim Lenz	**Business Owner Dept:** Microbiology/Pathology	**Contract Number:** POCP-22136
Vendor/Supplier/Contractor: Cepheid	**Source Selection Methodology:** Sole Source	**Fair and Reasonable Price Determination:** Market Price

Revenue, Expense or Capital:

Expense

	Contract Dates	Contract Price
Base Term:	Last Signature – 1 Year	$1,500,000
Out Years:	0 Year(s)	+$0
Total:	Last Signature – 1 Year	$1,500,000

Lowest Bidder

Is this contractor the lowest bidder/supplier? N/A-Sole Source

If not, what premium will be paid for this contract over the lowest bidder? N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency? Yes

Does this contract have an IT Component? No

Does this contract have a Construction Component? No

Financial

Is Funding included in the applicable FY Budget? Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.

FTE Impact: None

Diversity

Potential for M/WBE engagement: Vendor self performs; there are no opportunities through subcontractors, and vendor does not have a corporate plan.

Were M/WBE's Directly Solicited? N/A-no solicitation performed

Number Responding M/WBE's: N/A-no solicitation performed

What % of this contract is M/WBE? 0%

M/WBE Race/Ethnicity? N/A

M/WBE Gender? N/A

Submitted By (Division VP): Vivian Johnson, Senior Vice President, Clinical Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
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Parkland

SUBJECT: COVID/Flu Tests

VENDOR: Cepheid

COST:		
	Base Term:	$1,500,000
	Out Years:	+ $0
	Total:	$1,500,000

Recommendation
Approve this contract for COVID/Flu Tests.

Background
Parkland owns the Cepheid equipment, and these reagents are proprietary to the system.

Fair and Reasonable Price Determination
This Vendor was selected as the best value to Parkland based on their ability to meet rapid turnaround time requirements. Market research conducted through ECRI shows that Parkland's price is average in comparison to other facilities. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

Financial Forecast

Base Term	FY2023	FY2024	Totals
Expenses / Consumables	$875,000	$625,000	$1,500,000

Sole Source Justification
This contract is for a good or service for which there is only one acceptable source. Limitations are imposed on the products/services by proprietary restrictions. The reagents are proprietary to the Parkland owned equipment.

Document Contact/Author:	Tamisha Smallwood

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod # 6 Interventional and On-Control Products	
Business Owner: Pam Bryant	**Business Owner Dept:** Supply Chain	**Contract Number:** POCP-18115 A6
Vendor/Supplier: Teleflex, LLC **Basis of Original Contract Award** Sole Source **Basis of this Modification** Sole Source Modification	BOM Approved Contract Total (9/28/2022):	$1,009,158
Revenue, Expense or Capital: Expense	Modification # 6 Amount:	$1,386,000
Original Start Date: 5/1/2019 **Current Expiration:** 2/28/2023 **Mod Start Date:** 3/1/2023 **Expiration after this Mod:** 2/28/2025	New Contract Amount:	$2,395,158

Approvals

Has the final modification been approved by Legal for legal sufficiency?	Yes
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year.
FTE Impact:	Additional years costs will be budgeted in the appropriate fiscal year budgets.
	None

Diversity

Current M/WBE Participation?	0%
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): Richard Humphrey, Executive Vice President/Chief Financial Officer, Administration

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Mod # 6 Interventional and On-Control Products

VENDOR: Teleflex, LLC

COST:

BOM Approved Contract Total (9/28/2022):	$1,009,158
Modification # 6:	+ $1,386,000
Total:	$2,395,158

Recommendation
Approve this contract modification to Interventional and On-Control Products.

Background
The Surgical Services department uses these vascular catheters in the Cardiac Labs. These specialized catheters and accessories allow Parkland to treat chronic occlusion cardiac patients and complex cases while protecting the vessel walls during entry and aspiration. The Laboratory and Radiology departments are also accessing this contract for On-Control Bone Marrow Biopsy System used for bone marrow aspiration and biopsy procedures. During the procedure, a reusable battery powered driver is connected to a disposable bone marrow biopsy needle set to obtain the sample. The performing physician can complete the procedure faster and consistently collect a good quality sample for Pathologist's review. Due to increased usage by multiple departments, additional funds are required.

Fair and Reasonable Price Determination
Although the item being purchased is a sole source for the reasons discussed below, this item is sold in substantial quantities in the commercial marketplace. Market research conducted through ECRI shows that the Parkland spend is benchmarked as 6% above the median price for other member hospitals. Through our negotiations with the vendor, the vendor was unwilling to provide lower pricing. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

Financial Forecast

Current Contract Amount	FY2023	FY2024	FY2025	Total
$1,009,158	$462,000	$693,000	$231,000	$2,395,158

Sole Source Justification
These vascular catheters are the only extraction catheters that protect the vessel walls during entry and aspiration. These are specialized catheters used for chronic total occlusion cases and complex access. In addition, the Laboratory's On-Control Bone Marrow Biopsy System is intended for bone marrow aspiration and biopsy. On-Control is the manufacturer and only distributor that can supply the biopsy trays or drills.

Document Contact/Author:	Bryson Hendrix

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod # 5 Neuro Coils & Accessories	
Business Owner: Crystal Harrison	**Business Owner Dept:** Interventional Radiology	**Contract Number:** POCP-19397 A3
Vendor/Supplier: MicroVention Inc. **Basis of Original Contract Award** Sole Source **Basis of this Modification** Sole Source Modification	BOM Approved Contract Total (2/25/2020):	$1,700,000
	Modifications Totaling < $100,000 Modification # 2 Amount: Modification # 3 Amount: Modification # 4 Amount:	 $0 $0 $0
Revenue, Expense or Capital: Expense	Modification that increases contract value to $100,000 more than BOM Approved Contract Total Modification # 5 Amount:	 $805,000
Original Start Date: 7/1/2019 **Current Expiration:** 7/1/2024 **Mod Start Date:** 2/22/2023 **Expiration after this Mod:** 7/1/2024	New Contract Amount:	$2,505,000

Approvals

Has the final modification been approved by Legal for legal sufficiency?	Yes
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
FTE Impact:	None

Diversity

Current M/WBE Participation?	0%
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): Vivian Johnson, Senior Vice President, Clinical Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
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Parkland

SUBJECT: Mod # 5 Neuro Coils & Accessories

VENDOR: MicroVention Inc.

COST:

BOM Approved Contract Total (2/25/2020):	$1,700,000
Modification #2:	$0
Modification #3:	$0
Modification #4:	$0
Modification # 5:	+ $805,000
Total:	$2,505,000

Recommendation
Approve this contract modification for Neuro Coils & Accessories.

Background
Microvention coils and accessories are used in the treatment of acute stroke. Microvention systems are used to remove blood clots and control bleeding in the brain for patients whose clinical pathology and anatomy match the design strengths of these products**.**

Fair and Reasonable Price Determination
Although the item being purchased is a sole source for the reasons discussed below, this item is sold in substantial quantities in the commercial marketplace. Market research conducted through ECRI shows that the Parkland price is 4% lower than the average for other member hospitals. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

Financial Forecast

Current Contract Amount	FY2023	FY2024	Total
$1,700,000	$536,667	$268,333	$2,505,000

Sole Source Justification
This contract is for a good or service for which it is impractical to obtain competition. Implants, heart valves, bone screws, prosthetics, etc. are patient care devices and are exempt.

Document Contact/Author:	William Jones

Parkland

Board Approval Request For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** Radio Frequency Ablation Probes & Accessories	
Business Owner: Crystal Harrison	**Business Owner Dept:** Interventional Radiology	**Contract Number:** POCP-22094
Vendor/Supplier/Contractor: AngioDynamics, Inc.	**Source Selection Methodology:** Sole Source	**Fair and Reasonable Price Determination:** Market Price

Revenue, Expense or Capital:

Expense

	Contract Dates	Contract Price
Base Term:	Last Signature – 3 Years	$688,000
Out Years:	0 Year(s)	+$0
Total:	Last Signature – 3 Years	$688,000

Lowest Bidder

Is this contractor the lowest bidder/supplier? N/A-Sole Source

If not, what premium will be paid for this contract over the lowest bidder? N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency? Yes

Does this contract have an IT Component? No

Does this contract have a Construction Component? No

Financial

Is Funding included in the applicable FY Budget? Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.

FTE Impact: None

Diversity

Potential for M/WBE engagement: Vendor self performs; there are no opportunities through subcontractors, and vendor does not have a corporate plan.

Were M/WBE's Directly Solicited? N/A-no solicitation performed

Number Responding M/WBE's: N/A-no solicitation performed

What % of this contract is M/WBE? 0%

M/WBE Race/Ethnicity? N/A

M/WBE Gender? N/A

Submitted By (Division VP): Vivian Johnson, Senior Vice President, Clinical Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Radio Frequency Ablation Probes & Accessories

VENDOR: AngioDynamics, Inc.

COST:		
	Base Term:	$688,000
	Out Years:	+ $0
	Total:	$688,000

Recommendation
Approve this contract for Radio Frequency Ablation Probes & Accessories.

Background
Angiodynamics radiofrequency ablation systems directly support the Oncology program and Interventional (non-surgical) cancer treatment at Parkland. The probes are ideally designed for the treatment of small lesions and used in specific situations in which high visibility of the anatomy and the lesion is critical in safe and successful tumor destruction (ablation).

Fair and Reasonable Price Determination
Although the item being purchased is a sole source for the reasons discussed below, this item is sold in substantial quantities in the commercial marketplace. Market research conducted through ECRI shows that the Parkland price is 5% lower than the average for other member hospitals. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

Financial Forecast

Base Term	FY2023	FY2024	FY2025	FY2026	Totals
Expenses / Consumables	$152,889	$229,333	$229,333	$76,445	$688,000

Sole Source Justification
This contract is for a good or service for which there is only one acceptable source. The products are additions or modifications to existing systems or equipment where there are no substitute or interchangeable components, software, or maintenance sources and compatibility is paramount. The disposables are proprietary therefore they are not inter-changeable with other systems or equipment.

Document Contact/Author:	William Jones

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod # 2 Surgical First Assistant Services	
Business Owner: Donne Hale / Marjorie Quint-Bouzid	**Business Owner Dept:** Peri-Op	**Contract Number:** POCS-20393 A2
Vendor/Supplier: TexAssist **Basis of Original Contract Award** Sole Source **Basis of this Modification** Sole Source Modification	Current Contract Amount: Modifications Totaling < $100,000 Modification # 1 Amount:	$185,000 $0
Revenue, Expense or Capital: Expense	Modification that increases contract value to $100,000 more than BOM Approved Contract Total Modification # 2 Amount:	$540,320
Original Start Date: 1/27/2022 **Current Expiration:** 2/28/2023 **Mod Start Date:** 3/1/2023 **Expiration after this Mod:** 2/28/2025	New Contract Amount:	$725,320

Approvals

Has the final modification been approved by Legal for legal sufficiency?	Yes
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
FTE Impact:	None

Diversity

Current M/WBE Participation?	0%
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): Donna Hale, Interim VP Nursing Perioperative Services, Marjorie Quint-Bouzid, SV, Nursing

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Mod # 2 Surgical First Assistant Services

VENDOR: TexAssist

COST:		
	Current Contract Amount:	$185,000
	Modification # 1:	$0
	Modification # 2:	+ $540,320
	Total:	$725,320

Recommendation
Approve this contract modification to Surgical First Assistant Services.

Background
The Operating Room (OR) departments (Main OR and Obstetrical (OB) OR) need specialty-trained individuals to first assist in alignment with privileges.

Additionally due to staff shortages for these positions, which have been difficult to fill, there is an immediate need to extend the current staffing agreement for first assist services on an as needed basis.

Fair and Reasonable Price Determination
This service is being purchased as a sole source for the reasons below and the pricing is in line with the services offered for these specialty skills. The Surgical First Assistants can be used “as needed” specifically for the duration of the cases required. In addition, in the OB areas, Surgical First Assistants allow the Certified Nurse Midwives to focus on providing billable services to the OB patients.

Traditionally residents were relied on to do the majority of this work however with the current constraints of needing to provide protected educational time, there are more open slots where a First Assist is needed. This option is more fiscally prudent as they are paid only for work done and there is no additional incurred cost such as benefits. Cesarean sections are reimbursed as a Diagnosis-Related Group payment thus there is no opportunity to bill for this necessary function.

Financial Forecast

Current Contract Amount	FY2023	FY2024	FY2025	Total
$185,000	$157,598	$270,168	$112,554	$540,320

Sole Source Justification
This contract is for a good or service for which there is only one acceptable source as the Surgical First Assistants are specifically trained and credentialed in various surgical specialties.

Document Contact/Author:	Ashley Meister

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod # 5 Neurovascular Products w/ Consignment	
Business Owner: Crystal Harrison	**Business Owner Dept:** Interventional Radiology	**Contract Number:** POCP-19594 A3
Vendor/Supplier: Medtronic USA, Inc. **Basis of Original Contract Award** Sole Source **Basis of this Modification** Sole Source Modification	BOM Approved Contract Total (2/25/2020): Modifications Totaling < $100,000 Modification # 2 Amount: Modification # 3 Amount: Modification # 4 Amount:	$1,190,000 $0 $0 $0
Revenue, Expense or Capital: Expense	Modification that increases contract value to $100,000 more than BOM Approved Contract Total Modification # 5 Amount:	 $238,000
Original Start Date: 10/24/2018 **Current Expiration:** 10/23/2023 **Mod Start Date:** 2/22/2023 **Expiration after this Mod:** 10/23/2023	New Contract Amount:	$1,428,000

Approvals

Has the final modification been approved by Legal for legal sufficiency?	Yes
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
FTE Impact:	None

Diversity

Current M/WBE Participation?	0%
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): Vivian Johnson, Senior Vice President, Clinical Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Mod # 5 Neurovascular Products w/ Consignment

VENDOR: Medtronic USA, Inc.

COST:

BOM Approved Contract Total (2/25/2020):	$1,190,000
Modification # 2:	$0
Modification # 3:	$0
Modification # 4:	$0
Modification # 5:	+ $238,000
Total:	$1,428,000

Recommendation
Approve this contract modification for Neurovascular Products w/ Consignment.

Background
Medtronic coils and accessories are used in the treatment of acute stroke. Medtronic systems are used to remove blood clots and control bleeding in the brain for patients whose clinical pathology and anatomy match the design strengths of these products.

Fair and Reasonable Price Determination
Although the item being purchased is a sole source for the reasons discussed below, this item is sold in substantial quantities in the commercial marketplace. Market research conducted through ECRI shows that the Parkland price is 3% lower than the average for other member hospitals. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

Financial Forecast

Current Contract Amount	FY2023	FY2024	Total
$1,190,000	$158,667	$79,333	$1,428,000

Sole Source Justification
This contract is for a good or service for which it is impractical to obtain competition. Implants, heart valves, bone screws, prosthetics, etc. are patient care devices and are exempt.

Document Contact/Author:	William Jones

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod # 2 Cardiovascular Products & Consignment	
Business Owner: Crystal Harrison	**Business Owner Dept:** Interventional Radiology	**Contract Number:** POCP-18503 A2
Vendor/Supplier: Medtronic USA, Inc. **Basis of Original Contract Award** Sole Source **Basis of this Modification** Sole Source Modification	BOM Approved Contract Total (6/22/2021):	$265,000
Revenue, Expense or Capital: Expense	Modification # 2 Amount:	$128,000
Original Start Date: 6/26/2019 **Current Expiration:** 7/2/2024 **Mod Start Date:** 2/22/2023 **Expiration after this Mod:** 7/2/2024	New Contract Amount:	$393,000

Approvals

Has the final modification been approved by Legal for legal sufficiency?	Yes
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
FTE Impact:	None

Diversity

Current M/WBE Participation?	0%
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): Vivian Johnson, Senior Vice President, Clinical Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Mod # 2 Cardiovascular Products & Consignment

VENDOR: Medtronic USA, Inc.

COST:

BOM Approved Contract Total (6/22/2021):	$265,000
Modification # 2:	+ $128,000
Total:	$393,000

Recommendation
Approve this contract modification to Cardiovascular Products & Consignment.

Background
Medtronic USA Concerto coils and accessories are used in the treatment of arterial and venous embolizations in the peripheral vasculature. The Concerto detachable coil system is used to remove blood clots and occlude pulmonary arteriovenous malformations (PAVMs), which are abnormal connections between pulmonary arteries and veins.

Fair and Reasonable Price Determination
Although the item being purchased is a sole source for the reasons discussed below, this item is sold in substantial quantities in the commercial marketplace. Market research conducted through ECRI shows that the Parkland price is 1% lower for other member hospitals. ECRI is a reputable, private benchmarking firm that collects pricing data covering numerous medical services and products.

Financial Forecast

Current Contract Amount	FY2023	FY2024	Total
$265,000	$85,333	$42,667	$393,000

Sole Source Justification
This contract is for a good or service for which it is impractical to obtain competition. Implants, heart valves, bone screws, prosthetics, etc. are patient care devices and are exempt.

Document Contact/Author:	William Jones

Parkland

Board Approval Request For Modification to Contract or Funding

BOM Date: February 22, 2023	**Modification:** Mod # 1 First Amendment to Lease Agreement – Garland COPC	
Business Owner: Beall Carothers	**Business Owner Dept:** Planning Design & Construction	**Contract Number:** POCRE-19352-A1
Vendor/Supplier: City of Garland **Basis of Original Contract Award** Real Estate – Exemption **Basis of this Modification** Sole Source Modification	BOM Approved Contract Total (on or before September 1993):	$300
Revenue, Expense or Capital: Expense: Court Approval	Modification # 1 Amount:	$100
Original Start Date: 9/16/1993 **Current Expiration:** 9/15/2023 **Mod Start Date:** 9/16/2023 **Expiration after this Mod:** 9/15/2033	New Contract Amount:	$400

Approvals

Has the final modification been approved by Legal for legal sufficiency?	Yes
Does this modification have an IT Component?	No
Does this modification have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
FTE Impact:	None

Diversity

Current M/WBE Participation?	N/A
M/WBE Race/Ethnicity?	N/A
M/WBE Gender?	N/A

Submitted By (Division VP): John Raish, Senior Vice President, Support Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Mod # 1 First Amendment to Lease Agreement – Garland COPC

VENDOR: City of Garland

COST:

BOM Approved Contract Total (on or before September 1993):	$300
Modification # 1:	+ $100
Total:	$400

Recommendation
Approve this contract modification to First Amendment to Lease Agreement – Garland COPC.

Background
The agreement is a continuation of lease for the Garland COPC location which was originally developed in 1993.

Fair and Reasonable Price Determination
Parkland is receiving a fair and reasonable price for the lease renewal.

Financial Forecast

Current Contract Amount	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028
$300	$10	$10	$10	$10	$10	$10

FY2029	FY2030	FY2031	FY2032	Total
$10	$10	$10	$10	$400

Sole Source Justification
N/A – Real Estate Exemption

Document Contact/Author:	Beall Carothers, Director, Real Estate Development

Board Notice
For Contracts Over $200,000

BOM Date: February 22, 2023	**Product or Service:** Secondary Pharmaceutical Wholesaler Distribution	
Business Owner: Carrie Berge	**Business Owner Dept:** Pharmacy	**Contract Number:** POCP-22183
Vendor/Supplier/Contractor: Cardinal Health	**Source Selection Methodology:** Request for Proposals (Best Value)	**Fair and Reasonable Price Determination:** Adequate Competition

Revenue, Expense or Capital:

Expense

	Contract Dates	Contract Price
Base Term:	3/1/2023 – 4/30/2024	$10,000,000
Out Years:	1 Year(s)	+$3,300,000
Total:	3/1/2023 – 4/30/2025	$13,300,000

Lowest Bidder

Is this contractor the lowest bidder/supplier?	GPO Purchase
If not, what premium will be paid for this contract over the lowest bidder?	N/A

Approvals

Has the final contract been approved by Legal for legal sufficiency?	Yes
Does this contract have an IT Component?	Yes; and IT approved
Does this contract have a Construction Component?	No

Financial

Is Funding included in the applicable FY Budget?	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
FTE Impact:	None

Diversity

Potential for M/WBE engagement:	Vendor self performs; vendor listed logistics subcontractor and vendor commits to using that M/WBE.
Were M/WBE's Directly Solicited?	Yes
Number Responding M/WBE's:	0
What % of this contract is M/WBE?	70%
M/WBE Race/Ethnicity?	Caucasian
M/WBE Gender?	Female

Submitted By (Division VP): Vivian Johnson, Senior Vice President, Clinical Services

DALLAS COUNTY HOSPITAL DISTRICT
PARKLAND HEALTH & HOSPITAL SYSTEM
BOARD BRIEFING DOCUMENT

Parkland

SUBJECT: Secondary Pharmaceutical Wholesaler Distribution

VENDOR: Cardinal Health

COST:		
	Base Term:	$10,000,000
	Out Years:	+ $3,300,000
	Total:	$13,300,000

Recommendation
Notice of GPO contract for Secondary Pharmaceutical Wholesaler Distribution .

Background
This is for the Secondary Pharmaceutical Wholesaler Distribution services for the Pharmacy Department. The Request for Proposal was for both primary and secondary pharmaceutical wholesaler distributer relationships.

To optimize the value the District receives from pharmaceutical wholesalers a GPO competition was performed for both primary and secondary pharmaceutical wholesaler distributer relationships. Four vendors with GPO pharmacy distribution contracts were notified of the bid request and two proposals were received. Both vendors were evaluated. After evaluation, Morris & Dickson was recommended for the primary pharmaceutical wholesaler distribution channel award. Cardinal Health will continue as the secondary pharmaceutical distribution channel for the Pharmacy Department.

Pharmacy wholesaler pricing is determined through a cost-minus percentage fee that is taken off the wholesaler's acquisition cost of drugs based on the average monthly purchase volume. Amount of total estimated spend is based on the historical purchases of medications needed by Parkland's patients with the respective cost reduction in price. Parkland utilizes a secondary wholesaler to buffer pharmaceutical backorders as well as certain specialty items, like radioactive pharmaceuticals.

Fair and Reasonable Price Determination
A fair and reasonable price was determined through adequate competition.

Competitive Range				
Vendor	**Key Strengths**	**Key Weaknesses**	**Non-Cost Score**	**Markdown Variance**
Cardinal Health	Incumbent Secondary Wholesaler with no change in environment	Auto Substitution	199	+5%
Morris & Dickson	Incumbent Primary Wholesaler		222	0%

Financial Forecast

Base Term	FY2023	FY2024	FY2025	Totals
Expenses / Consumables	$5,833,333	$4,166,667		$10,000,000
Out Years	**FY2023**	**FY2024**	**FY2025**	**Totals**
Expenses / Consumables		$1,925,000	$1,375,000	$3,300,000
Totals	$5,833,333	$6,091,667	$1,375,000	$13,300,000

Document Contact/Author:	Frank D. Collins, Contract Negotiator II

CONTRACT RESOLUTION
Board of Managers
February 22, 2023

PARKLAND HEALTH

RESOLUTION NO. _____

Be it resolved, the Parkland Health Board of Managers, by a vote of _____ Yes and _____ Nay, does by this resolution (adopt/reject) _____ the following:

WHEREAS, Parkland Health management requested approval for certain contracts and approval/rejection is as checked below:

Approved	Rejected	Withdrawn	Type	Service or Product	Vendor	Contract Term	Aggregate Contract Amount Approved	Budgeted
			Expense	Mod to Add Funds: Health Plan Third Party Administrator	United Medical Resources (UMR), a subsidiary of United Healthcare	10/1/2016 - 12/31/2023	$54,588,766	Yes
			Capital	BiPlane IR System	Siemens Medical Solutions USA, Inc.	Last Signature - 12/31/2024	$3,181,372	Yes
			Capital	Azurion 7 C20 FlexArm	Philips Healthcare	Last Signature - 3/7/2024	$1,750,403	Yes
			Capital	OK Paper Warehouse Deconstruction and Demolition	GCC Enterprises, Inc.	2/23/2023 - 7/13/2023	$866,251	Yes
			Capital	ARveo 8 Microscope for Neurosurgery	Leica Microsystems, Inc.	Last Signature - 9/28/2023	$524,161	Yes
			Capital	Camera Install for 17 Behavioral Health and Emergency Department / Observation Unit	Siemens Industry, Inc.	Last Signature - 5 years	$510,337	Yes
			Capital	System 8 saws for Operation Room	Stryker Sales, LLC, through its Instruments Division	Last Signature - 9/1/2023	$312,199	Yes
			Expense	Mod #3 Level III armed guard services	Vets Securing America	1/1/2022 - 12/31/2023	$610,335	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
			Expense	Mod #4 Spine Implants	Integra Lifesciences Corporation	1/1/2021 - 12/31/2025	$2,920,000	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
			Expense	COVID/Flu Tests	Cepheid	Last Signature - 1 Year	$1,500,000	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
			Expense	Mod #6 Interventional and On-Control Products	Teleflex, LLC	5/1/2019 - 2/28/2025	$2,395,158	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
			Expense	Mod #5 Neuro Coils & Accessories	MicroVention Inc.	7/1/2019 - 7/1/2024	$2,505,000	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
			Expense	Radio Frequency Ablation Probes & Accessories	AngioDynamics, Inc.	Last Signature - 3 Years	$688,000	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
			Expense	Mod #2 Surgical First Assistant Services	TexAssist	1/27/2022 - 2/28/2025	$725,320	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
			Expense	Mod #5 Neurovascular Products w/ Consignment	Medtronic USA, Inc.	10/24/2018 - 10/23/2023	$1,428,000	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.

			Expense	Mod #2 Cardiovascular Pro	Medtronic USA, Inc.	6/26/2019 - 7/2/2024	393000	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.
			Expense	Mod #1 First Amendment t	City of Garland	9/16/1993 - 9/15/2033	400	Yes, for the current fiscal year. Additional years costs will be budgeted in the appropriate fiscal year budgets.

THEREFORE, BE IT RESOLVED, that the Parkland Health Board of Managers approves these contracts as noted.

Dated this 22nd of February, 2023.

_____
Marjorie D. Petty, JD
Chair

_____
Steve Roth, JD, MPH
Assistant Secretary

Marjorie Petty, JD, Chair	Yes _____	No _____	Abstain _____	Absent _____
Ramon Miguez, PE	Yes _____	No _____	Abstain _____	Absent _____
Lisa Sutter	Yes _____	No _____	Abstain _____	Absent _____
Eric G. Bing, MD, PhD	Yes _____	No _____	Abstain _____	Absent _____
Todd Furniss, JD	Yes _____	No _____	Abstain _____	Absent _____
Reina Gonzalez, JD	Yes _____	No _____	Abstain _____	Absent _____
Farida Minner, RN	Yes _____	No _____	Abstain _____	Absent _____
Don O'Bannon, Esq.	Yes _____	No _____	Abstain _____	Absent _____
Elizabeth Palacios, MD	Yes _____	No _____	Abstain _____	Absent _____
John Proctor	Yes _____	No _____	Abstain _____	Absent _____
Jeff Tillotson, JD	Yes _____	No _____	Abstain _____	Absent _____

Parkland

Parkland Financial Performance Presentation

Executive Summary for the Month of January 2023 (Hospital Only)

For the month of January, Parkland Health recognized a net loss of ($3.5M) which is ($5.8M) unfavorable to the budgeted net income of $2.3M and ($6.3M) unfavorable compared to the prior year net income of $2.8M.

Parkland Health's operating margin and operating cash flow margin for the month of January are (5.3%) and (1.8%), respectively. The operating margin was unfavorable compared to budget of 0.2% and the operating cash flow margin is also unfavorable compared to budget of 4.0%. Parkland Health's operating margin is unfavorable compared to the prior year operating margin of 2.1% and unfavorable to the operating cash flow margin of 5.5% from the prior year.

Parkland Health's patient cash collections in January were $82.0M which is above budget by $9.4M and $6.9M higher than the prior year. Parkland Health's days cash on hand of 194 days for the month is an increase of 9 days compared to prior month of 185 days and compared to the prior year January of 198 days, a decrease of 4 days.

Volume variances to budget:

Patient Volume	January Actual	January Budget	Variance Actual to Budget	% Variance Actual to Budget
Adjusted Patient Days (Total patient charges/inpatient charges)	51,641	48,641	3,000	6.2%
Equivalent Patient Days (inpatient only)	27,316	26,327	989	3.8%
Ambulatory Visits	93,582	103,842	(10,260)	(9.9%)
Emergency Room Visits	20,743	20,623	120	0.6%
Deliveries	1,136	1,014	122	12.0%
Surgeries-Total	1,779	1,479	300	20.3%
Total Adult Average Daily Census (ADC) including observation	814	778	36	4.6%
Neonatal ICU ADC	67	71	(4)	(5.6%)
Total Average Daily Census	881	849	32	3.8%

Volume and Patient Revenues

- Gross patient revenue is an indicator of Parkland Health's overall volume of activity and patient mix. From the perspective of gross patient revenue, Parkland Health's total dollar volume of gross patient revenue is $12.8M or 1.8% higher than budget for the month. This favorable variance is due to inpatient revenue less than budget by ($4.3M) or (1.5%), outpatient revenue greater than budget by $12.0M or 3.5% and emergency room revenue greater than budget by $5.1M or 6.3%. Compared to prior year's gross patient revenues for the month, total patient revenue is higher by

$43.8M or 6.4% with an inpatient revenue increase of $20.2M or 7.7%, outpatient revenues increase of $16.8M or 4.9%, and emergency room revenues higher by $6.8M or 8.6%.

- Parkland Health's gross patient revenue for the month of January is comprised of 38.8% IP revenue, 49.2% OP revenue, and 12.0% ED revenue. This is compared to a budget for the month of 40.1% IP, 48.4% OP, and 11.5% ED.

- Equivalent Patient Days, which is the sum of traditional inpatient + observation + short stay census days, is 3.8% higher than budget and 4.2% above the prior year. The Average Length of Stay (ALOS) for Adult decreased by 0.48 days or 7.3% favorable to budget and the Neonatal ICU ALOS decreased by 0.41 days or 2.2% favorable to budget. Compared to the previous year, the ALOS for Adult was lower by 9.8% which is favorable and the ALOS for Neonatal ICU was 5.4% lower or favorable to the prior year.

  The actual mix of inpatient services that drive Equivalent Patient Days is different than Parkland Health's budget for January as described below:

  - Total Inpatient Discharges were higher than budget by 11.7% and 15.0% above the prior year,
  - Observation/Short Stay Discharges are (3.0%) below budget and (3.7%) lower than the prior year,
  - Total Adjusted Patient Days (a proxy for overall inpatient and outpatient volume) are 6.2% higher than budget and 3.0% above the prior year,
  - Inpatient surgery cases are 19.6% favorable to budget and 17.2% favorable to the prior year.
  - Surgeries of all types are 20.3% higher than budget and 22.1% above the prior year.
  - Deliveries are 12.0% higher than budget and 15.1% above the prior year.

- The volume of Parkland Health's Outpatient, Ambulatory and ED services to the community that integrate with and impact Parkland Health's inpatient business is also different than budget, especially ambulatory visits.

  - Total outpatient visits of 93,582 for January are (9.9%) below budget of 103,842 and (10.0%) lower than the prior year of 103,997. Outpatient visits include the following types:

    - COPC Visits; 42.6% of total outpatient visits
    - Ambulatory Specialty Clinics; 31.3% of total outpatient visits
    - Women's Health Centers Visits; 19.3% of total outpatient visits
    - Employee Health Integration; 1.9% of total outpatient visits
    - All Other Divisions; 4.9% of total outpatient visits

- Approximately 61.9% of all outpatient visits are completed at the COPCs, Women's Health Centers or Community Centers. This statistic indicates that patients have access to care closer to their home and in lower cost settings other than the hospital-based clinics.

- Total ED visits are 0.6% higher than budget for January and (1.4%) below the prior year. The "left without being seen" statistic of 2.9% is unfavorable to budget of 2.1% and unfavorable to the prior year statistic of 2.5%.

- Outpatient Surgery cases performed at the hospital are greater than budget by 25.2% and 34.7% higher than the prior year. Day Surgery cases performed at the ASC are 15.1% above budget and 15.8% greater than the prior year.

- The January Case Mix Index (CMI) for Adult Acute of 2.01 is (8.2%) lower than the prior year, the Rehabilitation CMI of 1.25 is (8.8%) below the prior year and the NICU CMI of 3.35 is (2.9%) less than the prior year. The WISH CMI 0.89 is (9.2%) lower than the prior year and the Psychiatry CMI of 1.20 is equivalent to the prior year.

- Parkland Health's actual patient cash collection rate from payors as a percentage of gross revenue is 11.3% for the month compared to a goal of 10.2%. Days in AR were 56 days compared to last month of 56 days.

- Parkland Health's January payor mix for gross patient revenue is:

Payor	MTD Actual January FY23	MTD Budget January FY23	Variance/ Actual to Budget	MTD Actual January FY22
Charity – Self Pay	46.8%	43.7%	3.1%	41.7%
Medicaid	26.7%	31.4%	(4.7%)	32.0%
Medicare	17.0%	16.6%	0.4%	18.6%
Commercial	9.5%	8.3%	1.2%	7.7%
Total	**100.0%**	**100.0%**	0.0%	**100.0%**

Federal Emergency Management Agency Stimulus Funds

In January, Parkland Health recognized Stimulus Funds of $4.2M from the Federal Emergency Management Agency (FEMA).

Other Operating Revenues

Other operating revenues are $1.6M higher than budget for the month of January primarily due to an increase in Replacement Drugs.

Operating Expenses

January's operating expenses (excluding depreciation) are $213.8M. This is $16.6M or 8.4% higher than the budgeted operating expenses and more than the prior year by $30.6M or 16.7%. Variances for the month include the following:

Salaries, Benefits and FTEs

- Salaries and Benefits as a percentage of operating revenue are 59.9% compared to a budget of 55.3%, and prior year of 57.2%.
- Salaries and benefits are $125.8M which is $12.3M or 10.8% higher than budget for the month.
- Salaries (including contract labor) are $104.6M or 14.2% more than budget for the month.
- Actual FTE count (excluding both nursing homes and jail FTEs) for January was 12,279 compared to a budget of 11,719 and actual FTEs of 11,488 in the prior year. Total FTEs are 560 or 4.8% higher than budget and 791 or 6.9% above the prior year.
- Productivity - The 7.1 FTEs per Adjusted Occupied Bed (AOB), which excludes both nursing homes and jail FTEs, is lower than budget of 7.2 FTEs per AOB for the month and above the prior year actual FTEs of 6.8 FTEs per AOB.

Purchased Medical Services

Purchased medical services are $0.5M higher than budget for the month due to an increase in Relative Value Units due UTSW.

Supplies, Fees, Pharmaceuticals and Other Expenses

Supplies, Fees, Pharmaceuticals and Other Expenses are $3.8M higher compared to budget for the month primarily due to increases in Pharmaceuticals and Medical Surgical Supplies.

Non-operating Revenues (Expenses)

Non-operating revenues of $7.6M are favorable to budget by $5.7M or 299.4% for the month primarily due to an increase in Interest Revenue due to higher interest rates.

Executive Summary for the YTD 2022 (Hospital Only)

For the YTD, Parkland Health recognized $0.0M net income which is ($5.3M) unfavorable to the budgeted income of $5.3M and ($17.3M) unfavorable compared to the prior YTD net income of $17.3M.

Parkland Health's operating margin and operating cash flow margin for the YTD are (2.8%) and 0.5%, respectively, and is unfavorable compared to the budgeted operating margin of (0.2%) and unfavorable compared to the budgeted operating cash flow margin of 3.5%. Parkland Health's operating margin is unfavorable when compared to the prior YTD operating margin of 1.7% and unfavorable when compared to the prior YTD operating cash flow margin of 5.0%.

Parkland Health's patient cash collections for the YTD are $316.1M which is $25.5M higher than the YTD budget and $7.9M greater than the prior YTD.

Volume variances to budget:

Patient Volume	YTD Actual	YTD Budget	Variance Actual to Budget	% Variance Actual to Budget
Adjusted Patient Days (Total patient charges/inpatient charges)	208,050	195,368	12,682	6.5%
Equivalent Patient Days (inpatient only)	106,705	103,993	2,712	2.6%
Ambulatory Visits	386,847	430,420	(43,573)	(10.1%)
Emergency Room Visits	81,667	76,610	5,057	6.6%
Deliveries	4,419	4,265	154	3.6%
Surgeries-Total	7,137	6,529	608	9.3%
Total Adult Average Daily Census (ADC) including observation	799	777	22	2.8%
Neonatal ICU ADC	69	68	1	1.5%
Total Average Daily Census	868	845	23	2.7%

Volume and Patient Revenues

- Gross patient revenue is an indicator of Parkland Health's overall volume of activity and patient mix. From the perspective of gross patient revenue, Parkland Health's total dollar volume of gross patient revenue is ($26.0M) or (0.9%) below budget for the YTD. This unfavorable variance is due to the combination of inpatient revenue being lower than budget by ($30.1M) or (2.7%), outpatient revenues less than budget by ($18.1M) or (1.3%) and emergency room revenue higher than budget by $22.2M or 6.8%. Compared to prior years, gross patient revenue increased $104.7M or 3.8% with inpatient revenues higher by $78.6M or 7.7%, outpatient revenues lower by ($2.8M) or (0.2%), and emergency room revenues higher by $28.9M or 9.0%.

- Parkland Health's gross patient revenue for the YTD is comprised of 38.2% inpatient revenue, 49.7% OP revenue, and 12.1% ED revenue. This is compared to a budget for YTD of 38.9% IP, 49.9% OP, and 11.2% ED.

- Equivalent Patient Days, which is the sum of traditional inpatient + observation + short stay census days, are 2.6% higher than budget for the YTD and 4.1% above the prior YTD. The Average Length of Stay (ALOS) for Adult was 5.9% lower or favorable to budget for the YTD and the Neonatal ICU ALOS was 2.4% less or favorable to budget for the YTD. Compared to the previous year, the ALOS for Adult and was 6.5% lower or favorable to the prior year and the Neonatal ICU was 5.6% below or favorable to the prior year.

  The actual mix of inpatient services that drive Equivalent Patient Days is different than Parkland Health's budget for the YTD:

  - Total Inpatient Discharges are 10.4% higher than budget and 13.6% above the prior YTD,
  - Observation/Short Stay Discharges are (9.3%) lower than budget and (10.0%) below the prior YTD,
  - Total Adjusted Patient Days (a proxy for overall inpatient and outpatient volume) for the current YTD are 6.5% above budget and 2.9% greater than the prior YTD,
  - Inpatient surgery cases are 13.6% higher than budget and 10.8% above the prior YTD,
  - Surgeries of all types are 9.3% more than budget and 11.0% greater than the prior YTD,
  - Deliveries are higher than budget by 3.6% and 6.6% greater than the prior YTD.

- The volume of Parkland Health's Outpatient, Ambulatory and ED services to the community that integrates with and impacts Parkland Health's inpatient business is also different than budget, especially ambulatory visits.

  - Total outpatient visits of 386,847 for the YTD are (10.1%) lower than budget of 430,420 and (9.9%) below the prior YTD of 429,572. Outpatient visits include the following types:

    - COPC Visits; 43.4% of total outpatient visits
    - Ambulatory Specialty Clinics; 30.0% of total outpatient visits
    - Women's Health Centers Visits; 19.6% of total outpatient visits
    - Employee Health Integration; 2.0% of total outpatient visits
    - All Other Divisions; 5.0% of total outpatient visits

  - Approximately 63.0% of all outpatient visits are completed at the COPCs, Women's Health Centers or Community Centers. This statistic indicates that patients have access to care closer to their home and in lower cost settings other than the hospital-based clinics.

  - Total ED visits are 6.6% higher than budget for the YTD and 4.6% better than the prior YTD. The "left without being seen" statistic of 2.9% is unfavorable to budget of 1.6% and unfavorable to the prior year statistic of 2.0%.

- Outpatient Surgery cases performed at the hospital are 10.8% greater than budget YTD and 19.2% greater than the prior YTD. Day Surgery cases performed at the ASC are 0.9% higher than budget for the YTD and 1.5% above the prior YTD.

- The YTD Case Mix Index (CMI) for Adult Acute of 1.96 is (4.3%) lower than the prior YTD, the WISH CMI of 0.88 is (1.9%) below the prior YTD, the Psychiatry CMI of 1.17 is (3.9%) less than the prior YTD, and the NICU CMI of 3.43 is (1.3%) lower than the prior YTD. The Rehabilitation CMI of 1.26 is (2.5%) below than the prior YTD.

- Parkland Health's actual patient cash collection rate from payors as a percentage of gross revenue is 11.0% for the YTD compared to the budget of 10.0%.

- Parkland Health's year-to-date payor mix for gross patient revenue is:

Payor	YTD Actual FY23	YTD Budget FY23	Variance/ Actual to Budget	YTD Actual FY22
Charity – Self Pay	47.3%	43.9%	3.4%	45.9%
Medicaid	28.2%	31.2%	(3.0%)	29.2%
Medicare	16.6%	16.6%	0.0%	16.7%
Commercial	7.9%	8.3%	(0.4%)	8.2%
Total	**100.0%**	**100.0%**	0.0%	**100.0%**

Federal Emergency Management Agency Stimulus Funds

YTD Parkland Health recognized $16.7M of Stimulus Funds from the Federal Emergency Management Agency (FEMA).

Other Operating Revenues

Other operating revenues are $8.1M higher than budget for the YTD primarily due to an increase in the Replacement Drug Program.

Operating Expenses

YTD operating expenses (excluding depreciation) of $830.8M are higher than budget by $24.6M or 3.1% and more than the prior YTD by $94.0M or 12.8%. Variances for the YTD include the following:

Salaries, Benefits and FTEs

- Salaries and Benefits as a percentage of operating revenue for the YTD are 58.7% compared to a budget of 56.1%, and prior year of 55.9%.
- Salaries and benefits are $21.3M or 4.5% higher than budget for the YTD.
- Salaries (including contract labor) are $403.9M or 6.0% higher than budget for the YTD.
- Actual FTE count (excluding both nursing homes and jail FTEs) for YTD was 12,179 compared to a budget of 11,792 and actual FTEs of 11,550 for the prior YTD. Total FTEs are 387 or 3.3% higher than budget for the YTD and 629 or 5.5% above the prior YTD.
- Productivity - The 7.0 FTEs per Adjusted Occupied Bed (AOB), which excludes both nursing homes and jail FTEs, is lower than budget of 7.2 FTEs per AOB for the YTD and higher than the prior YTD of 6.8 FTEs per AOB.

Purchased Medical Services

Purchased medical services are ($0.8M) or (0.8%) lower than budget for the YTD due to decreases in Medical Technical Services and Medical Professional Services.

Supplies, Fees, Pharmaceuticals and Other

Supplies, Fees, Pharmaceuticals and Other Expenses are $4.1M or 1.7% above budget YTD primarily due to increases in the Replacement Drug Program and Medical/Surgical Supplies.

Non-operating Revenues (Expenses)

Non-operating revenues of $23.5M are $16.5M or 234.4% higher than budget for the YTD primarily due to increases in Interest Revenues and Grant Revenues.

GENERAL INFORMATION

Key Operating Statistics/Charts

Volume-related (slides)

- **Hospital Discharges**
- **Total Average Daily Census**
- **Average Length of Stay**
- **Case Mix Index**
- **Total Emergency Visits** include Urgent Care Visits, as well as hospital Emergency Room visits.
- **Total Ambulatory Visits**
- **Surgeries** includes both inpatient and day surgery.
- **Deliveries**
- **Adjusted Patient Days** are a summation of inpatient activity (IP Census Days + Observation Days + Short Stay Days).

Labor and Operating Cost Efficiency

Evaluating Parkland Health's overall patient activity level and Parkland Health's cost structure in relation to that activity uses a common and standard industry factor called "Adjusted Patient Days". It is a calculated number based on revenue. The calculation uses Parkland Health's inpatient census days and extrapolates from them an estimate of "Adjusted Patient Days" that essentially incorporates both inpatient days and a "notional" value of estimated outpatient activity. The outpatient segment is calculated with a gross charge-based formula. The actual formula is described in the Glossary of Terms.

YTD Staffing Information

FTEs are Parkland Health's largest cost element. Volume alone is not the only driver, nor even the most important driver, of Parkland Health's staffing patterns – quality and safety come first. The leadership team is keenly focused on understanding how to better balance all these factors to deliver the highest quality care at the lowest feasible resource cost.

FTE per Adjusted Occupied Bed (AOB)

Parkland Health attempts to adjust staffing levels for actual patient activity. Flexing FTEs can be complicated and does not necessarily follow a linear pattern with volume. (Refer to the FTEs per Adjusted Occupied Bed slide).

Total Operating Cost per Adjusted Patient Days and Total Supply Cost per Adjusted Patient Day

Total Operating Cost per Adjusted Patient Days for the current month are higher than budget due to higher salary and supply costs. The Supply Cost per Adjusted Patient Day are also higher than budget due to the higher drug and supply costs.

Receivables and Collections Management

- ***Patient Cash Collections and Total Cash Collections:*** *Any increases* in cash collections are a reflection of the concerted efforts by the Revenue Cycle team to resolve delays in billing due to claim edits and the identification of a funding source for uninsured patients.

- ***Days Cash on Hand:*** Days cash on hand is a factor of cash balances compared to the required daily cash outlays needed to operate the organization.

- ***Days in Accounts Payable:*** The Days in Accounts Payable (AP) metric is calculated using the mathematical formula of total current liabilities less deferred revenues divided by total operating expenses less depreciation divided by the total days in the period of calculation. This metric represents the number of days on average it takes to pay outstanding accounts payable.

- ***Days in Patient Accounts Receivable:*** The Days in Accounts Receivable (AR) metric is calculated using the traditional mathematical formula of Net Accounts Receivable divided by Average Daily Net Patient Service Revenue (refer to the Days in Patient AR slide). Parkland Health's large proportion of Medicaid Pending Accounts Receivable – compared to most hospitals -- means that this traditional, industry-standard formula handicaps Parkland Health's comparison to most hospitals. It does not fully reflect the high degree of success Parkland Health's Patient Financial Services team delivers in collecting cash since the "degree of difficulty" of Parkland Health's collection efforts is much higher than most hospitals experience.

Budget and Finance Committee

Parkland Health

Financial Updated as of January 2023

February 21, 2023

Parkland

Parkland

Income Statement
MTD January 2023

Hospital (exc NH) Income Statement MTD January 2023

PHHS Without Nursing Homes MTD

(Dollars in Thousands)	FY 23 Actual	FY 23 Budget	Var From Budget	%Var From Budget	FY 22 Actual	Var FY23-22	%Var FY23-22
REVENUES							
Net Patient Revenues	$81,793	$78,851	$ 2,942	3.7%	$76,645	$ 5,148	6.7%
Net Ad Valorem Taxes	66,899	66,899	-	0.0%	63,801	3,098	4.9%
Government Programs	39,731	39,731	-	0.0%	37,155	2,576	6.9%
Stimulus Funds	4,167	4,167	-	0.0%	1,201	2,966	247.0%
Other	17,373	15,725	1,648	10.5%	14,990	2,383	15.9%
OPERATING REVENUES	209,963	205,373	4,590	2.2%	193,792	16,171	8.3%
EXPENSES							
Salaries and Benefits	125,818	113,523	(12,295)	-10.8%	110,798	(15,020)	-13.6%
Purchased Medical Services	24,511	24,008	(503)	-2.1%	22,705	(1,806)	-8.0%
Supplies	40,095	37,314	(2,781)	-7.5%	33,546	(6,549)	-19.5%
Other	23,387	22,401	(986)	-4.4%	16,164	(7,223)	-44.7%
Depreciation	7,227	7,722	495	6.4%	6,428	(799)	-12.4%
OPERATING EXPENSES	221,038	204,968	(16,070)	-7.8%	189,641	(31,397)	-16.6%
OPERATING INCOME (LOSS)	**$ (11,075)**	**$ 405**	**$ (11,480)**	**-2834.6%**	**$ 4,151**	**$ (15,226)**	**-366.8%**
Grants and Contributions	3,182	3,025	157	5.2%	2,272	910	40.1%
Other nonoperating revenues (expens	4,442	(1,116)	5,558	498.0%	(3,603)	8,045	223.3%
Nonoperating Income	7,624	1,909	5,715	299.4%	(1,331)	8,955	-672.8%
Total Net Income (Loss)	$ (3,451)	$ 2,314	$ (5,765)	-249.1%	$ 2,820	$ (6,271)	-222.4%
Cash Flow Margin	$ (3,848)	$ 8,127	$ (11,975)	-147.3%	$ 10,579	$ (14,427)	-136.4%
Operating Cash Flow Margin %	-1.8%	4.0%			5.5%		
Operating Margin %	-5.3%	0.2%			2.1%		

Total All Entities Income Statement MTD January 2023

All Entities Month to Date Income Statement

(Dollars in Thousands)	FY 23 Actual	FY 23 Budget	Var From Budget	%Var From Budget	FY 22 Actual	Var FY23-22	%Var FY23-22
REVENUES							
Net Patient Revenues	$ 106,364	$ 103,892	$ 2,472	2.4%	$ 109,473	$ (3,109)	-2.8%
Net Ad Valorem Taxes	66,899	66,899	-	0.0%	63,801	3,098	4.9%
Government Programs	41,766	41,766	-	0.0%	39,530	2,236	5.7%
Stimulus Funds	4,167	4,167	-	0.0%	1,201	2,966	247.0%
Premium Revenues	99,232	98,812	420	0.4%	59,661	39,571	66.3%
Other	20,664	19,517	1,147	5.9%	19,354	1,310	6.8%
OPERATING REVENUES	339,092	335,053	4,039	1.2%	293,020	46,072	15.7%
EXPENSES							
Salaries & Benefits	144,122	132,384	(11,738)	-8.9%	127,992	(16,130)	-12.6%
Purchased Medical Service	24,511	24,008	(503)	-2.1%	22,705	(1,806)	-8.0%
Supplies	47,042	44,603	(2,439)	-5.5%	41,268	(5,774)	-14.0%
Other	36,439	88,082	51,643	58.6%	36,943	504	1.4%
Claims	88,802	39,410	(49,393)	-125.3%	54,990	(33,812)	-61.5%
Depreciation	7,483	7,995	512	6.4%	6,644	(839)	-12.6%
OPERATING EXPENSES	348,399	336,482	(11,917)	-3.5%	290,542	(57,857)	-19.9%
OPERATING INCOME (LOSS)	**$ (9,307)**	**$ (1,429)**	**$ (7,878)**	**551.3%**	**$ 2,478**	**$ (11,785)**	**-475.6%**
Nonoperating Income	8,655	1,324	7,331	553.7%	(2,299)	10,954	-476.5%
Total Net Income (Loss)	$ (652)	$ (105)	$ (547)	521.0%	$ 179	$ (831)	-464.2%
Cash Flow Margin	$ (1,824)	$ 6,566	$ (8,390)	-127.8%	$ 9,122	$ (10,946)	-120.0%
Operating Cash Flow Margin %	-0.5%	2.0%			3.1%		
Operating Margin %	-2.7%	-0.4%			0.8%		

Parkland

Income Statement
FYTD January 2023

Hospital (exc NH)
Income Statement
FYTD January 2023

PHHS Without Nursing Homes YTD *(Dollars in Thousands)*	FY 23 Actual	FY 23 Budget	Var From Budget	%Var From Budget	FY 22 Actual	Var FY23-22	%Var FY23-22
REVENUES							
Net Patient Revenues	$320,558	$328,638	$ (8,080)	-2.5%	$ 303,387	$ 17,171	5.7%
Net Ad Valorem Taxes	267,595	267,595	-	0.0%	255,205	12,390	4.9%
Government Programs	158,924	158,925	(1)	0.0%	160,238	(1,314)	-0.8%
Stimulus Funds	16,667	16,667	-	0.0%	(5,808)	22,475	-387.0%
Other	71,416	63,303	8,113	12.8%	62,756	8,660	13.8%
OPERATING REVENUES	835,160	835,128	32	0.0%	775,778	59,382	7.7%
EXPENSES							
Salaries and Benefits	490,155	$ 468,836	(21,319)	-4.5%	433,639	(56,516)	-13.0%
Purchased Medical Services	95,243	96,033	790	0.8%	86,933	(8,310)	-9.6%
Supplies	160,950	152,154	(8,796)	-5.8%	141,939	(19,011)	-13.4%
Other	84,421	89,112	4,691	5.3%	74,220	(10,201)	-13.7%
Depreciation	27,919	30,733	2,814	9.2%	26,079	(1,840)	-7.1%
OPERATING EXPENSES	858,688	836,868	(21,820)	-2.6%	762,810	(95,878)	-12.6%
OPERATING INCOME (LOSS)	**$ (23,528)**	**$ (1,740)**	**$ (21,788)**	**1252.2%**	**$ 12,968**	(36,496)	-281.4%
Grants and Contributions	12,910	12,298	612	5.0%	10,724	2,186	20.4%
Other nonoperating revenue (expense)	10,622	(5,261)	15,883	-301.9%	(6,430)	17,052	-265.2%
Nonoperating Income	23,532	7,037	16,495	234.4%	4,294	19,238	448.0%
Total Net Income (Loss)	$ 4	$ 5,297	$ (5,293)	-99.9%	$ 17,262	$ (17,258)	-100.0%
Cash Flow Margin	$ 4,391	$ 28,993	$ (24,602)	-84.9%	$ 39,047	$ (34,656)	-88.8%
Operating Cash Flow Margin %	0.5%	3.5%			5.0%		
Operating Margin %	-2.8%	-0.2%			1.7%		

Total All Entities Income Statement FYTD January 2023

All Entities Year to Date Income Statement

(Dollars in Thousands)	FY 23 Actual	FY 23 Budget	Var From Budget	%Var From Budget	FY 22 Actual	Var FY23-22	%Var FY23-22
REVENUES							
Net Patient Revenues	$ 416,234	$427,994	$(11,760)	-2.7%	$ 406,764	$ 9,470	2.3%
Net Ad Valorem Taxes	267,595	267,595	-	0.0%	255,205	12,390	4.9%
Government Programs	167,064	167,065	(1)	0.0%	169,738	(2,674)	-1.6%
Stimulus Funds	16,667	16,667	-	0.0%	(5,808)	22,475	-387.0%
Premium Revenues	407,325	299,792	107,533	35.9%	212,191	195,134	92.0%
Other	85,252	78,555	6,697	8.5%	82,403	2,849	3.5%
OPERATING REVENUES	1,360,137	1,257,668	102,469	8.1%	1,120,493	239,644	21.4%
EXPENSES							
Salaries & Benefits	562,085	543,664	(18,421)	-3.4%	500,631	(61,454)	-12.3%
Purchased Medical Service	95,243	96,033	790	0.8%	86,933	(8,310)	-9.6%
Supplies	186,970	181,274	(5,696)	-3.1%	169,845	(17,125)	-10.1%
Other	132,999	229,413	96,414	42.0%	129,479	(3,520)	-2.7%
Claims	419,344	176,939	(242,405)	-137.0%	181,389	(237,955)	-131.2%
Depreciation	28,941	31,760	2,819	8.9%	26,942	(1,999)	-7.4%
OPERATING EXPENSES	1,425,582	1,259,083	(166,499)	-13.2%	1,095,219	(330,363)	-30.2%
OPERATING INCOME (LOSS)	**$ (65,445)**	**$ (1,415)**	**$(64,030)**	**4525.1%**	**$ 25,274**	**$ (90,719)**	**-358.9%**
Nonoperating Income	26,734	4,240	22,494	530.5%	2,300	24,434	1062.3%
Total Net Income (Loss)	$ (38,711)	$ 2,825	$(41,536)	-1470.3%	$ 27,574	$ (66,285)	-240.4%
Cash Flow Margin	$ (36,504)	$ 30,345	$(66,849)	-220.3%	$ 52,216	$ (88,720)	-169.9%
Operating Cash Flow Margin %	-2.7%	2.4%	-65.2%		4.7%		
Operating Margin %	-4.8%	-0.1%	-62.5%		2.3%		

Parkland

Key Statistics

Parkland

Hospital Key Statistics
MTD January 2023

	Actual	Budget	Budget Variance	Budget % Variance	PY Actual	PY Actual % Variance
Hospital Discharges (Adult, NICU and Obs)	5,074	4,786	288	6.0%	4,716	7.6%
Average Daily Census (Adult, NICU and Obs)	881	849	32	3.8%	845	4.3%
Average Length of Stay (Adult)	6.06	6.54	0.48	7.3%	6.72	9.8%
Case Mix Index (Acute Service Line)	2.01	2.05	(0.04)	-2.0%	2.17	-7.4%
Emergency Visits	20,743	20,623	120	0.6%	21,027	-1.4%
Ambulatory Visits *	93,582	103,842	(10,260)	-9.9%	103,997	-10.0%
Surgeries	1,779	1,479	300	20.3%	1,457	22.1%
Deliveries	1,136	1,014	122	12.0%	987	15.1%

* Totals now include Employee Health Integration clinic visits

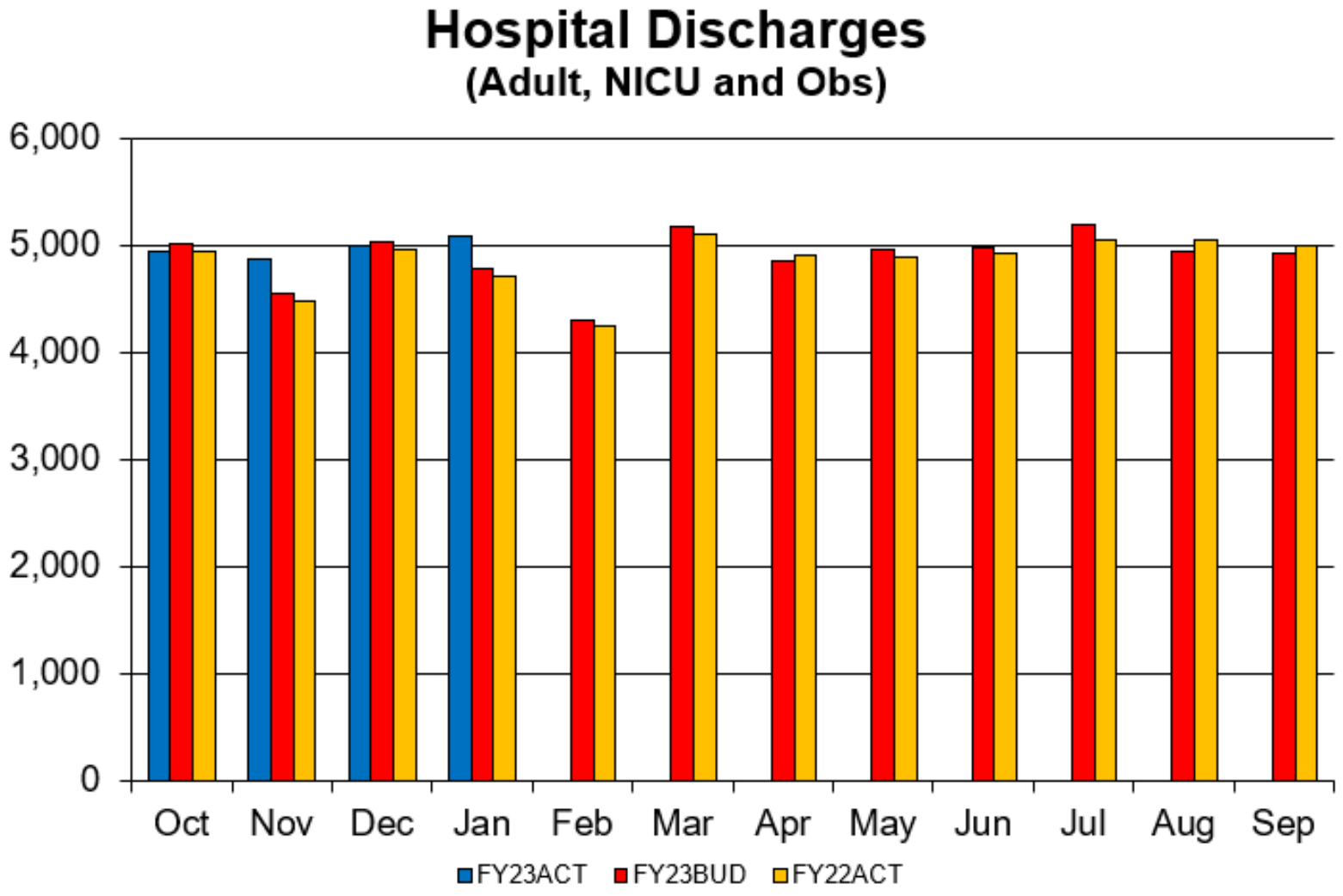
Hospital Key Statistics
FYTD January 2023

	Actual	Budget	Budget Variance	Budget % Variance	PY Actual	PY Actual % Variance
Hospital Discharges (Adult, NICU and Obs)	19,876	19,377	499	2.6%	19,100	4.1%
Average Daily Census (Adult, NICU and Obs)	868	845	23	2.7%	827	5.0%
Average Length of Stay (Adult)	6.02	6.40	0.38	5.9%	6.44	6.5%
Case Mix Index (Acute Service Line)	1.96	2.05	(0.09)	-4.4%	2.24	-12.5%
Emergency Visits	81,667	76,610	5,057	6.6%	78,094	4.6%
Ambulatory Visits *	386,847	430,420	(43,573)	-10.1%	429,572	-9.9%
Surgeries	7,137	6,529	608	9.3%	6,429	11.0%
Deliveries	4,419	4,265	154	3.6%	4,146	6.6%

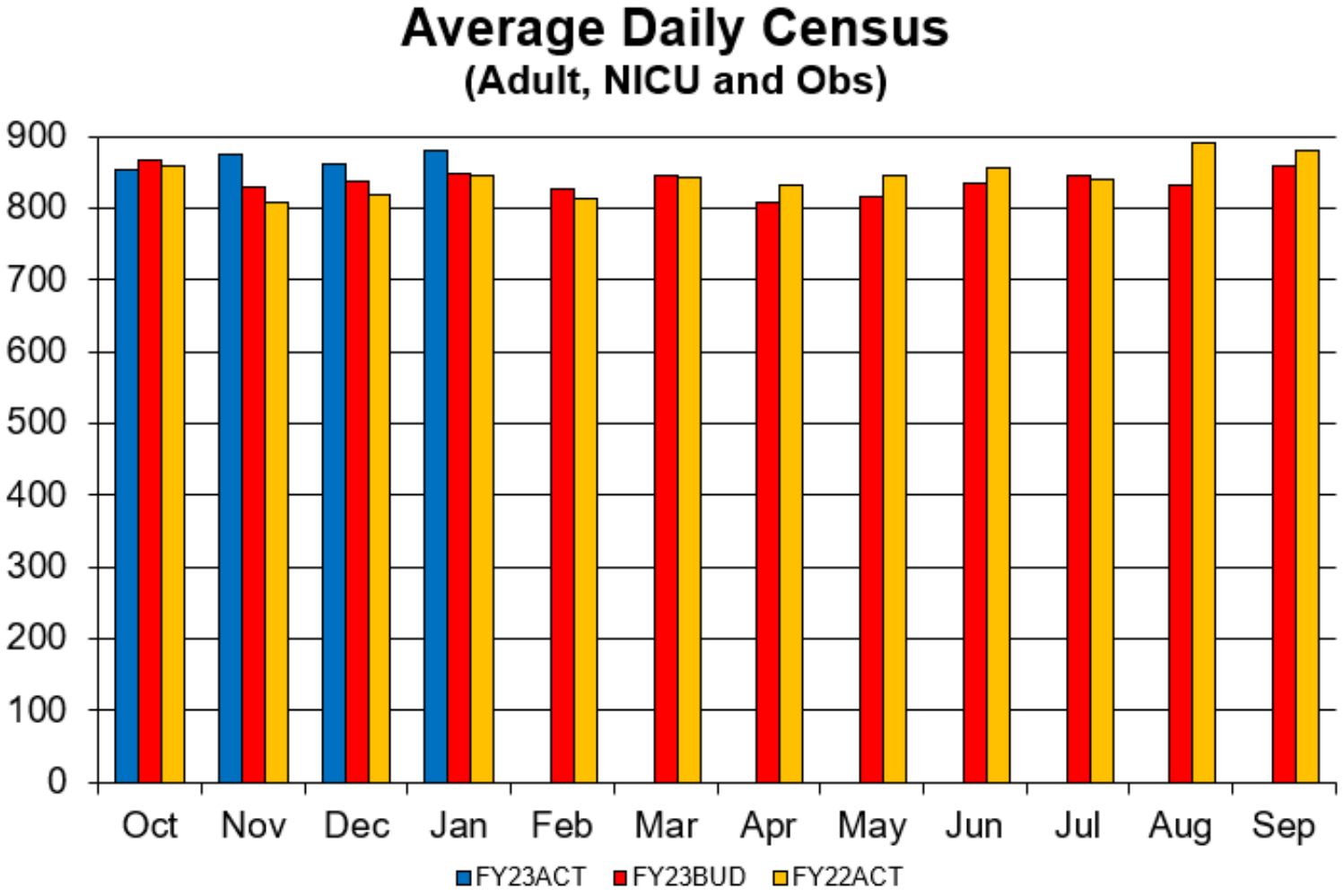
* Totals now include Employee Health Integration clinic visits

Parkland

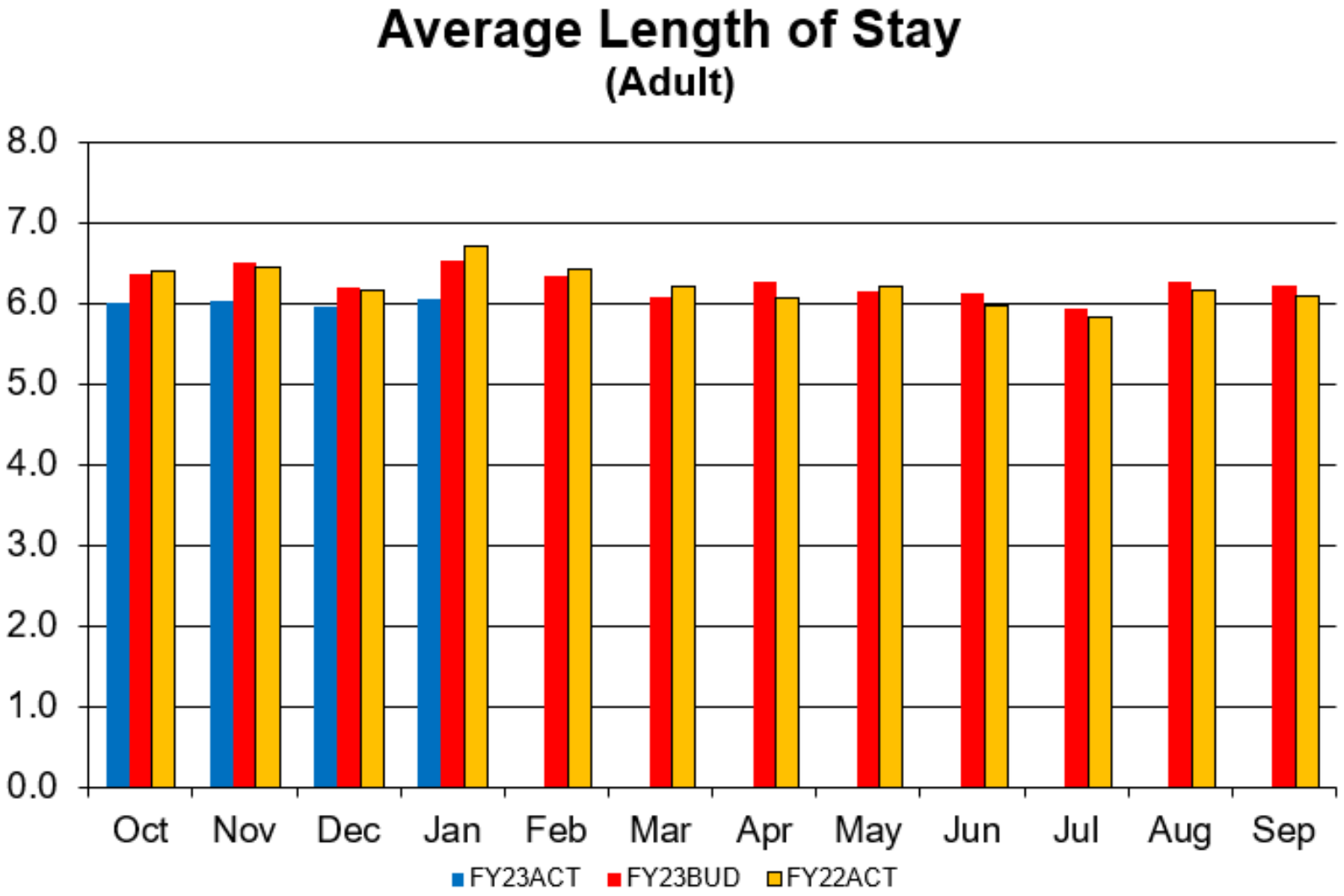
Volumes
Discharges



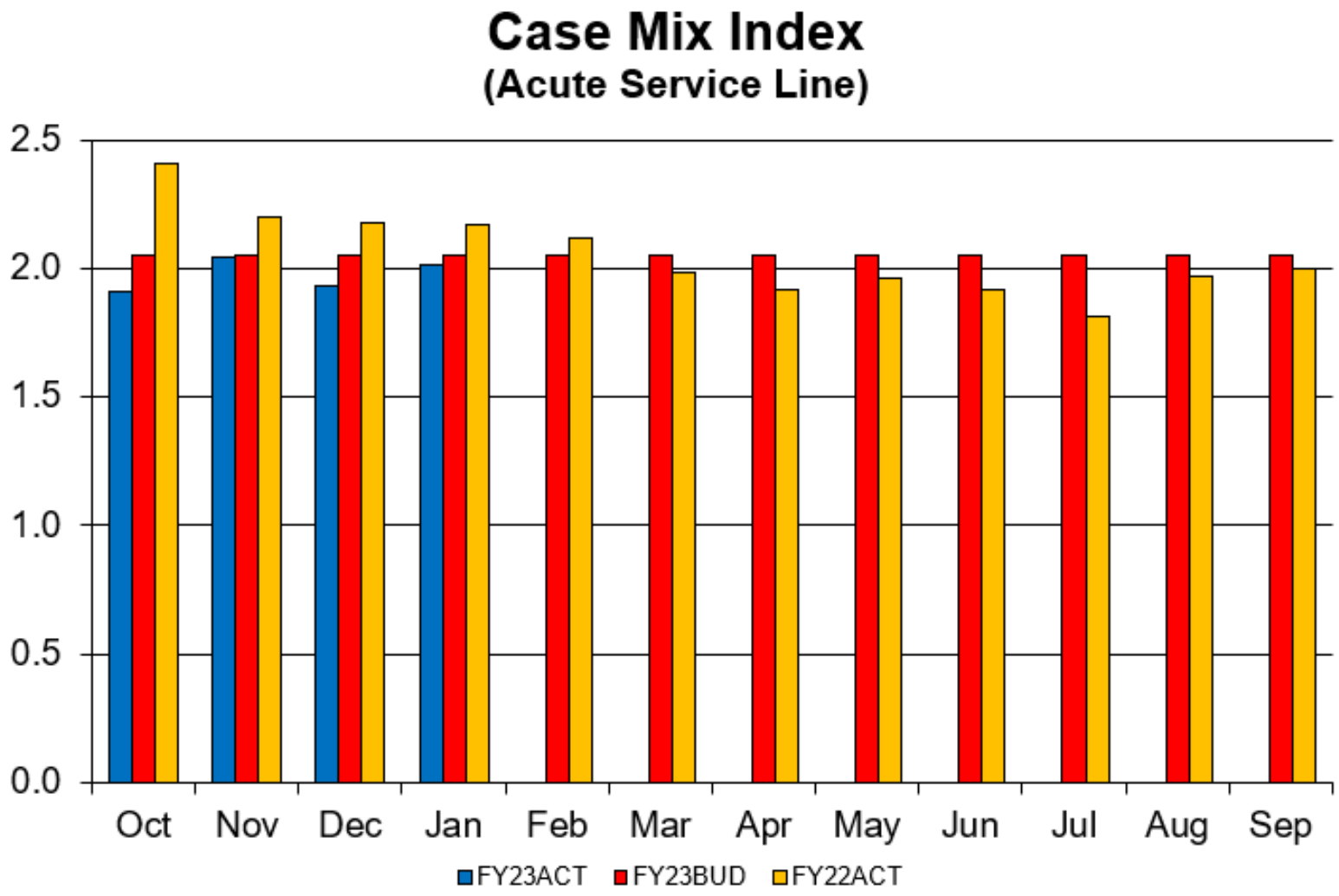
Volumes
Average Daily Census



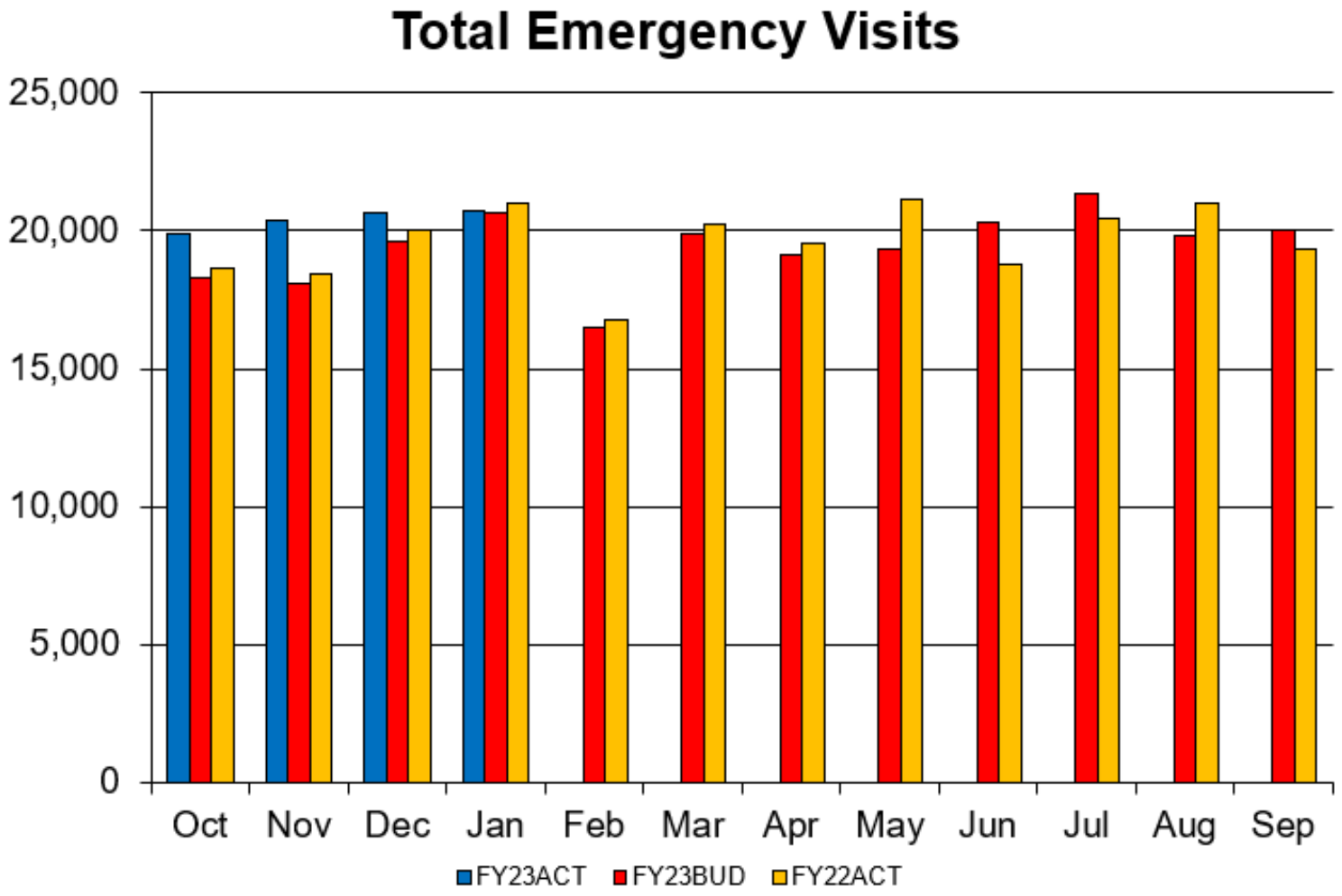
Volumes
Average Length of Stay



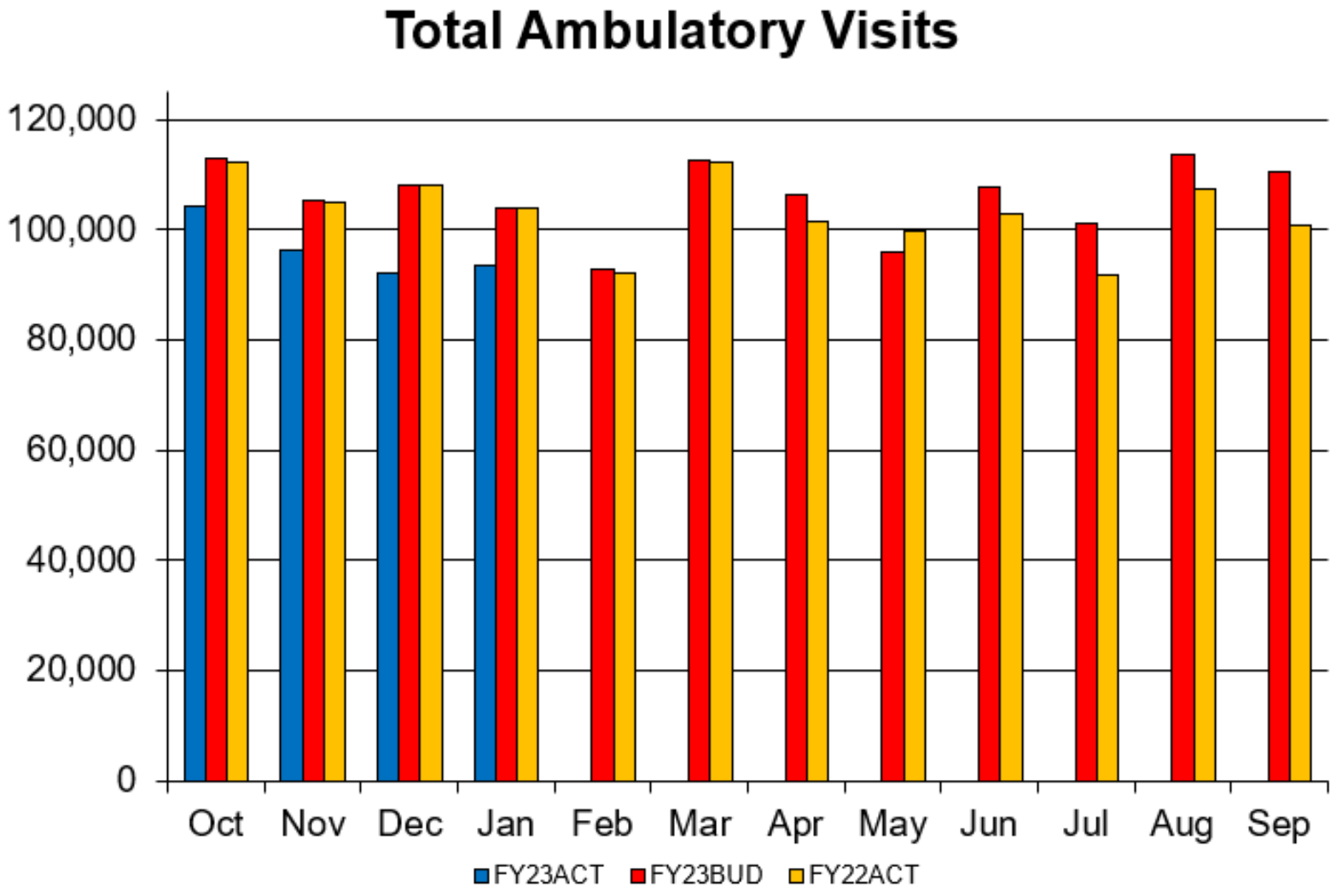
Volumes
Case Mix Index



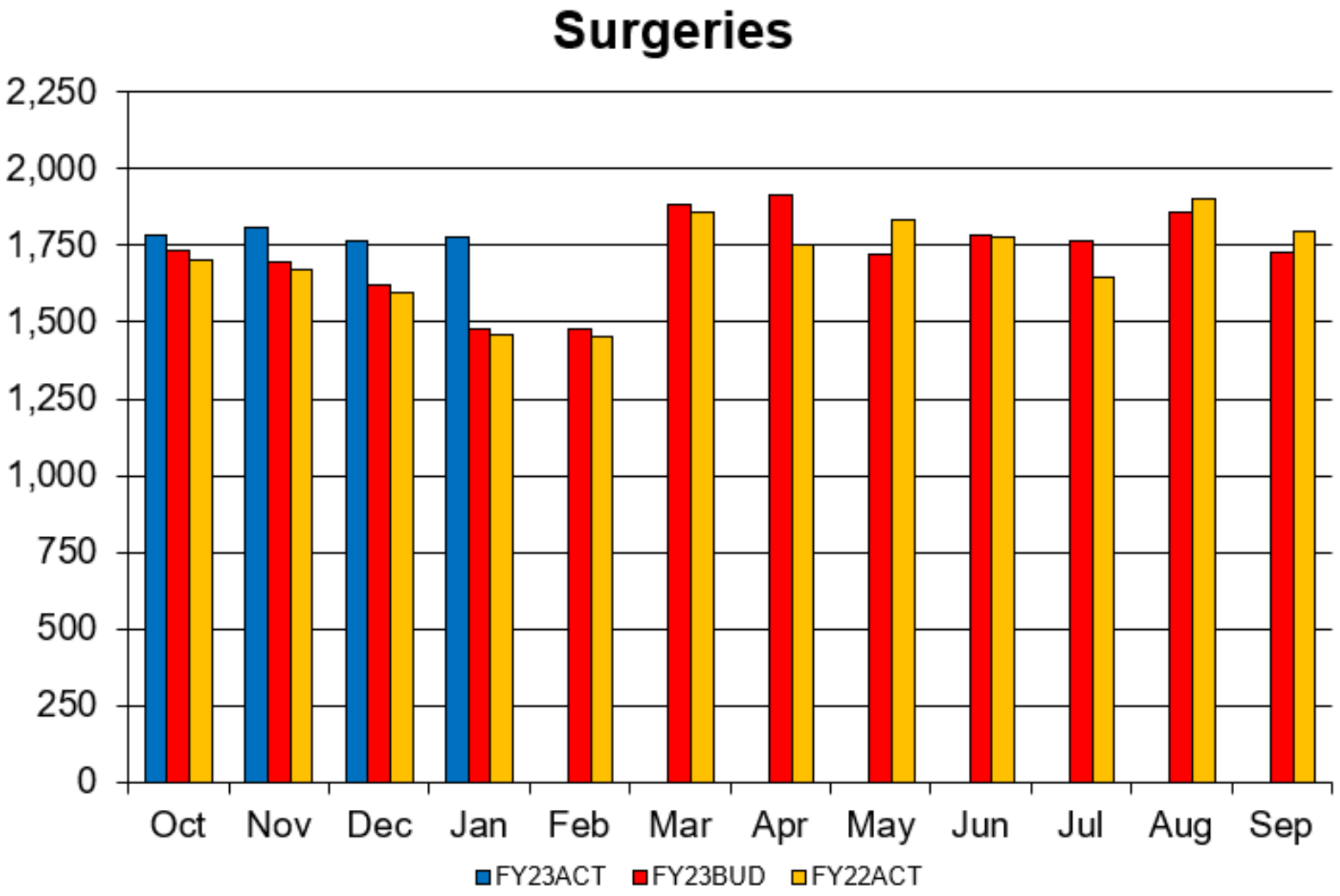
Volumes
Emergency Visits



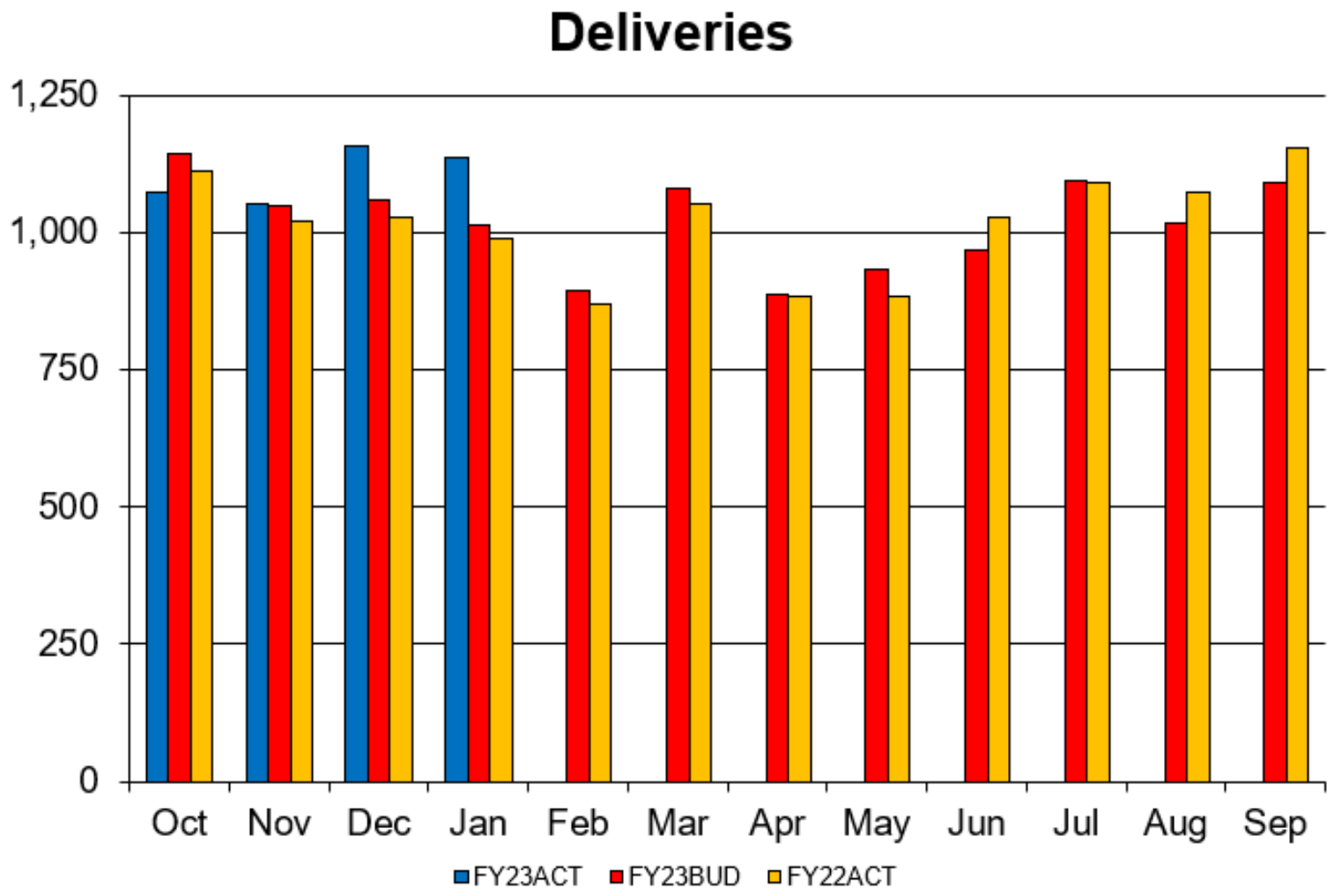
Volumes
Ambulatory Visits



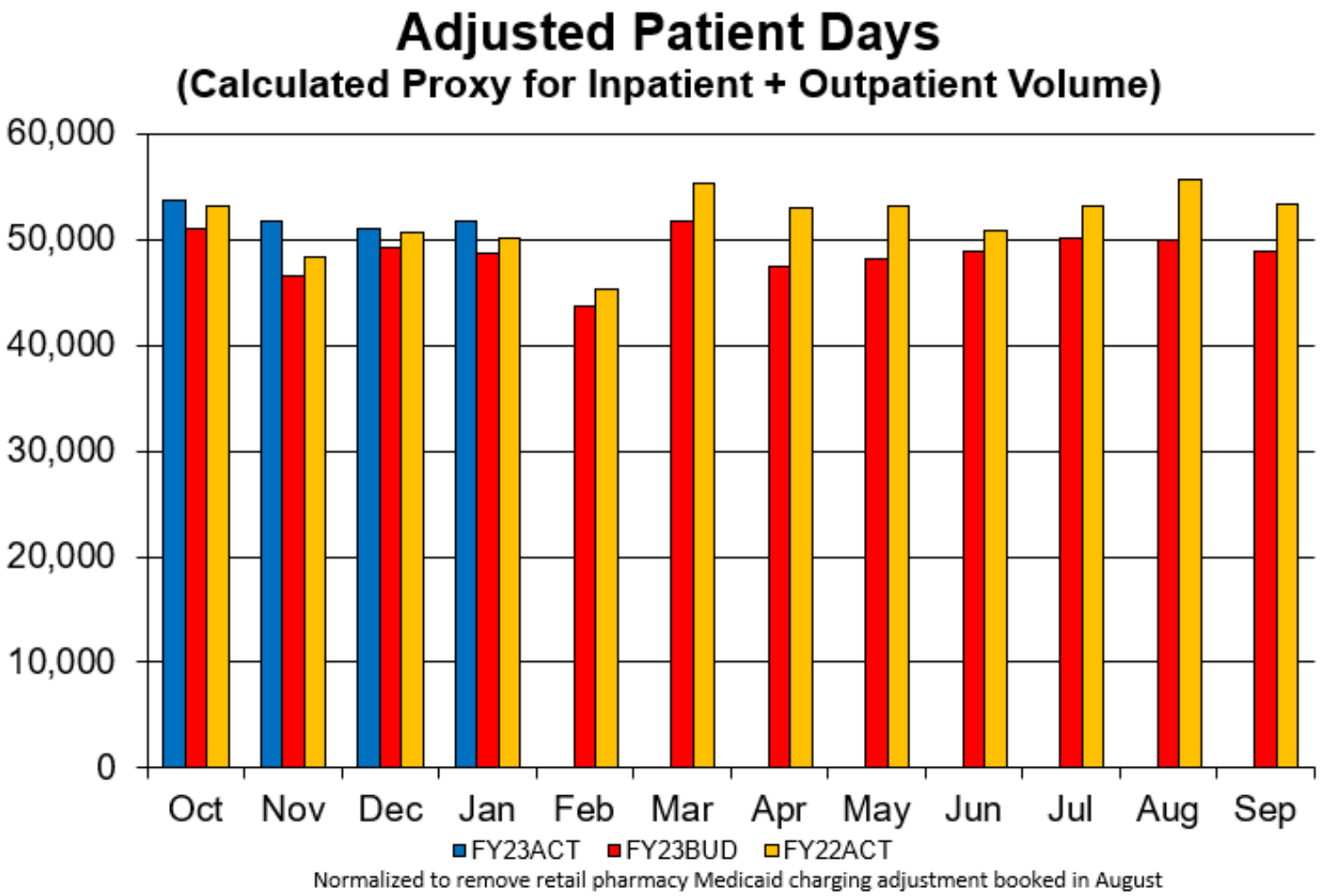
Volumes
Surgeries



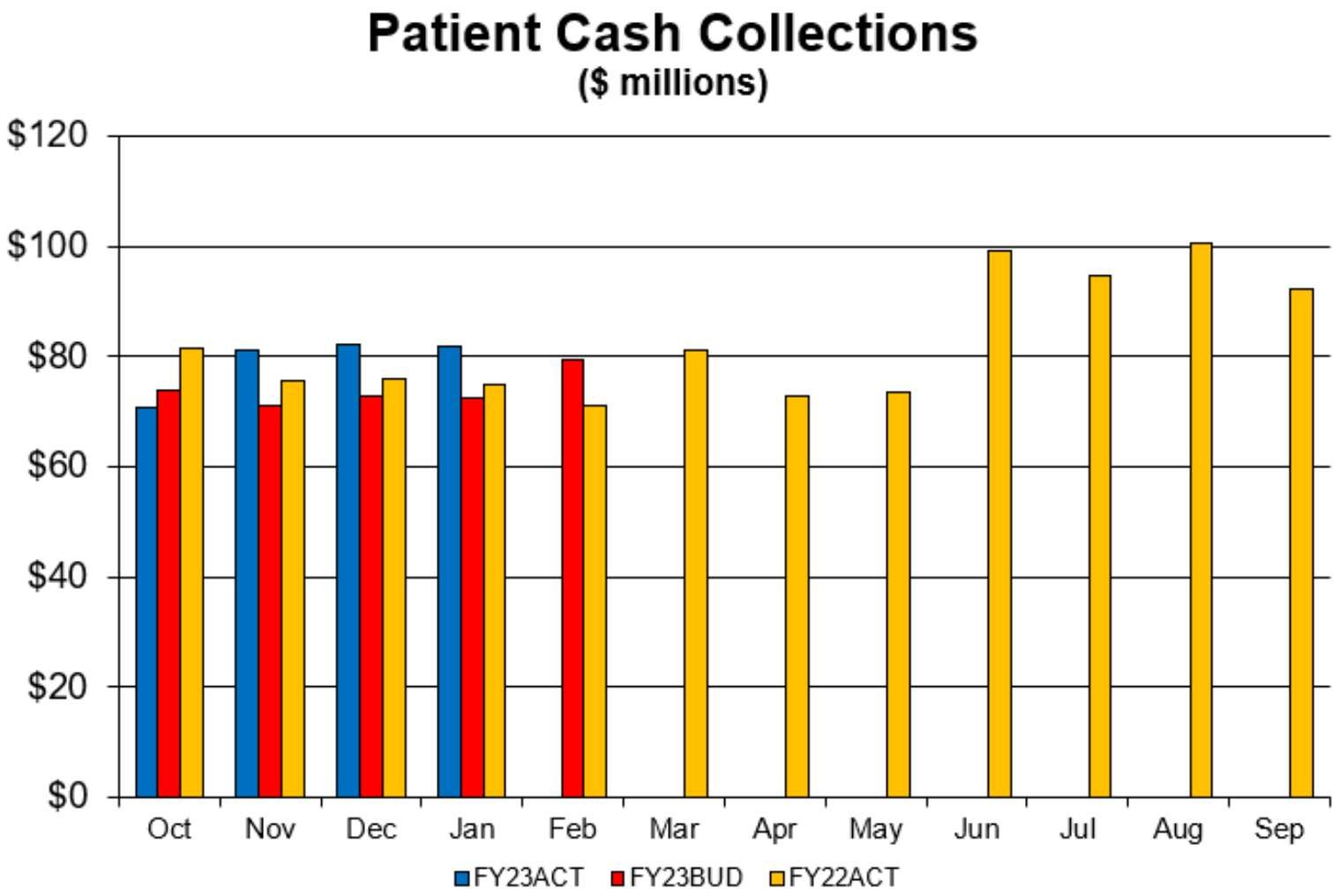
Volumes
Deliveries

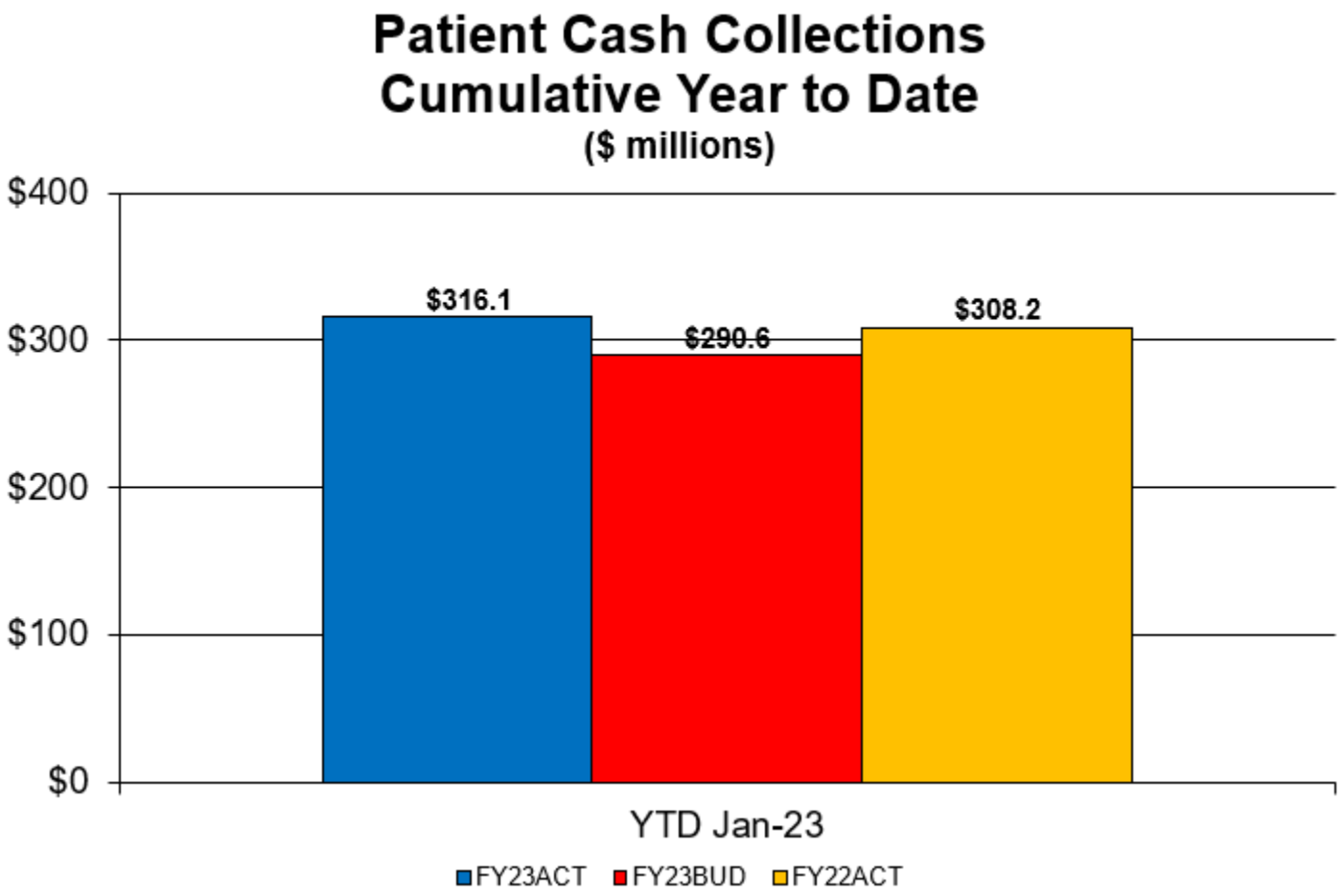


Volumes
Adjusted Patient Days



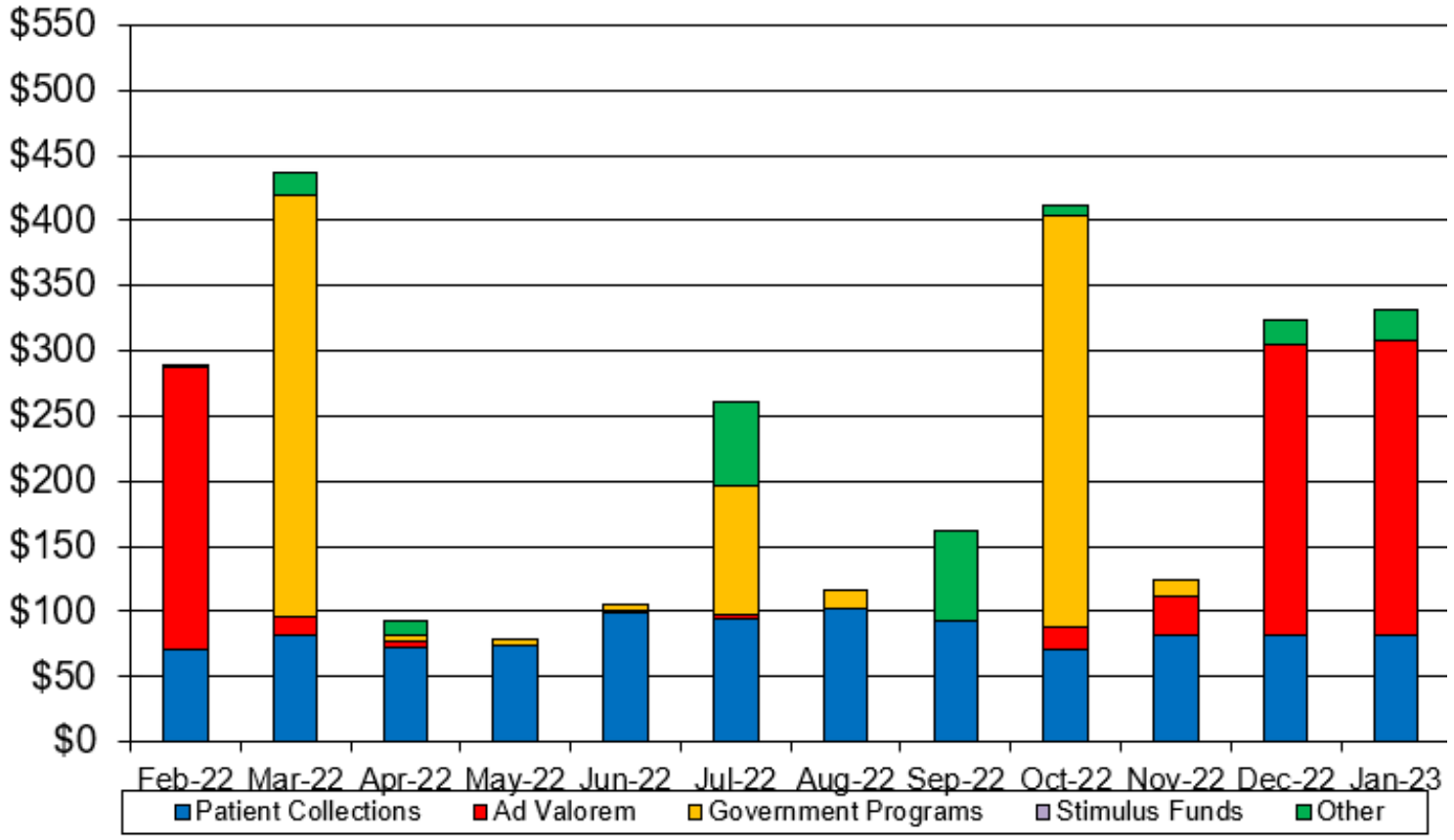
Key Operating Performance Metrics




Patient Cash Collections
Cumulative Year to Date
($ millions)
$400
$300
$200
$100
$0
$316.1
$290.6
$308.2
YTD Jan-23
FY23ACT
FY23BUD
FY22ACT

Key Operating Performance Metrics

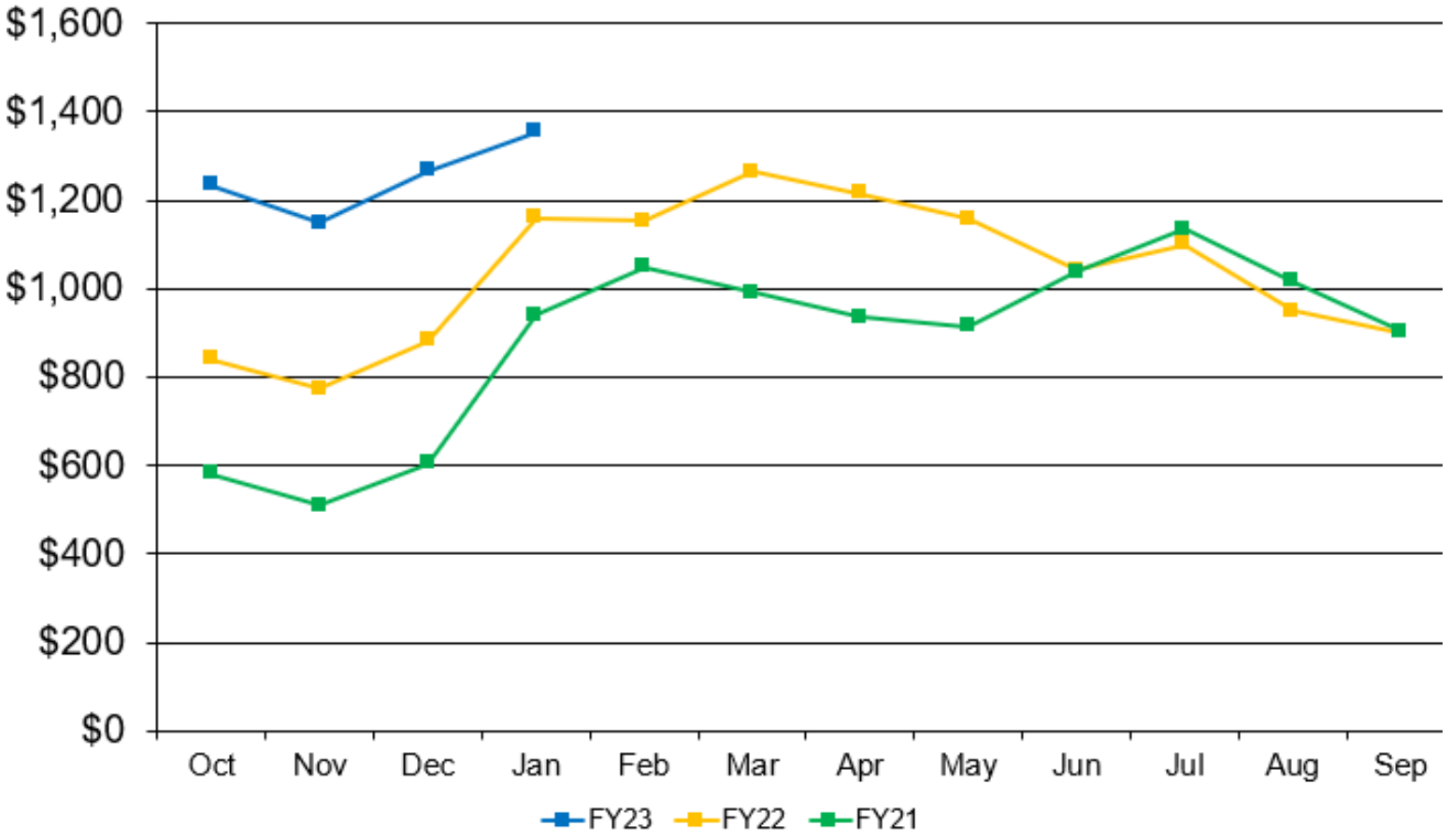
Total Cash Collections
($ millions)



Key Operating Performance Metrics

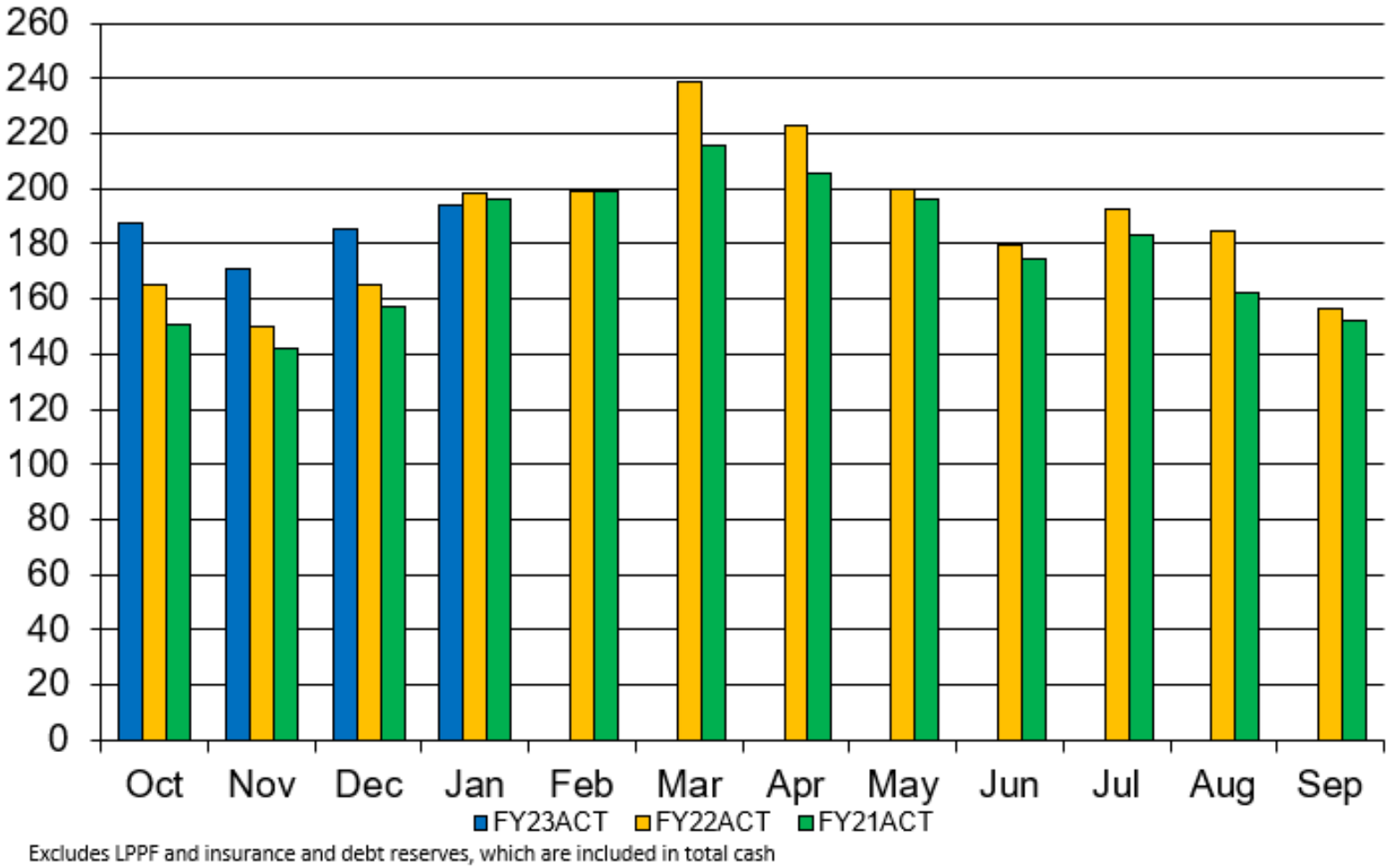
Cash Balance Trending

($ millions)



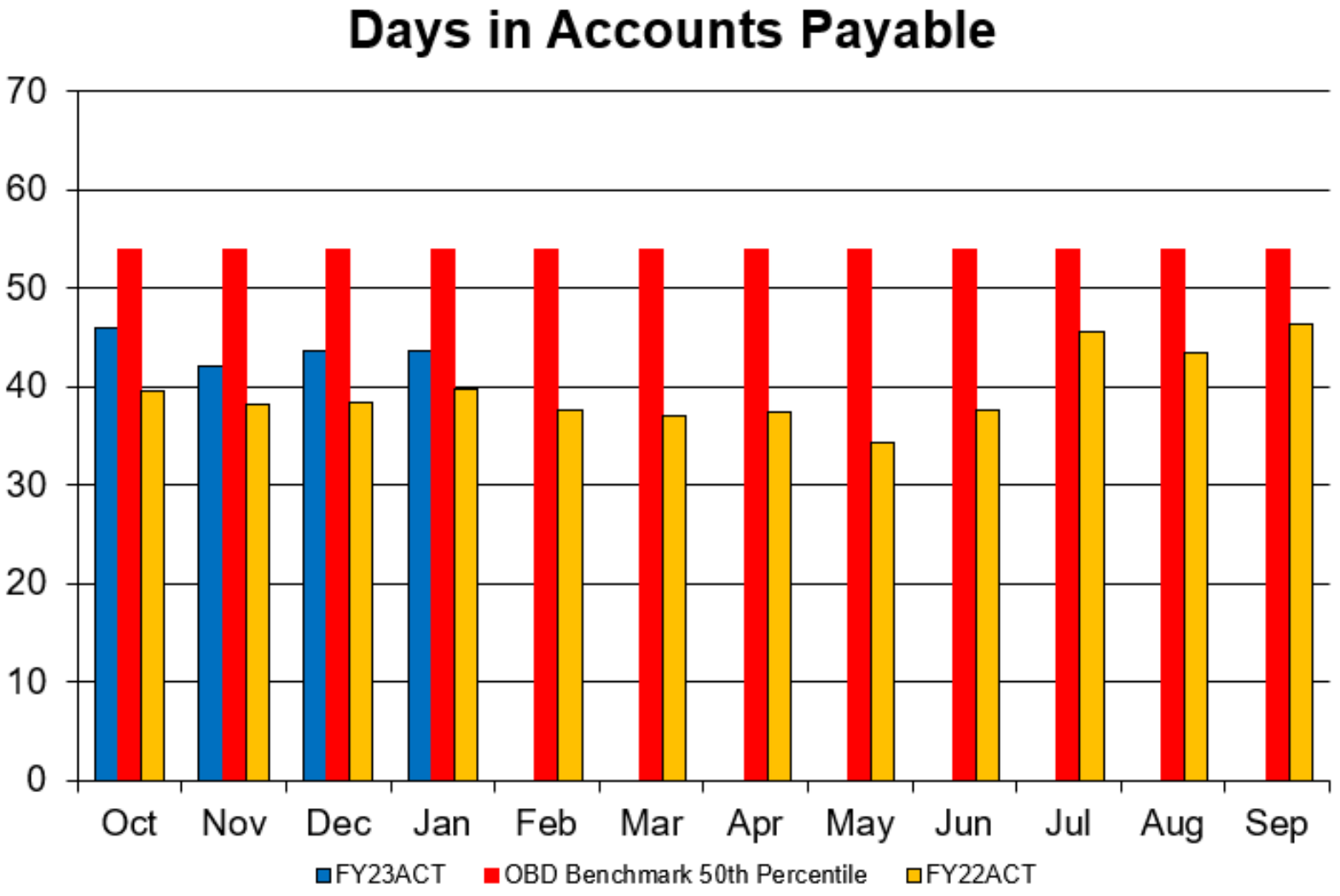
Key Operating Performance Metrics

Days Cash on Hand



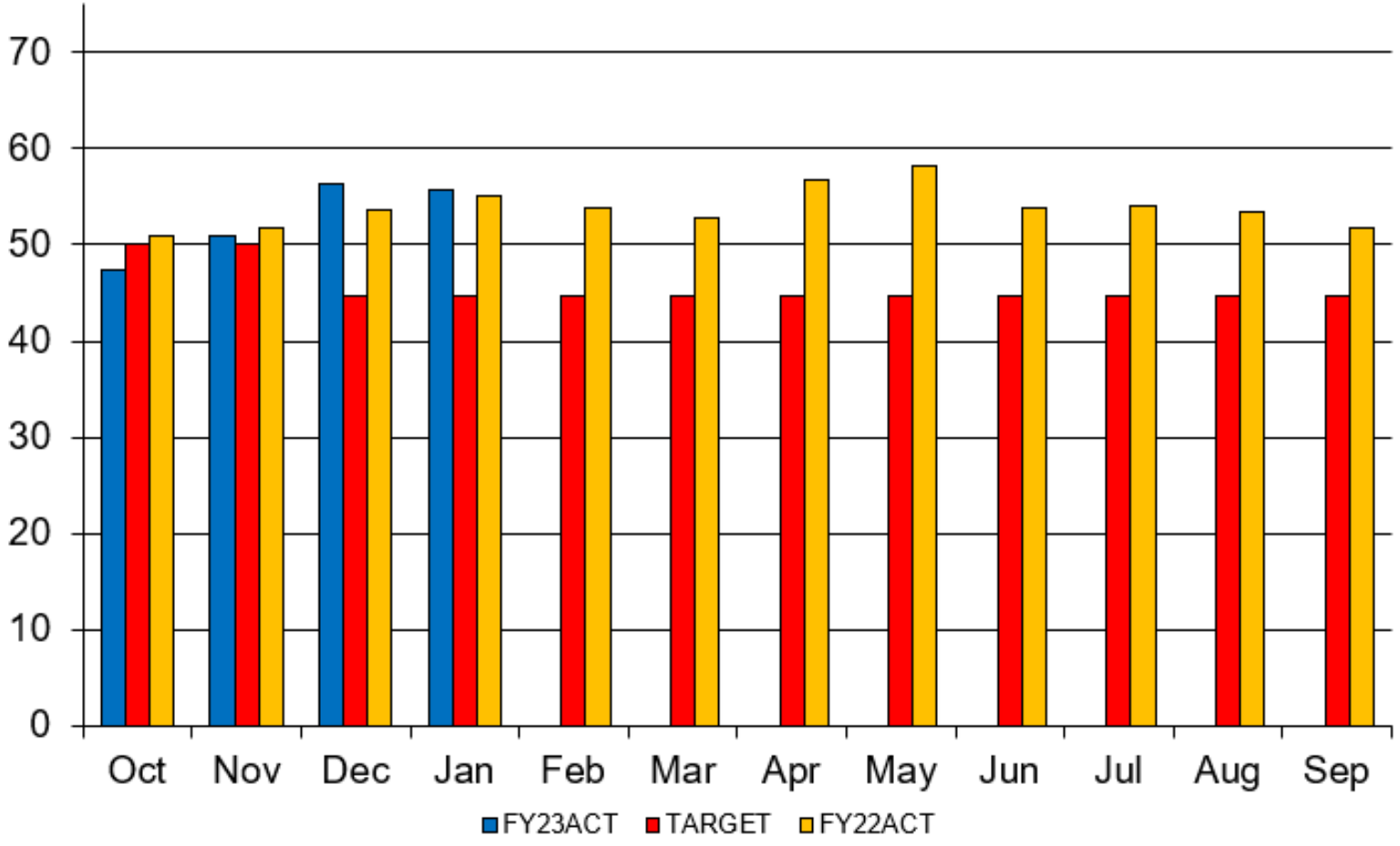
Excludes LPPF and insurance and debt reserves, which are included in total cash

Key Operating Performance Metrics



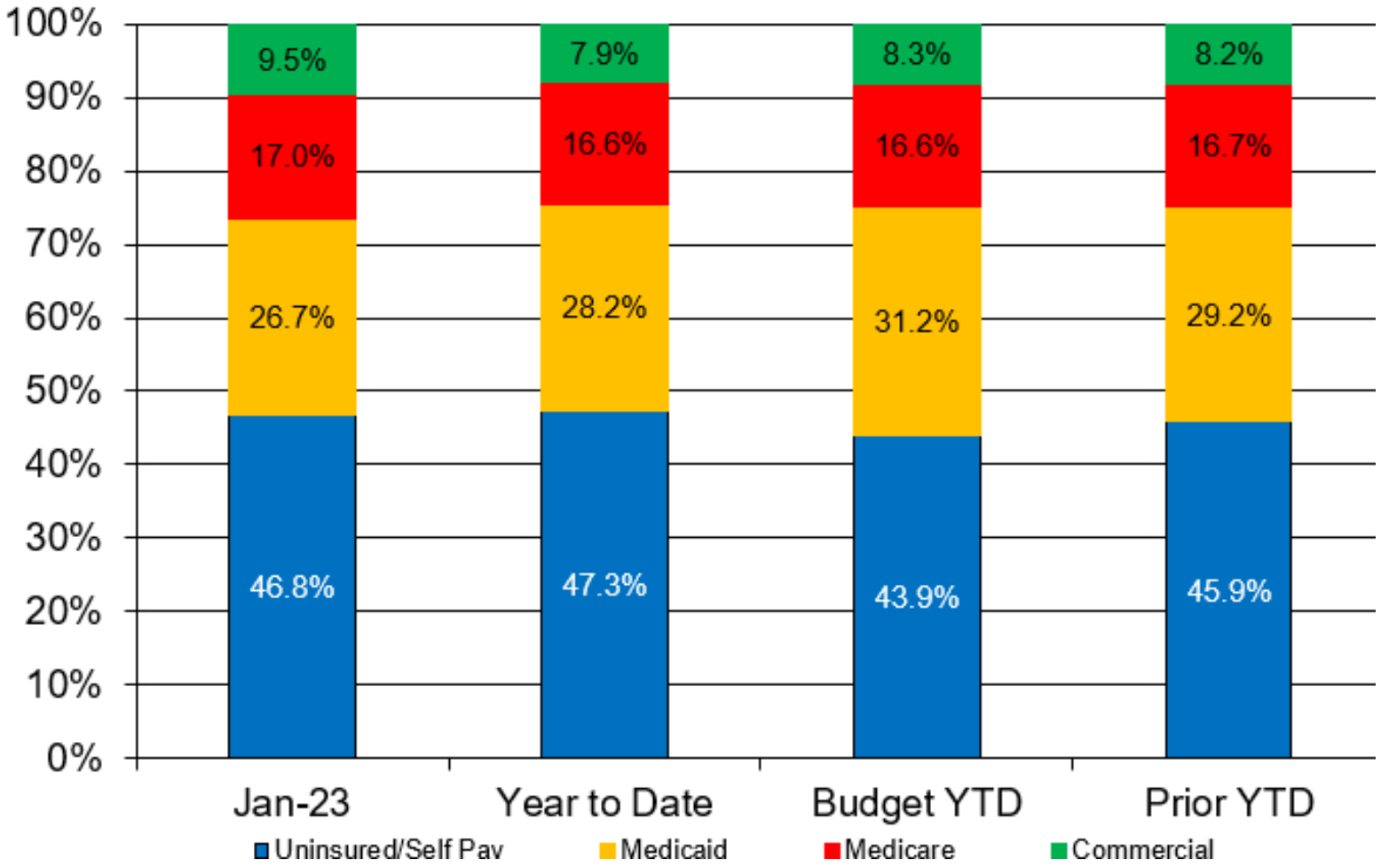
Key Operating Performance Metrics

Days in Accounts Receivable



Key Operating Performance Metrics

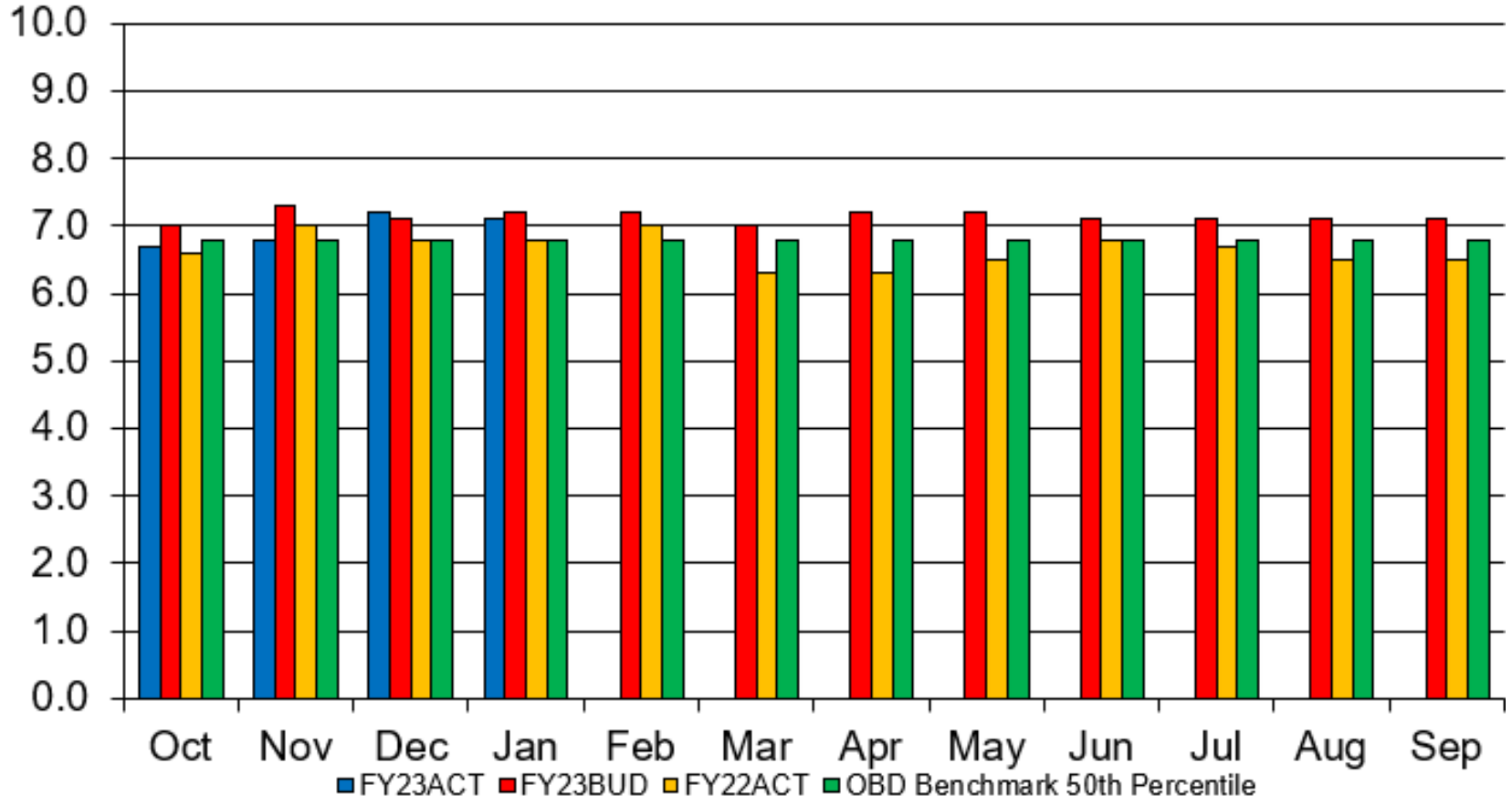
Gross Patient Revenue By Payor Type



Key Operating Performance Metrics

FTEs per Adjusted Occupied Bed

(includes Contract Labor and excludes Nursing Homes and Jail)



Parkland

Appendix

PCHP Financial Performance
Current Month – January 2023

PCHP Month to Date Income Statement

(Dollars in Thousands)

	FY 23 Actual	FY 23 Budget	Var From Budget	%Var From Budget	FY 22 Actual	Var FY23-22	%Var FY23-22
REVENUE							
Premium Revenue	$ 62,568	$ 63,195	$ (627)	-1.0%	$ 54,975	$ 7,592	13.8%
Other	36,664	35,618	1,046	2.9%	4,686	31,978	682.4%
OPERATING REVENUE	99,232	98,812	419	0.4%	59,661	39,570	66.3%
EXPENSE							
Administration	9,930	12,156	2,226	18.3%	8,990	(940)	-10.5%
Claims	88,802	90,493	1,691	1.9%	54,990	(33,812)	-61.5%
OPERATING EXPENSE	98,732	102,649	3,916	3.8%	63,980	(34,752)	-54.3%
OPERATING INCOME (LOSS)	**$ 499**	**$ (3,837)**	**$ 4,336**	**113.0%**	**$ (4,319)**	**$ 4,818**	**111.6%**
Interest and Investment Income	682	67	615	918.1%	30	652	2164.6%
Unrealized Gain (Loss) on Investments	607	20	587	2968.2%	(375)	982	262.0%
Total Net Income (Loss)	$ 1,789	$ (3,750)	$ 5,538	147.7%	$ (4,664)	$ 6,452	138.4%

Operating Cash Flow Margin %	0.5%	-3.9%	-7.2%
Medical Loss Ratio (excluding UHRIP/NAIP)	86.5%	89.1%	92.1%

PCHP Fiscal Year ends 12/31/2023

PCHP Financial Performance Calendar YTD – January 2023

PCHP Year to Date Income Statement

(Dollars in Thousands)

	FY 23 Actual	FY 23 Budget	Var From Budget	%Var From Budget	FY 22 Actual	Var FY23-22	%Var FY23-22
REVENUE							
Premium Revenue	$ 62,568	$ 63,195	$ (627)	-1.0%	$ 54,975	$ 7,592	13.8%
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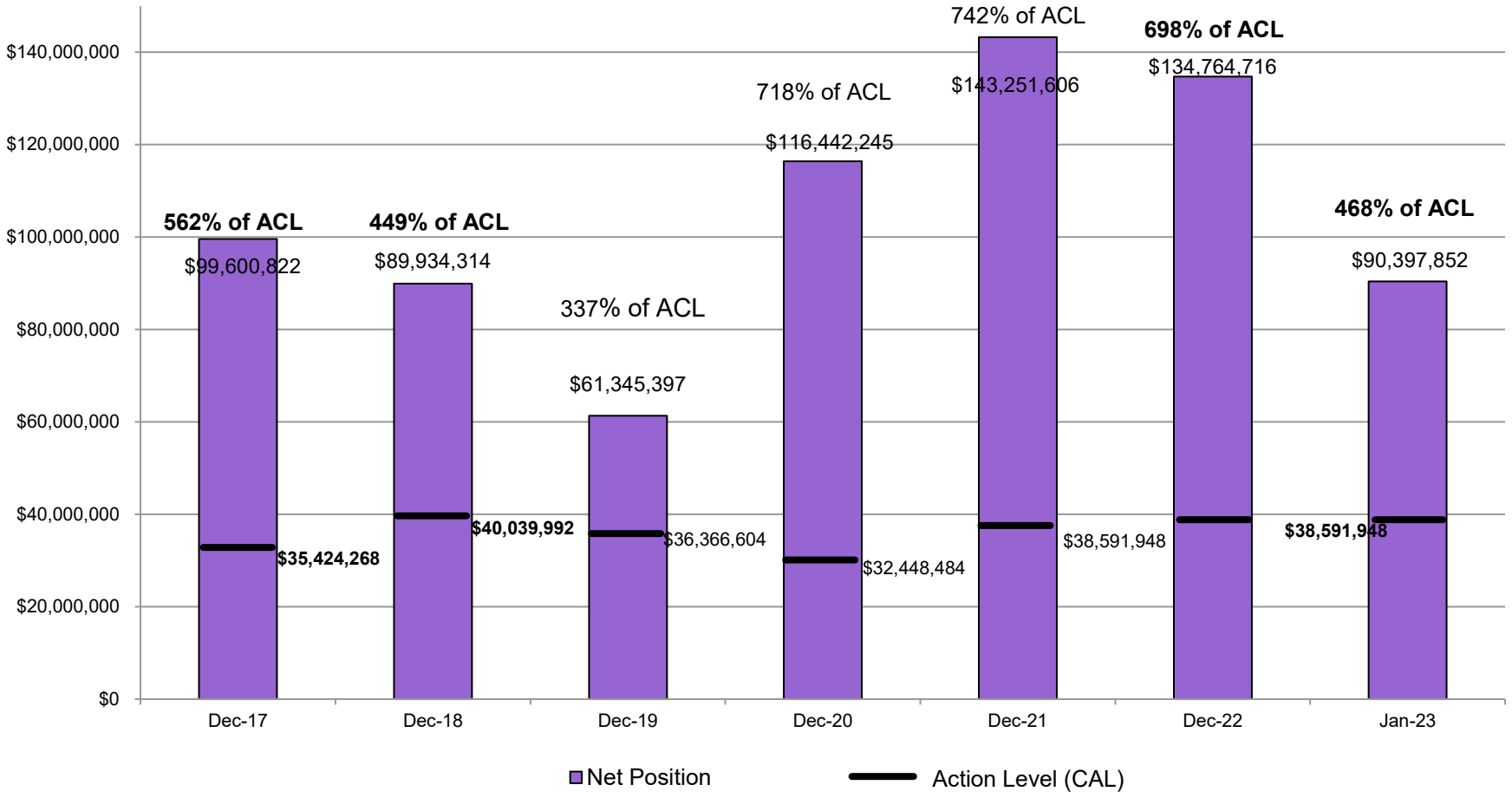
Medical Loss Ratio (excluding UHRIP/NAIP)	86.5%	89.1%	92.1%

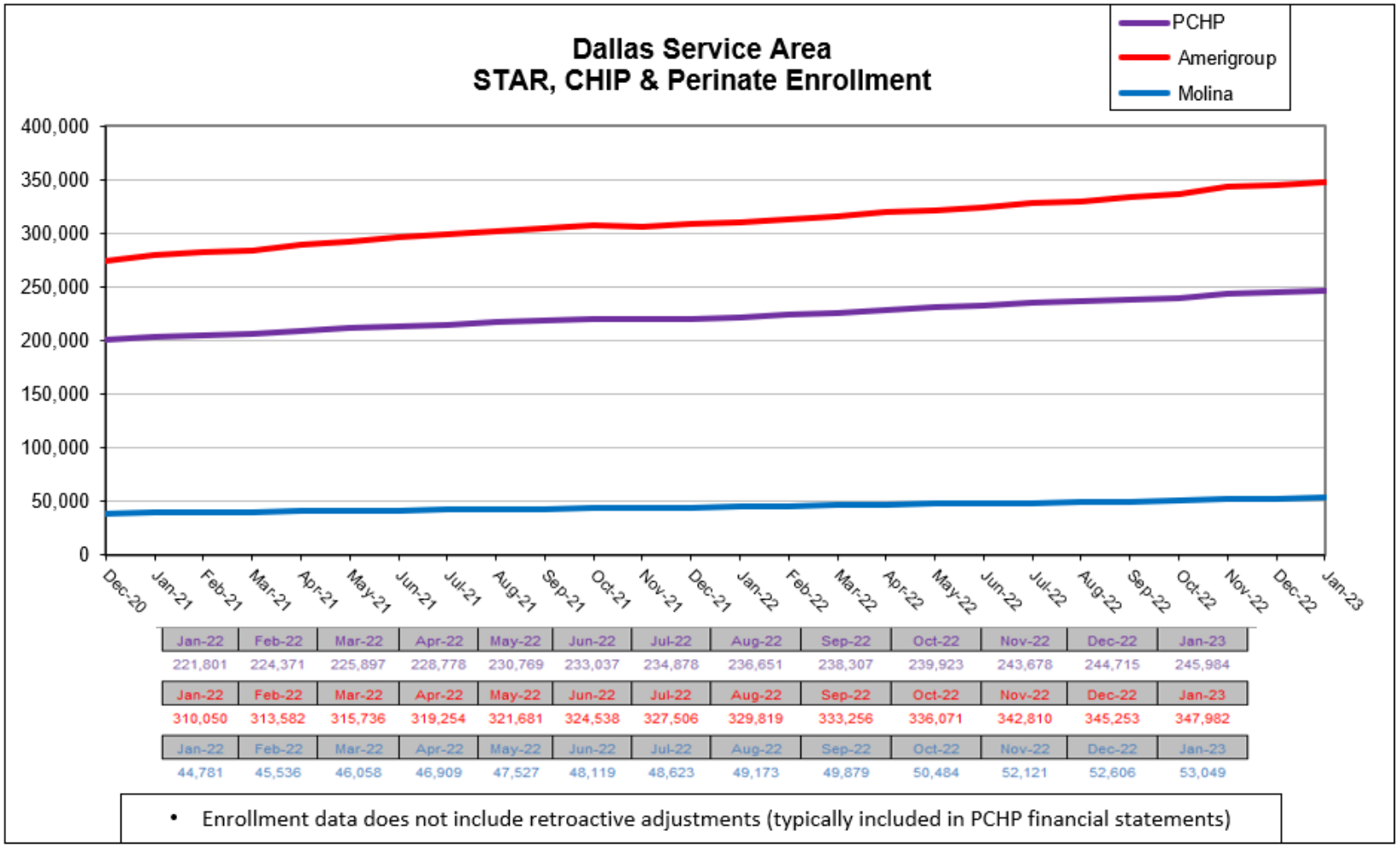
PCHP Fiscal Year ends 12/31/2023

PCHP Net Position vs Risk-Based Capital Requirements as of January 2023



- **Black bar represents Company Action Level (CAL aka Action Level) which = 200% of Authorized Control Level (ACL)**
- **As of Dec 2021, Action Level was $38,591,948 and ACL was $19,295,974**

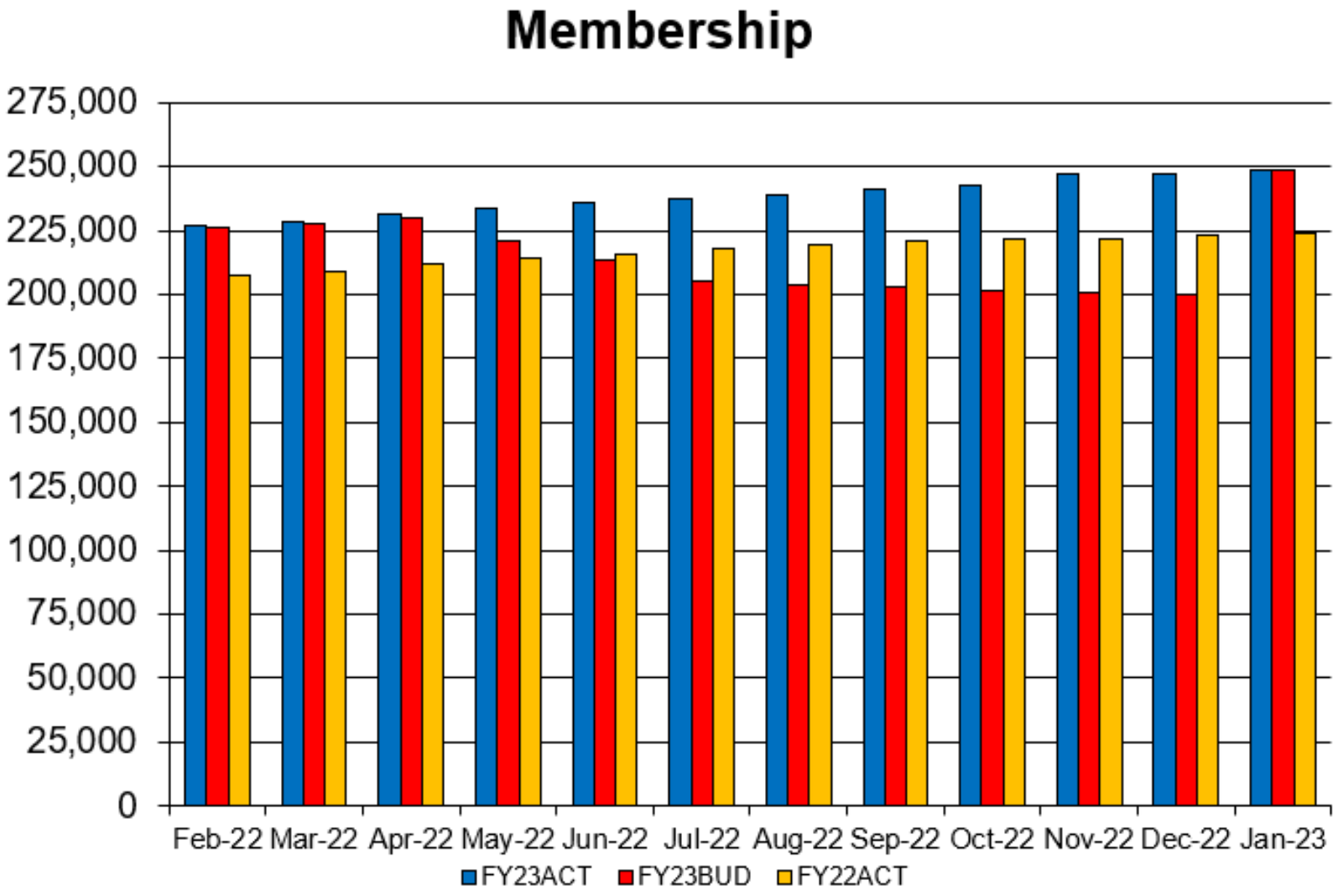
PCHP Enrollment



Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
221,801	224,371	225,897	228,778	230,769	233,037	234,878	236,651	238,307	239,923	243,678	244,715	245,984
Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
310,050	313,582	315,736	319,254	321,681	324,538	327,506	329,819	333,256	336,071	342,810	345,253	347,982
Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
44,781	45,536	46,058	46,909	47,527	48,119	48,623	49,173	49,879	50,484	52,121	52,606	53,049

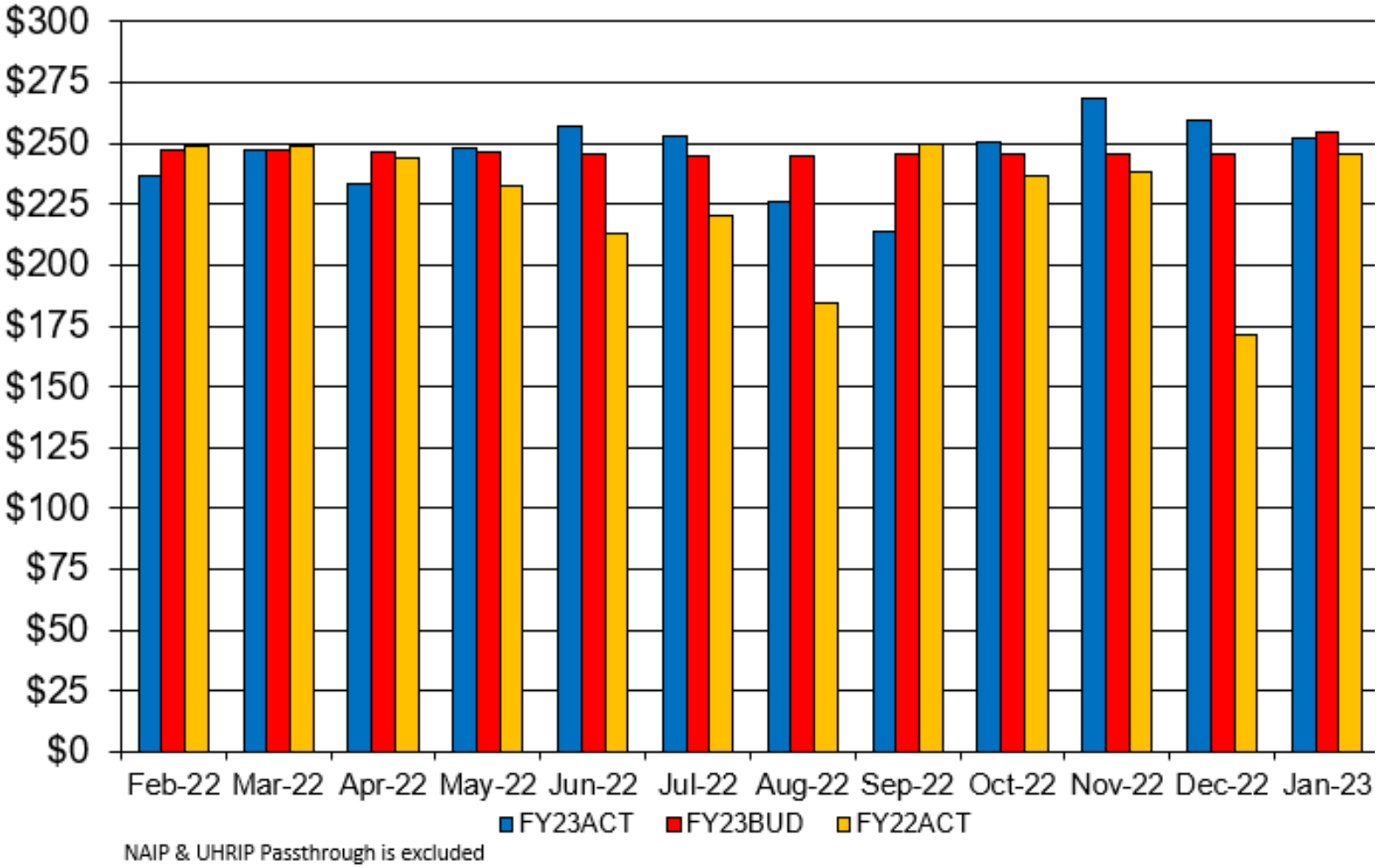
- Enrollment data does not include retroactive adjustments (typically included in PCHP financial statements)

Key Operating Performance Metrics



Key Operating Performance Metrics

Premium Revenue PMPM



NAIP & UHRIP Passthrough is excluded

Balance Sheet

Balance Sheet Combined as of January 31, 2023 & 2022

PARKLAND HEALTH & HOSPITAL SYSTEM
BALANCE SHEET
January 31, 2023 and 2022

(Dollars in Thousands)	FY 2023 PHHS	FY 2023 PCHP	FY 2023 PCCI	FY 2023 FDN/AUX	FY 2023 Total	FY 2022 Total
Assets						
Current Assets						
Cash, Cash Equivalents & Investments	$1,051,263	$259,511	$ -	$ 39,546	$1,350,320	$1,255,576
Net Ad Valorem Taxes Receivable	282,490	-	-	-	282,490	252,884
Net Patient Accounts Receivable	187,276	-	-	-	187,276	171,399
Other Receivables	251,212	30,599	810	12	282,633	197,538
Inventories & Other Assets	100,182	-	204	120	100,506	56,150
Total Current Assets	1,872,423	290,110	1,014	39,678	2,203,225	1,933,547
Capital Assets, Net						
Construction in Progress	56,860	-	-	-	56,860	251,681
Property, Plant, and Equipment	1,560,007	-	7,152	36	1,567,195	1,407,431
Total Net Capital Assets	1,616,867	-	7,152	36	1,624,055	1,659,112
Long Term Assets						
Other Noncurrent Assets	-	-	1,179	3,173	4,352	8,555
Total Other Long Term Assets	-	-	1,179	3,173	4,352	8,555
Assets Limited to Use:						
New Parkland Relocation	-	-	-	-	-	28,013
Community Service Capital Expansion	-	-	-	-	-	22,488
Breast Center	-	-	-	-	-	0
Irving Clinic - Foundation Repair	3,777	-	-	-	3,777	5,280
Routine Capital	257,121	-	-	-	257,121	159,853
Debt Service	29,261	-	-	-	29,261	31,941
LPPF	109,881	-	-	-	109,881	56,300
Insurance Reserves	13,197	-	-	-	13,197	12,068
Total Assets Limited to Use	413,237	-	-	-	413,237	315,943
Deferred Outflows of Resources	130,481	-	-	-	130,481	167,090
Total Assets	$4,033,008	$290,110	$ 9,345	$ 42,887	$4,375,350	$4,084,247

Balance Sheet Combined as of January 31, 2023 & 2022

(Dollars in Thousands)	FYE 2023 PHHS	FYE 2023 PCHP	FYE 2023 PCCI	FYE 2023 FDN/AUX	FY 2023 Total	FY 2022 Total
Liabilities and Net Position						
Current Liabilities						
Accounts Payable	$ 326,531	$ 108,119	$ 33,256	$ 1,818	$ 469,724	$ 282,626
Accrued Payroll & Benefits	120,275	-	740	-	121,015	103,001
Claims Payable	-	91,396	-	-	91,396	122,315
Deferred Ad Valorem Taxes	529,094	-	-	-	529,094	509,715
Interest Payable	13,720	-	-	-	13,720	13,886
Due to Third Party	(39,404)	-	-	-	(39,404)	(33,173)
Other Current Liabilities	23,956	198	655	1,425	26,234	49,737
Total Current Liabilities	974,172	199,713	34,651	3,243	1,211,779	1,048,107
Long Term Debt	602,230	-	-	-	602,230	586,492
Net Pension Liability	388,153	-	-	-	388,153	465,708
Other Non-Current Liabilities	16,318	-	-	-	16,318	19,404
Total Liabilities	$1,980,873	$ 199,713	$34,651	$ 3,243	$2,218,480	$2,119,711
Deferred Inflows of Resources	146,829	-	-	-	146,829	119,498
Net Position	1,905,306	90,398	(25,306)	39,644	2,010,042	1,845,038
Total Liabilities and Net Position	$4,033,008	$ 290,110	$ 9,345	$ 42,887	$4,375,350	$4,084,247

Parkland

Statement of Cash Flow and Routine Capital

Cash Flow Combined
MTD & FYTD January 2023

(Dollars in Thousands)	FYE 2023				FY 23	FY 22
	PHHS	PCHP	PCCI	FDN/AUX	Total	Total
Cash Flows from Operating Activities:						
Receipts from Customers	$ 307,148	$ 405,817		$ 484	$ 713,449	$ 533,891
Ad Valorem Tax Receipts	489,800			-	489,800	516,696
Government Programs	285,148			-	285,148	204,281
Stimulus Funds	-			-	-	-
Other Receipts	54,471	-	3,965	-	58,436	50,079
Donations Received	-			6,371	6,371	8,160
Contributions Paid to/from Foundation				(1,686)	(1,686)	26,898
Payments for Medical Claims Costs	-	(323,116)		-	(323,116)	(204,856)
Payments to Suppliers	(244,367)	(32,520)	(673)	(110)	(277,670)	(305,105)
Payments to Employees	(546,096)	(8,203)	(2,882)	(1,417)	(558,598)	(504,557)
Net Cash Flow from Operations	346,104	41,978	410	3,642	392,134	325,487
Cash Flows from Capital and Financing Activities:						
Purchases of Capital assets	(11,536)		(410)	4	(11,942)	(56,891)
Sale of Capital Assets	134			-	134	9,617
Interest Received	16,498	3,116		1,304	20,918	4,961
Interest Paid	-			-	-	(56)
Bond Principal Paid	-	-	-	-	-	-
Net Cash Flows from Capital and Financing Activitie	5,096	3,116	(410)	1,308	9,110	(42,369)
Net Change in Cash	$ 351,200	$ 45,094	$ -	$ 4,950	$ 401,244	$ 283,118
Beginning Cash Balance	1,003,418	214,417	-	34,597	1,252,432	1,232,101
Ending Cash Balance	$ 1,354,618	$ 259,511	$ -	$ 39,547	$ 1,653,676	$ 1,515,219

Routine Capital Summary (FY22 Only)
January 31, 2023

CAPITAL SPENDING SUMMARY
Year to Date thru January 31, 2023

2023 Budget Only

(Dollars in Thousands)

Description	Amount
Capital Budget Spent (YTD)	$ 61
Committed	61
Total	122
FY23 Capital Budget	$ 257,121
% Total Capital Funding Spent or Committed	0.0%

Parkland

Statistics
MTD & FYTD January 2023

Parkland Health & Hospital System

	Month					Fiscal Year to Date					FY 2023
	Jan-23 Actual	Jan-23 Budget	Jan-22 Actual	% Var Budget	% Var FY22-21	Jan-23 Actual	Jan-23 Budget	Jan-22 Actual	% Var Budget	% Var FY22-21	Annual Budget
Hospital Discharges (Adult/Infant Inpatient, Observation)											
Adult Inpatient	3,094	2,743	2,663	12.8%	16.2%	12,229	11,012	10,691	11.1%	14.4%	33,369
Neonatal ICU	114	119	115	-4.2%	-0.9%	469	450	435	4.2%	7.8%	1,239
Newborn Nursery / Room-in	1,054	953	928	10.6%	13.6%	4,116	3,770	3,671	9.2%	12.1%	10,951
Total Inpatient Discharges	4,262	3,815	3,706	11.7%	15.0%	16,814	15,232	14,797	10.4%	13.6%	45,559
Observation Discharges	1,866	1,924	1,938	-3.0%	-3.7%	7,178	7,915	7,974	-9.3%	-10.0%	24,070
Total Hospital Discharges	6,128	5,739	5,644	6.8%	8.6%	23,992	23,147	22,771	3.7%	5.4%	69,629
Total Hospital Discharges (excluding Newborn Nursery)	5,074	4,786	4,716	6.0%	7.6%	19,876	19,377	19,100	2.6%	4.1%	58,678
Inpatient Posted Census Days											
Adult Inpatient	18,739	17,927	17,900	4.5%	4.7%	73,576	70,468	68,798	4.4%	6.9%	208,374
Neonatal ICU	2,062	2,201	2,200	-6.3%	-6.3%	8,507	8,360	8,358	1.8%	1.8%	24,275
Newborn Nursery / Room-in	2,405	2,193	2,164	9.7%	11.1%	9,325	8,717	8,604	7.0%	8.4%	25,280
Total Inpatient Posted Census Days	23,206	22,321	22,264	4.0%	4.2%	91,408	87,545	85,760	4.4%	6.6%	257,929
Average Length of Stay											
Adult	6.06	6.54	6.72	7.3%	9.8%	6.02	6.40	6.44	5.9%	6.5%	6.24
Neonatal ICU	18.09	18.50	19.13	2.2%	5.4%	18.14	18.58	19.21	2.4%	5.6%	19.6
Case Mix Index											
Acute	2.01	2.05	2.17	-2.0%	-7.4%	1.96	2.05	2.24	-4.4%	-12.5%	2.05
Adult Average Inpatient Available Beds (less L&D)	746	744	749	0.3%	-0.4%	746	744	744	0.3%	0.3%	744
Observation Unit Beds	58	58	58	0.0%	0.0%	58	58	58	0.0%	0.0%	0
Adult Inpatient Occupancy Rate	73%	72%	71%	1.4%	2.8%	73%	71%	69%	2.8%	5.8%	71%
Adjusted Patient Days											
Inpatient Days x (Total Charges/Inpatient Charges)	51,641	48,641	50,138	6.2%	3.0%	208,050	195,368	202,239	6.5%	2.9%	583,976
Equivalent Patient Days											
Adult Census, NNICU, and Observation Days	27,316	26,327	26,209	3.8%	4.2%	106,705	103,993	102,456	2.6%	4.1%	305,711
Adjusted Occupancy Rate (includes Observation)											
Medicine/ Surgery	94%	93%	93%	1.1%	1.1%	93%	92%	91%	1.1%	2.2%	92%
Psych	100%	99%	100%	1.0%	0.0%	100%	99%	99%	1.0%	1.0%	99%
Rehab	99%	97%	94%	2.1%	5.3%	94%	97%	96%	-3.1%	-2.1%	97%
WISH *(Less: Newborn Nursery, NNICU, and L&D)*	86%	79%	73%	8.9%	17.8%	82%	81%	77%	1.2%	6.5%	77%

Parkland

Statistics
MTD & FYTD January 2023

Parkland Health & Hospital System

	Month					Fiscal Year to Date					FY 2023
	Jan-23 Actual	Jan-23 Budget	Jan-22 Actual	% Var Budget	% Var FY22-21	Jan-23 Actual	Jan-23 Budget	Jan-22 Actual	% Var Budget	% Var FY22-21	Annual Budget
Average Daily Inpatient Census											
Medicine/ Surgery	406	398	406	2.0%	0.0%	404	389	378	3.9%	6.9%	392
Psych	28	28	27	0.0%	3.7%	28	28	27	0.0%	3.7%	28
Rehab	20	15	13	33.3%	53.8%	19	15	14	26.7%	35.7%	15
WISH *(Less: Newborn Nursery, NNICU, and L&D)*	122	115	110	6.1%	10.9%	119	116	110	2.6%	8.2%	111
L&D	28	22	21	27.3%	33.3%	29	24	24	20.8%	20.8%	25
Total Adult Inpatient	604	578	577	4.5%	4.7%	599	572	553	4.7%	8.3%	571
Observation	210	200	197	5.0%	6.6%	200	205	206	-2.4%	-2.9%	200
Total Adult Average Daily Census	814	778	774	4.6%	5.2%	799	777	759	2.8%	5.3%	771
Neonatal ICU	67	71	71	-5.6%	-5.6%	69	68	68	1.5%	1.5%	67
Total Average Daily Census	881	849	845	3.8%	4.3%	868	845	827	2.7%	5.0%	838
Deliveries	1,136	1,014	987	12.0%	15.1%	4,419	4,265	4,146	3.6%	6.6%	12,229
Surgeries											
Day Surgery Cases (Hospital)	586	468	435	25.2%	34.7%	2,456	2,217	2,060	10.8%	19.2%	7,017
Day Surgery Cases (ASC)	411	357	355	15.1%	15.8%	1,725	1,710	1,700	0.9%	1.5%	5,415
Total Day Surgery Cases	997	825	790	20.8%	26.2%	4,181	3,927	3,760	6.5%	11.2%	12,432
Inpatient Cases	782	654	667	19.6%	17.2%	2,956	2,602	2,669	13.6%	10.8%	8,236
Total Surgical Cases	1,779	1,479	1,457	20.3%	22.1%	7,137	6,529	6,429	9.3%	11.0%	20,668
Emergency Services (unduplicated patients)											
Arrivals Count	19,524	18,531	18,745	5.4%	4.2%	76,858	72,457	73,292	6.1%	4.9%	218,547
Treated Patients Count	18,966	18,145	18,276	4.5%	3.8%	74,663	71,267	71,847	4.8%	3.9%	214,442
Percent Left w/o Being Seen	2.9%	2.1%	2.5%	-38.1%	-16.0%	2.9%	1.6%	2.0%	-81.3%	-45.0%	1.9%
Emergency Visit Counts (includes multiple visits)											
Main ED	13,572	13,735	13,785	-1.2%	-1.5%	53,885	50,504	50,690	6.7%	6.3%	152,126
Psych / EOU ED	979	836	827	17.1%	18.4%	3,696	3,471	3,437	6.5%	7.5%	10,399
Urgent Care - ED	4,467	4,364	4,714	2.4%	-5.2%	17,346	15,983	17,264	8.5%	0.5%	49,845
ICC ED (OB/Gyn Intermediate Care)	1,725	1,688	1,701	2.2%	1.4%	6,740	6,652	6,703	1.3%	0.6%	20,511
Total Emergency Visit Counts	20,743	20,623	21,027	0.6%	-1.4%	81,667	76,610	78,094	6.6%	4.6%	232,881
Ambulatory Visits by Division *											
COPC	39,872	46,202	47,739	-13.7%	-16.5%	167,964	194,572	199,521	-13.7%	-15.8%	574,432
WISH	18,025	18,961	18,861	-4.9%	-4.4%	75,771	79,139	78,417	-4.3%	-3.4%	245,852
Ambulatory Specialty Clinics	29,323	29,845	29,268	-1.7%	0.2%	116,005	121,807	119,377	-4.8%	-2.8%	363,175
Employee Health Integration	1,760	3,688	3,644	-52.3%	-51.7%	7,752	13,392	13,133	-42.1%	-41.0%	27,771
All Other Divisions	4,602	5,146	4,485	-10.6%	2.6%	19,355	21,510	19,124	-10.0%	1.2%	60,571
Total Ambulatory Visits	93,582	103,842	103,997	-9.9%	-10.0%	386,847	430,420	429,572	-10.1%	-9.9%	1,271,801

* Clinical Visit summarizations are now aligned with Division reporting, including the addition of Employee Health Integration visits

Key Operating Performance Metrics

Staffing Information:	YTD 2023 Actual	YTD 2023 Budget	YTD 2023 Variance	YTD 2022 Actual	FY23 to FY22 Variance
Contract Labor and excludes Nursing Homes and Jail	12,179	11,792	(387)	11,550	(629)
Productivity:					
Paid Hours/Adjusted Patient Day	41	42	1	40	(1)
Labor Rates:					
Average Hourly Rate	$ 41.67	$ 41.61	$ (0.06)	$ 39.62	$ (2.05)

Parkland

Truven Comparative Peer Group

FACILITY NAME	City	ST
Denver Health	Denver	CO
Erlanger Medical Center	Chattanooga	TN
Georgia Regents Health System	Augusta	GA
Harborview Medical Center	Seattle	WA
Harris Health - Ben Taub	Houston	TX
Harris Health - Lyndon B. Johnson General Hospital	Houston	TX
Harris Health - Quentin Mease	Houston	TX
JPS Health Network	Fort Worth	TX
OSU Medical Center - Academic Medical Center	Columbus	OH
OSU Medical Center - University Hospital East	Columbus	OH
Parkland Health & Hospital System	Dallas	TX
San Francisco General Hospital	San Francisco	CA
Shands at University of Florida	Gainesville	FL
Shands Jacksonville	Jacksonville	FL
Stony Brook University Medical Center	Stony Brook	NY
Temple University Hospital	Philadelphia	PA
The U of A Medical Center - University Campus	Tucson	AZ
UAMS Medical Center	Little Rock	AR
UCSD - Health System, San Diego	San Diego	CA
University Health System	San Antonio	TX
University Medical Center of El Paso	El Paso	TX
University of Alabama Hospital	Birmingham	AL
University of California Davis Medical Center	Davis	CA
University of California Irvine Medical Center	Irvine	CA
University of Chicago Hospitals	Chicago	IL
University of Colorado Hospital	Aurora	CO
University of Illinois Medical Center at Chicago	Chicago	IL
University of Kansas Hospital	Kansas City	KS
University of Kentucky Hospital	Lexington	KY
University of New Mexico Hospitals	Albuquerque	NM
University of Texas Medical Branch, Galveston	Galveston	TX
University of Utah Hospitals & Clinics	Salt Lake City	UT

Glossary of Terms

Total Hospital Discharges	The number of inpatients who left the hospital to return home or were transferred to another facility
Total Average Daily Census	Equivalent Patient Days / Number of Days in the Month
Average Length of Stay	Total Inpatient Census Days / Total Discharged Cases
Case Mix Index	The weighted average diagnosis-related group (DRG) value for Parkland (Total CMS MS DRG Assigned Weights / Total Discharged Cases)
Total Emergency Service Visits	Emergency Room Visits includes Main ED, Psych ED, Urgent Care ED, and ICC ED (OB/Gyn Intermediate Care)
Total Ambulatory Visits	Hospital Clinic Visits + Hospital Community Visits + Wish Clinical Visits + COPC Clinical Visits
Surgeries	Main Operating Room Cases + Main Day Surgery Cases
Deliveries	Inpatient + Outpatient Deliveries
Adjusted Patient Days	Inpatient Days x (Total Charges/Inpatient Charges)
Operating Margin	(Total Operating Revenue + Gov't Subsidies - Total Operating Expenses) / (Total Operating Revenue + Government Subsidies)
Operating Cash Flow Margin	(Total Operating Revenue + Gov't Subsidies - Total Operating Expenses + Interest & Depreciation) / (Total Operating Revenue + Gov't Subsidies)
Days Cash on Hand	The number of Days that Parkland could continue to pay its obligations with no new cash resources becoming available
Days in Accounts Payable	The average number of days it takes to pay outstanding bills, defined as (Total Current Liabilities - Deferred Revenue) / ((Total Opererating Expenses - Depreciation) / Days in Period)
Days In Accounts Receivable	The average time that it takes Parkland to collect a patient account

Parkland

Care. Compassion. Community.

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Project Summary

Parkland

Project Summary
As of January 31, 2023

	Description	Begin Date	End Date	Period to Date Amount	Year to Date Amount	Life to Date Amount	*Budgeted Amount*	Remaining Budget
18081	Construct New Breast Center	**9/12/2017**	**2/22/2021**	-	-	9,731,936	18,162,759	8,430,823
18086	New Expansion Clinic	**10/1/2017**	**12/31/2021**	102,737	107,221	205,667,244	211,326,720	5,659,476
18087	Clinical Renovations	**10/1/2017**	**12/31/2021**	-	-	2,504,916	2,752,433	247,517
18088	Owners Consultants-Management	**10/1/2017**	**12/31/2021**	-	-	800,213	1,094,824	294,611
18089	Tower Garage PFS Build Out	**10/1/2017**	**12/31/2021**	-	-	4,051,153	4,257,570	206,417
18090	OPH Administration Renovations	**10/1/2017**	**12/31/2021**	-	-	476,633	1,247,769	771,136
18091	Butler Parking Garage	**10/1/2017**	**2/22/2021**	5,500	5,500	29,277,131	29,700,000	422,869
18108	2422 Butler HVAC	**7/1/2018**	**8/30/2021**	-	-	847,871	1,111,500	263,629
18120	Pharmacy Warehouse Build-Out	**11/1/2018**	**10/31/2021**	-	26,656	268,652	290,500	21,848
18128	Infusion Pump Replacement	**3/21/2019**	**12/31/2021**		-	3,685,003	4,465,128	780,125
18129	JFK Memorial Park	**2/1/2019**	**5/30/2022**	-	207,645	2,533,847	2,700,000	166,153
18135	Redbird Clinic	**6/26/2019**	**7/15/2021**	(27,310)	74,820	13,958,712	18,851,200	4,892,488
18136	Peritoneal Dialysis	**6/26/2019**	**2/23/2021**	-	-	2,341,724	2,383,400	41,676
18141	Logistic 2nd Floor Build Out	**11/12/2018**	**3/30/2021**	(686)	(686)	1,719,718	3,660,200	1,940,482
18145	Employee OB/Gyn Clinic	**8/1/2019**	**7/30/2021**	-	-	144,633	182,800	38,167
18146	Large IV Pump Replacement	**4/1/2019**	**12/31/2022**	26,882	183,722	1,622,806	2,500,000	877,194
18147	1341 Mockingbird	**1/24/2019**	**8/31/2021**	-	-	2,100,941	2,740,590	639,649
18148	Family Place	**1/24/2019**	**8/31/2021**	-	-	2,894,804	3,289,253	394,449
18153	COPC Upgrade Faithful Gould	**10/1/2019**	**9/1/2022**	-	69,917	1,507,230	2,105,124	597,894
18159	Privacy Wall/Window Construction	**10/1/2019**	**2/16/2022**	-	-	47,086	48,000	914
18163	Modify Space in RJA for Apheresis	**3/1/2020**	**9/30/2022**	702	45,249	94,252	570,000	475,748
18164	Logistic 3rd Floor Lab HVAC	**3/1/2020**	**12/31/2021**	-	(1,757)	64,455	180,000	115,545
18165	Domestic Water Heater Tank OPH	**3/1/2020**	**4/30/2021**	-	-	35,455	150,000	114,545
18172	Vickery Clinic	**8/1/2020**	**4/4/2022**	30,030	53,780	125,132	21,062,060	20,936,928
18175	CT Scanner for 2nd Floor Shelled Out Area	**9/30/2020**	**1/20/2022**	(2,050)	(16,456)	2,315,086	2,860,241	545,155
18176	Hatcher Clinic Exit Gate	**12/3/2020**	**7/1/2022**	-	(21,944)	33,469	33,500	31
18178	Renovation to Psych Quiet Activity Room	**12/3/2020**	**12/23/2022**	-	-	-	28,000	28,000
18180	Waiting Room Replacement ASC Flr 1	**12/3/2020**	**12/31/2021**	-	-	42,655	43,200	545
18182	Renovation of Garland COPC	**12/3/2020**	**10/1/2022**	95,603	251,507	962,004	1,658,339	696,335
18183	ECMO Program Development	**12/31/2020**	**9/30/2022**	-	-	1,250,616	1,260,775	10,159
18185	QC Track Software	**12/31/2020**	**10/31/2021**	-	-	-	41,000	41,000
18186	Pain Procedure Expansion	**12/31/2020**	**2/28/2023**	-	-	26,248	741,909	715,661
18189	Psych Door and Magnetic Lock	**12/31/2020**	**12/31/2022**	-	-	144,867	218,102	73,235
18192	CUP Steam Line Modifications	**12/31/2020**	**1/31/2022**	-	-	-	330,000	330,000
18193	Ambulatory Staff Assist in Restroom	**12/31/2020**	**1/31/2023**	-	-	-	45,000	45,000
18194	ED Entry Flow Redesign	**1/4/2021**	**2/28/2022**	-	-	16,102	24,500	8,398
18195	Cube Renovation	**1/7/2021**	**9/7/2021**	-	-	19,841	31,000	11,159
18196	Remodel on 17th Floor Ofice Space	**1/21/2021**	**2/28/2023**	-	-	-	84,000	84,000
18197	OncoSuite Software for Tumor Visualization	**2/4/2021**	**3/31/2022**	-	-	130,035	167,055	37,020
18198	Goodnight Warehouse	**2/4/2021**	**8/1/2022**	(4,206)	687	3,649,671	4,974,735	1,325,064
18199	Registration Desk and Operations Deharo COPC	**2/4/2021**	**3/1/2022**	-	-	33,525	320,400	286,875
18200	Backup Domestic Water Boiler	**2/26/2021**	**3/31/2022**	-	-	96,566	100,000	3,434
18201	CUP-Boiler Safety Solenoid	**2/26/2021**	**12/31/2022**	-	-	27,965	165,000	137,035
18202	CUP Cooling Tower Screen Wall	**2/26/2021**	**4/30/2022**	-	-	136,077	175,941	39,864
18203	Relocation of Family Medicine Clinic	**2/26/2021**	**5/31/2022**	(8,631)	(6,831)	3,615,657	3,746,500	130,843
18204	Telemetry Level 14 NPH	**2/26/2021**	**2/28/2023**	289	774	13,270	194,700	181,430
18207	Renovation of an Existing Nurses Office	**4/2/2021**	**2/28/2022**	-	-	-	19,400	19,400
18212	Workspace Optimization	**4/7/2021**	**8/31/2022**	-	-	-	16,050	16,050
18213	MRD Breakroom	**5/11/2021**	**4/1/2022**	-	-	26,395	378,800	352,405
18214	Replacement of 37 Wall Mounts and PC Monitors	**5/11/2021**	**3/1/2023**	-	-	-	111,550	111,550
18215	Dallas Defects	**5/25/2021**	**5/31/2022**	4,297	4,297	141,658	209,200	67,542
18216	Supply Chain Store Room Expansion	**6/23/2021**	**4/1/2022**	-	-	22,130	464,900	442,770
18217	Upgrade Parking Technology at Tower, ASC & ED	**7/30/2021**	**5/1/2022**	-	-	544,886	450,000	(94,886)
18219	Construction for Bluitt Flowers COPC X-ray	**7/30/2021**	**5/31/2022**	-	-	-	235,400	235,400
18220	Healthy Start Renovation	**7/30/2021**	**10/31/2022**	-	23	15,660	127,900	112,240
18223	Jubilee Clinic	**10/27/2021**	**5/1/2022**	7,483	237,094	514,062	741,500	227,438
18224	Replacement of Fire Alarm System	**11/19/2021**	**10/1/2022**	-	-	-	278,400	278,400
18225	Interior Improvement Chase 8435 Stemmons	**12/6/2021**	**4/30/2022**	9,358	259,961	291,461	8,245,000	7,953,539
18227	Dedicated Discharge Space at UCEC	**12/9/2021**	**11/30/2022**	-	-	-	90,000	90,000
18228	Phase 2 Noise Reduction Hardware	**12/9/2021**	**3/31/2022**	-	-	-	238,985	238,985
18229	Metro Medical Credit Union	**12/9/2021**	**11/30/2022**	6,072	301,847	474,223	2,308,700	1,834,477
18230	Old Campus Demolition (Phase II)	**12/9/2021**	**9/30/2023**	161,648	629,995	2,854,384	25,300,000	22,445,616
18232	Nutrition Area, card Reader, Shelves	**12/9/2021**	**11/30/2022**	-	-	21,158	22,200	1,042
18233	Dedicated Shower Space Within the ED	**12/9/2021**	**11/30/2022**	-	-	-	35,000	35,000
18234	ASC Air Handler Replacement	**1/20/2022**	**06/30.2022**	-	-	-	543,295	543,295
18235	Radiology, Additional5th US Room	**1/20/2022**	**12/31/2022**	1,024	2,105	142,017	393,400	251,383
18236	Provide Sanitation Manager's Office	**1/20/2022**	**12/31/2022**	-	-	5,197	25,584	20,387
18237	New Administration Tower	**2/3/2022**	**9/30/2023**	-	40,840	90,756	123,751,500	123,660,744
18239	Moody 6th Floor Buildout	**2/3/2022**	**5/1/2022**	57,877	1,772,846	2,330,835	16,403,000	14,072,165
18240	Enhanced Crosswalk and Intersection	**2/3/2022**	**5/31/2022**	-	-	65,600	50,000	(15,600)
18241	CUP Demand Flow Monitoring Equipment Replacement	**3/16/2022**	**1/2/2023**	-	-	-	95,560	95,560
18242	Renovation, Demolition	**5/5/2022**	**4/30/2022**	-	-	-	3,517,600	3,517,600
18244	Annie's Place Renovation-Childcare Buildout	**6/10/2022**	**2/1/2023**	-	-	-	1,760,800	1,760,800
18245	New Dental Clinic	**6/13/2022**	**11/1/2022**	6,567	46,687	50,337	472,432	422,095
18246	Virtual Outreach Clinic	**7/6/2022**	**11/30/2022**	-	502	502	1,202,900	1,202,398
18247	Level 15 Med/Surge ICU	**7/7/2022**	**5/31/2023**	-	34,007	34,007	707,800	673,793
18254	Thermoplast Pavement Striping	**9/2/2022**	**9/30/2022**	40,327	40,327	40,327	41,000	673
18257	2210 Butler Street Purchase	**9/7/2022**	**10/27/2022**	3,154,342	3,154,342	3,154,342	3,200,000	45,658
19278	Wireless Network Upgrade	**9/19/2016**	**9/30/2021**	-	-	3,529,701	2,367,491	(1,162,210)
19284	Patient Queing System	**1/3/2017**	**10/4/2019**	-	-	102,867	-	(102,867)
19286	EPIC Care Plan and Education	**12/22/2016**	**6/14/2021**	-	-	9,027	52,000	42,973
19297	Clinical Trial Mgmt. (CTMS)	**3/1/2017**	**9/30/2020**	-	(7,200)	466,696	692,280	225,584
19302	EPIC ELA Implementation	**6/5/2017**	**10/4/2019**	-	-	1,248,322	953,826	(294,496)
19310	End of Life Hardware Refresh	**11/21/2017**	**7/31/2022**	-	-	6,974,648	8,900,000	1,925,352
19323	Network Segmentation	**4/12/2018**	**2/24/2020**	-	-	435,788	-	(435,788)
19337	Synergy Upgrade	**9/13/2018**	**8/31/2021**	-	-	55,634	558,978	503,344

19338	Provation Upgrade	**9/13/2018**	**8/31/2021**	-	-	15,510	182,217	166,707
19340	Virtualize McKesson PACS Svr	**9/13/2018**	**4/30/2022**	-	-	-	161,775	161,775
19341	MARS Upgrade	**9/13/2018**	**8/31/2021**	-	-	-	8,215	8,215
19344	Decommission Old Parkland DSX	**11/1/2018**	**9/20/2020**	-	-	713,707	1,090,000	376,293
19347	Care Planning Content-Elsevier	**11/28/2018**	**10/31/2022**	-	-	1,009,500	1,074,000	64,500
19348	Change MICROS Computrition POS	**11/28/2018**	**9/30/2019**	-	5,101	187,121	236,960	49,839
19358	Endoscopy Pillcam Interface	**7/8/2019**	**9/30/2020**	-	-	13,000	23,000	10,000
19360	MagView EQUIP Upgrade	**8/1/2019**	**6/30/2022**	-	-	-	36,880	36,880
19361	DynaCAD Breast & Prostate Soft	**4/1/2019**	**3/30/2022**	-	-	-	54,264	54,264
19366	Epic Core Infrastructure	**12/1/2019**	**12/31/2020**	-	(120,969)	357,740	263,229	(94,512)
19367	Hospital Core and Distribution Expansion	**12/1/2019**	**9/30/2021**	-	(31,384)	2,967,134	1,167,475	(1,799,659)
19371	Integrate the Critline Monitor with Epic	**12/1/2019**	**5/31/2022**	-	-	16,661	18,500	1,839
19374	CAD Replacement	**3/1/2020**	**1/1/2023**	3,915	3,915	582,037	594,720	12,683
19377	OR Black Box	**3/1/2020**	**4/1/2022**	75,000	89,645	418,568	627,418	208,850
19378	Cardio Day Holter System	**3/1/2020**	**8/31/2021**	-	-	-	50,000	50,000
19379	Cisco Wired NK (Hospital NK Refresh Yr. 2 of 5)	**3/1/2020**	**9/30/2022**	-	476,738	4,183,732	10,407,562	6,223,830
19380	Qmatic Upgrade	**4/1/2020**	**10/30/2020**	-	-	-	10,000	10,000
19382	Point of Use Supply Distribution Sys	**3/1/2020**	**9/30/2022**	-	-	-	1,483,318	1,483,318
19387	MC 40 Fleet Replacement	**10/1/2020**	**9/30/2022**	-	-	7,681,431	7,996,194	314,763
19388	Change Healthcare/McKesson PACS Licenses	**10/1/2020**	**8/31/2021**	-	-	442,750	461,475	18,725
19389	Data Management Sys SAP Hana	**10/1/2020**	**7/31/2022**	-	-	300,913	1,800,000	1,499,087
19392	Digital Imaging System	**2/4/2021**	**2/10/2022**	50,778	50,483	155,687	133,679	(22,008)
19394	PET Infusion System	**3/11/2021**	**9/30/2021**	-	-	21,533	15,316	(6,217)
19396	Spok Upgrade Paging System	**5/5/2021**	**12/31/2022**	-	-	21,072	31,064	9,992
19398	Automated Tablet Splitter x2	**5/11/2021**	**10/31/2021**	-	-	25,617	25,000	(617)
19399	Vancomycin Dosing Software	**5/11/2021**	**12/31/2021**	-	-	-	75,000	75,000
19400	CHUB Camera Control Units & CMAC System	**5/11/2021**	**9/30/2021**	-	-	146,860	151,065	4,205
19401	Higher Ground Call Center Replacement	**9/1/2021**	**3/31/2022**	-	-	698,247	698,248	1
19402	Expand Telemetry Workroom	**10/27/2021**	**10/7/2022**	-	-	-	314,346	314,346
19403	Siemens Software Upgrade to Desigo	**1/20/2022**	**3/31/2022**	-	91,280	182,558	476,389	293,831
19404	Topaz ePad Replacement	**12/1/2021**	**3/1/2022**	-	-	1,079	372,000	370,921
19405	Expansion due Growth-VDI/Server Infrastructure	**12/1/2021**	**9/30/2022**	-	-	865,619	1,382,040	516,421
19406	GE Pristina Mammography Software upgrade-Moody	**1/20/2022**	**9/23/2022**	-	-	42,250	39,100	(3,150)
19407	Digital Imaging System, Barco Replalcement	**2/22/2022**	**5/31/2022**	-	226,630	226,630	235,334	8,704
19408	NM Software for Radioactive Dose Development	**5/5/2022**	**1/31/2023**	-	-	-	196,000	196,000
19409	Epic Willow	**5/18/2022**	**9/30/2022**	-	-		274,035	274,035
19410	Cisco Wireless Net (based on age and locaion)	**10/1/2021**	**9/30/2022**	-	-	-	503,677	503,677
	Total Capital Projects			**3,797,548**	**8,288,918**	**343,934,777**	**589,707,652**	**245,772,875**

Tax Increment Financing District

Parkland Health
Budget & Finance Committee Briefing

Information Item
February 2023

TAX INCREMENT FINANCE DISTRICTS

Tax increment financing is a tool that local governments can use to publicly finance needed improvements and enhance infrastructure within a defined geographic area (a "TIF district"). These improvements are usually undertaken to promote the viability of existing businesses and to attract new commercial enterprises to the area. The cost of improvements to the area is partially funded by taxing entities who allocate to the district some or all of any increase in tax revenue that results beyond a base level when the area's taxable valuation increases (i.e., "tax increment"). Portions of the revenues from the increment are then used to either directly finance certain activities and public improvements (drainage, utilities, streets, historic facade renovation, demolition, environmental remediation, parks, affordable housing, etc.) or to reimburse developers who have undertaken such activities before sufficient increment was available.

Tax increment financing may be sponsored only by a city. Once a city has initiated tax increment financing, counties, school districts, community college districts and special districts (including hospital districts) may consider participating (and can designate a specific level of financial participation) in the tax increment financing agreement.

The decision as to whether or not to financially participate in a TIF District affects the amount of ad valorem taxes that the Dallas County Hospital District will receive in future years. Most TIF districts created to date have a 20 year life span. Because of this, by Board Resolution dated May 29, 2002, the Dallas County Hospital District indicated that it would no longer financially participate in new TIF districts except in unusual circumstances. Dallas County policy also restricts DCHD's participation in tax increment financing.

The Dallas County Hospital District has appointed representatives to serve as Board members on several TIF districts. The TIF Board appointees operate in an advisory capacity, with Board recommendations moving forward to the City Council for formal approval and action. As of FY2022, the Hospital District no longer contributes to any TIF districts. Recent changes in state law require entities to contribute to TIF districts in order to have a voting presence on their governing boards though each city may appoint non-contributing members to their respective TIF boards. Once an entity commits to TIF financial participation, that entity may continue to appoint representatives to the TIF board even after contribution requirements have ended.

There are several TIF Districts with Parkland representation:

TIF District	City	Current Representatives
Mercer Crossing #1 **	Farmers Branch	None
Old Farmers Branch #2 **	Farmers Branch	None
I-30 Entertainment #1 **	Grand Prairie	None
I-20 Retail #2 **	Grand Prairie	None
Southwestern Medical District ***	City of Dallas	John Wilson/Pam Bryant
Cedars **	City of Dallas	Joe Mayer
Oak Cliff Gateway **	City of Dallas	Joe Mayer
Sports Arena/Victory **	City of Dallas	Joe Mayer

* TIF districts in which Parkland contributes financially

** TIF districts in which Parkland previously contributed financially

*** TIF districts for which Parkland is not financially committed though may be invited by the sponsor City to attend whether in a voting or non-voting capacity

TIF PARTICIPATION – FY 2022

City	Name	Year Created	Initial Assessed Valuation	Actual 2022 Assessed Valuation	Current Tax Increment	Year Parkland Funding Involvement Ends	Status/Comments
Farmers Branch	Mercer Crossing #1**	1998	$45.2 Million	$684.3 Million	0%	2019	Although development of this district was stalled for over ten years, it has recently seen a great deal of development including 3,300 housing units in the LBJ Freeway/President George Bush Turnpike area.
	Old Farmers Branch #2 **	1998	$14.5 Million	$119.1 Million	0%	2020	Despite the City's efforts, development has only added 250 new housing units. The DART rail station along the Green Line is starting to spur some retail interest in the area.
Grand Prairie	I-30 Entertainment #1 **	1999	$53 Million	$546.2 Million	0%	2020	District's original entertainment emphasis was changed when a related bond issue was defeated shortly after the district's creation. The district is now also the site for warehouse/distribution center development.
	I-20 Retail #2 **	1999	$8.3 Million (Dallas county only)	$156.6 Million (Dallas county only)	0%	2019	Retail development has occurred but has mostly been of a stand-alone, "big box" nature. The new outlet mall and several other new developments are on the Tarrant County side of Grand Prairie.
Dallas	Cedars **	1992	$35.3 Million	$474.7 Million	0%	2013	This district was created to help revitalize an older area South of downtown Dallas. It was slow to develop but has added 1,013 housing units and another 237 hotel rooms.
	Oak Cliff Gateway and Bishop/Jefferson Subdistrict **	1992 / 2014	$145.7 Million	$968.5 Million	0%	2013	This district, which was created to revitalize an older area, has been slow to generate new development. However, the district and adjacent areas have added 4,049 new housing units in recent years.
	Sports Arena/ Victory and Riverfront/West Dallas Sub-districts**	1998 / 2012	$435.8 Million	$2.4 Billion	0%	2009	This district has converted an industrial brownfield site into a highly successful residential/retail/hotel office development. The district has added 4,568 new housing units.
	Southwestern Medical District ***	2005	$67.4 Million	$2.6 Billion	0%	NA	1,250 housing units have been built with more residential and retail construction on the way. This district surrounds and includes the New Parkland Campus.

* TIF districts that Dallas County Hospital District contributes financially

** TIF districts that Dallas County Hospital District previously contributed financially

*** TIF district for which Parkland is not financially committed but the sponsor City has appointed Parkland officials to participate on the TIF Board